# The original documents are located in Box 37, folder "Ford, Betty - Fashion - Betty Ford Scarf" of the Sheila Weidenfeld Files at the Gerald R. Ford Presidential Library.

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materials. Please contact the Gerald R. Ford Presidential Library for access to

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these materials.

Feb. 19, 1975

Official White House Photo by Karl Schumacher

#### FOR USE THURSDAY, FEB. 20, 1975

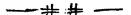
A3319-12 (b & w) A3320-12a (color)

First Lady Betty Ford and fashion designer Frankie Welsh examine the first run of a scarf created by Mrs. Ford for use as an official gift.

The scarf is the first to incorporate a First Lady signature. Mrs. Ford will present it to women attending the White House dinner Thursday night honoring governors and their wives. A print of the scarf on canvas was presented by Mrs. Ford to Mrs. Harold Wilson at the time of the Prime Minister's visit Jan. 30, and a scarf will be sent to her now that it has been printed.

The scarf measures 32" square and is printed on quiana in bright shades of pink, orange, purple and grass green. Designed by Mrs. Ford in conjunction with Alexandria. Va., designer Frankie Welsh, the scarf incorporates a large polka dot pattern in the four colors on a white background. A small cluster of orange and pink petunias accents one corner of the scarf with the Betty Ford signature to one side.

Mrs. Ford worked with Mrs. Welsh in 1968 when the two designed a dress incorporating red, white and blue daisies for the Republican National Convention in Miami.





AP Wireshoto

### Fashionable ladies

First Lady Betty Ford and fashion designer Frankie Welsh [right] display scarf created by Mrs. Ford for use as an official gift. Mrs. Ford will present the scarf to women attending a White House dinner Thursday night for governors and their wives.

# Betty's Mail Is 3-1 Against Rights Stand

Waily News 221175 P. 42

Cheerful as always. Betty Ford "expected" her mail to be against her strong stand for the passage of Equal Rights Amendment to the U.S. Constitution. It is meant to end sex discrimination. After luncheon with wives of U.S. Chamber of Commerce directors. Mrs. Ford acknowledged yesterday that the mail was 3 to 1 against. On the other hand, everyone seems to approve the 32-inch pink, orange and green scarf she showed yesterday. It has her siganture and will be used as an official White.

House gift.



Associated Press Wirephotos Mrs. Ford and designer Frankie Welsh show the scarf.

B-10 Richmond Times-Dispatch, Fri., Mar. 21, 1975

# Neck Scarfs Make Hit at Co

By Christine Darg
Times-Dispatch
Fashion Editor

WASHINGTON-Necks carfs can be status symbols here. Mrs. Gerald R. Ford knows how to tie one on.

scarf, also designed by Frankie Welch. It's an oblong reddishorange scarf printed with beige peanuts and apples.

"I couldn't think of any symbols more appropriate for Virginia," she said cheerfully.

# at Congressional Club Show

file

April 5, 1975

Dear Betty,

Enclosed is one each of the new scarf fabric. So thrilled about it because the color looks so great on both sides and it's lighter in weight. But, the really great thing that I think will please you so much is the price.

I can offer you the new low price of:

\$ 2.50 = small when brought 7.50 - large as a pair

For the efficiency of our packing staff, we would appreciate your ordering the scarves in lots of dozens. We do have them available now and can fill your order immediately.

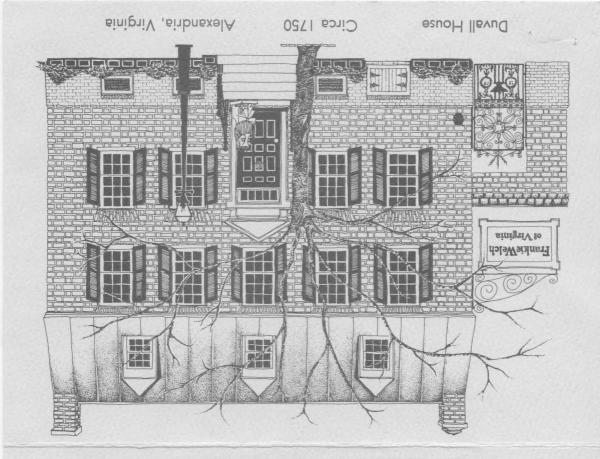
Since I still have quite a number of Qiana scarves on hand and had to order more to get this price, I would like to follow through on our conversation that wonderful day that we enjoyed luncheon in your quarters.

I was so pleased you suggested I might sell your scarf across the nation. Now I have a possibility to have a way to distribute this nationally, enabling me to give you a percentage of sales that you, in turn, may give to your favorite charity, or whatever pleases you.

Need your written approval for this project. Enclosed is a note for you to sign and return.

Fondly,

Frankie



Duvall House — Circa 1750

Frankie Welch of Virginia — Circa Now

Historic Duvall House is located in the heart of Old Town Alexandria, just across from Market Square, midway between Gadsby's Tavern and Carlyle House at 305 Cameron Street.

This stately town mansion of William and Nancy Duvall was in use as a tavern when the City of Alexandria entertained George Washington here in 1783. Ten years later, in 1793, the handsome brick building was sold to the Bank of Alexandria.

What was the first chartered bank in Virginia is now a charmingly restored town house where Yesterday meets Today. Duvall House is still a setting for history — the fashion history being made by Frankie Welch of Virginia. Here in the same historic rooms where George Washington conducted his banking business, you may select tomorrow's fashions, accessories and imaginative gifts. Original Frankie Welch designs in scarves and ladies' fashions as well as designer clothing are all available in the studio boutique of Duvall House.

Dear Frankie,

I would like for you to sell the Betty Ford scarf in your shop and distribute wholesale across the nation.

I understand you will, in return, give me 5% of the wholesale sales for my designated charity.

Betty Ford

FW: jas

Betty this is the form I spoke I yesterday that I'm sure yould want to check out Please re word if you like - It's in great haste - I mally Thankie -

Frankie Welch Selected Clothes and Accessories 305 Cameron Street Alexandria, Virginia 22314 548-9809

July 7, 1975

Dear Betty,

Thank you so much for calling last week, it is always so inspirational to chat with you.

The fabric is here to duplicate your green chiffon drss. It is ready to cut, identical to the dress that you already have. (Samples enclosed). Mrs. Marshall will have the dress completed in a week, my staff will call your office when it may be picked up.

Loved your beautiful color photo on the cover of People magazine, also, so pleased with the lovely photo of you wearing the green dress inside that issue.

We have many new Fall things in your size 6, and of special interest to you, two marvelous new Ciao wool knit dresses. This year they are very special and different and should be perfect for your trip to Europe.

As soon as the "China Pattern" art work arrives here from your office, I will put it into work under the same arrangement as the Betty Ford signature scarf - 5% of sales to the White House Historical Association in the name of Betty Ford.

Enclosing one of your Betty Ford signature scarfs, also a Bicentennial scarf for Mr. Hoffman. Thought he would be pleased, I was very impressed with his sincerety and sweetness.

Fondly Frankie

Frankie Welch

Mrs. Ford The White House



MRS. FORD THE WHITE HOUSE Frankie Welch Selected Clothes and Accessories 305 Cameron Street

Alexandria, Virginia 22314

# THE WHITE HOUSE WASHINGTON

July 10, 1975

Dear Ms. Welch:

Thank you for meeting with me and then furnishing me with a copy of an agreement you had with the Bicentennial Council of the Thirteen Original States.

I suggest that the arrangement you contemplate for benefiting the White House Historical Association in honor of Mrs. Ford can be accomplished by your providing the Association with a letter substantially in the form of the draft enclosed. You may want to visit with Mr. Hillary Tolson before actually delivering a letter on your stationery signed by you. I think it would be more appropriate for you to deal directly with him than for me to intercede at this point.

I did find the Rube Goldberg scarf you sent most fascinating, and I am now returning it to you.

Sincerely,

Philip W. Buchen

Counsel to the President

Ms. Frankie Welch Frankie Welch of Virginia 305 Cameron Street Alexandria, Virginia 22314

Enclosure

bcc: Mrs. Betty Ford Mr. Clem Conger

#### Gentlemen:

Enclosed is sample of a scarf designed by me which features a facsimile of Betty Ford's signature. The idea for this scarf came after I had designed and produced several special scarves which Mrs. Ford used as gifts for distinguished visitors from other countries.

The type of scarf I have enclosed is soon to be marketed by my firm, Frankie Welch of Virginia, Inc. It will be sold for distribution in retail stores and military exchanges. Customers will be interested in buying this scarf not only because of its attractive and colorful design but because it carries a facsimile of Mrs. Ford's signature. Therefore, my firm would like to pledge to the White House Historical Association, as a donation from the firm, an amount equal to % of the gross sales of these particular scarves. This pledge is being made in honor of our First Lady and in the interests of supporting the excellent work of your Association to enhance the historic and artistic value of the White House for the benefit of the American people.

It is my understanding that your acceptance of this pledge in no way constitutes an endorsement on your part of the product of my firm, just as my use of the facsimile signature constitutes no endorsement by Mrs. Ford; and I will not use either Mrs. Ford's name or the name of your Association in promoting sales of the scarves. I do propose to enclose with each scarf sold a description of the different ways in which the scarf can be used, similar to the enclosed example, and on the printed page I would include a further statement substantially as follows:

"The manufacturer of this scarf is contributing a percentage of its sales of this item to the White House Historical Association in honor of the First Lady of the United States -- Betty Ford."

I trust that this proposal will be acceptable to you.

Sincerely yours,

White House Historical Association 726 Jackson Place, N. W. Washington, D. C. 20506

Attn: Mr. Hillary Tolson

Director

Enclosures

# Frankie Welch of Virginia

305 CAMERON STREET . ALEXANDRIA, VIRGINIA 22314

June 20, 1975

Mr. Philip Buchen Counsel to the President The White House Washington, D. C. 20500

Dear Mr. Buchen:

Enjoyed meeting you and looking forward to working with you on the First Lady's scarf that I designed.

Enclosed is a copy of my agreement with the Bicentennial Council of the Thirteen Original States which you requested. If you have any further questions on this matter please call me. I am anxious to get our joint venture started.

Found this Rube Goldberg scarf and thought you might enjoy having it, isn't it clever.

Sincerely,

Frankie Welch

aulia Welch

FW:jas

Encl.





January 17, 1975

The Bicentennial Council of the Thirteen Original States Suite 1976, 400 Colony Square Atlanta, Georgia 30361 (404) 892-7028

Ms. Frankie Welch 305 Cameron Street Alexandria Virginia 22314

For reply: Darby Perry 245 Graybar Building 420 Lexington Avenue

10017

New York, N.Y.

Dear Ms. Welch:

Perhaps this can serve as a simple agreement that authorizes you to manufacture and sell scarves, napa-chiefs and other related pieces in the copyright Frankie Welch design which I am labeling "GW - Bicentennial."

Your signature to the copy of this letter and its return to me will indicate your agreement to the terms contained here.

Your use of portions of the seal of The Bicentennial Council of the Thirteen Original States in your own copyright design is no claim on the Council's own registered and copyrighted material.

Your authorization from The Council is for scarves, napa-chiefs, and other related pieces in fabric employing your particular design and does not limit the right of The Council to authorize in other quarters scarves and other textiles with designs that utilize its seal in other ways.

You will pay The Council a royalty of 5% of your gross sales of these authorized items, such royalties to be figured twice a year (June 30 and December 31) and reasonably documented. This agreement is subject to annual renewal. I hope this is all satisfactory.

Licensing Representative

Date January 24, 1973

### THE WHITE HOUSE WASHINGTON

August 25, 1975

Frankie Welch called. Your green gown is ready and she will probably send it over Friday with some other items. Frankie also wants you to know that she is thinking of you. You have the support of her and her entire staff. They are with you.

She is also sending over a report on the BF scarves. They will be sold national across the Nation. 'She is going with a firm with 10,000 salesman. A letter is coming with the whole report. She is going to run a full page color add of the scarf and the Frankie dress. She would like your approval on this??

Magnet Hadges-

### Frankie Welch of America

305 CAMERON STREET . ALEXANDRIA, VIRGINIA 22314

Dear Betty, Im so glad youre back in town. Have been so with you during all the controversy." I remember your saying before your left for Europe that the program may shock some - It did and I houstly and sencerity well win-Have great things to report on the scars." It's in production now and I'm running full page color ads in a mail out that gues to 70,000 salesmen across the country - they sell to ranks, plants, stores, companies and

# Frankie Welch of America - 2 -

305 CAMERON STREET . ALEXANDRIA, VIRGINIA 22314

anyone that needs fine mer chandise - My Genie and I are going to Philadelphia to - morrow for her to be photographed in the scars and the Frankies dress of the same fabrie.

The dress sells for 80 = and although at this price not as many will sell (as the scarnes) but it could give more impact to poject and maybe really take of The name of the company Im employeing to sell the scars and bears duss" is called as I - ladvertising speciality Institute.) have a catalogue I'd like to

Show you where your scary and my bicentenniel scarves well be featured - I'd love for you to come over for leunch in my home if you could possibly slip laway and I'll show you ads etc. They (at a S.I) would love to use the picture of your and me on the ad page is you so oppose (The one Sheila released to all the news papers etc.) It would raturally telp the sales, but what do you think? Euclosed is a peage from the took the sales new will have. I would never release without your approval, as you know. Call me (ir Rave Sheila or someone) if you can

I know how husy you are but alrays chief any communication with you. In the properture from aspen in the properture dress I would love la picture of that if Sheila and your month could easily send me - Do your That is for my personal lese only forweder if the dress really take The sells with the searlist House House Wistorical association "noney fund" Callme when you get a chance. Inally, will call to have I it Peicked up Deplicate " is ready.

#### GERALD R. FORD LIBRARY

The	item descri	bed bel	ow has bee	n transfer	red from	this f	ile to:	
		8	_ Audiov	visual Unit				
		***************************************	_ Book C	Collection				
			_ Ford M	luseum in G	rand Rap	ids		
Item:	photoso FW desi	f BF grid f	with Fra	nkie Welch onse ons	official	nu) A	jolding	a senit
	4 81 10"	color	WHPhoto	15FE 751	4 3 3 20 -	08A		
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The item was transferred from: Weidenfull Box 37 Fashin - BF scut

Initials/Date Let 5/19/86

#### GERALD R. FORD LIBRARY

The item described below has been transferred from this file to:

Audiovisual Unit

Book Collection
Ford Museum in Grand Rapids

Item: moch up of scarf designed by Frankie Welch for BF to use as official gift 11" square cotton

The item was transferred from: Weiden feld Bur 37
Betty Fund Fashion, Betty Fund Scart

Initials/Date Ut 5/87

Scarp (mis. F's piles)

October 31, 1975

TO: Philip Buchen

FROM: Sheila Rabb Weidenfeld

This is a sample of the publicity the Frankie Welch scarf received last February. As you can see, the scarf was described as an "official gift."



Witch to , the w



#### AP Photo

# Scarf Created by First Lady as Gift

First Lady Betty Ford and fashion designer Frankie Welsh display the first run of a scarf created by Mrs. Ford for use as an official gift. The scarf is the first to incorporate the First Lady signature. Mrs. Ford presented the scarf to women attending the White House dinner honoring governors and their wives. The scarf measures 32-inches square and is

printed on quiana in bright shades of pink, orange and grass green and incorporates a large polka dot pattern in the four colors on a white background. A small cluster of orange and pink petunias accents one corner of the scarf with the Betty Ford signature to one side.

Newsmakers----

LA Times

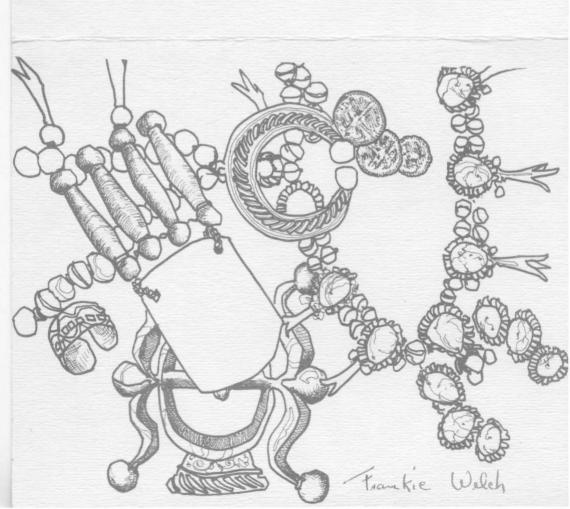
# A Rockefeller Cries 'Revolution!'

-Next years 200th birthday of the United States

For the 26th time, Bob Hope got an honorary diplomafrom an institution of higher learning, and the comedian

hasn't heard about

-By Jennings Parrott



Dear Billy In still so sentimental about the day you beloud unwill my first scary -Ilis Cheropie alphabet. Hape you will enjoy in memory fondly Frankie Welch

#### Other info on scarf:

The people in Frankie's shop are hand lettering the number LA on each of the scarves near the Betty Ford sig -- this means everyone who gets one of the 32" square quiana scarves has a 'first issue.'

She Mrs. Ford asked for 70 to be made in the first issue -- Frankie ordered 90 -- the 'leftovers' to go the State Dept for official gifts

She also ordered 15 to be made in Qiana in 8X32" size -- no specified purpose

BF thinking about 'going public' with them

Cost: \$22.50 for large \$15 for small \( \text{\chi} \)

NOT release

three petunias and a petunia bud

started about 3 months ago

Mrs. Johnson did a scarf for the beautification, Mrs. Nixonfor the Inaugural -- but none before with First Lady Sig

scarf reflects her as a person

all primary colors that she wears

designed, printed and hemmed in Alexandria

RNC pay

not releas

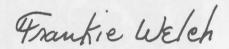




# A PERSONAL INVITATION FROM FRANKIE WELCH . . .

Do come visit us in historic Duval House, Alexandria Virginia, home, in colonial times of an old prominent financial institution where our first president, George Washington, did much of his banking.

Today, you'll find Duval House an exciting fashion arena complete with a fine selection of smart clothes for the discriminating woman. See our new fall and winter fashions . . . dresses, coats, suits, sportswear, handbags and shoes. I know you will be pleased. So, do come, won't you?



**SHIPPING WEIGHT:** BIC/FD-200 and 205-BPS, approx. 1 lb. per piece. Others: approx. 1.6 lbs. per carton of 12; approx. 2 lbs. per carton of 24; approx. 4.2 lbs. per carton of 48

**CLASSIFICATION: 2R** 

F.O.B. POINT: Warehouse in Maryland

NORMAL PACKAGING: Dress, in individual package; Napachief, 4 per box; others, packaged individually, 12, 24 or 48 per carton. Each scarf comes complete with proper directions for "How To Tie".

Price Information	Any Quan.
No. 7568-200-B (Tea Towel/Serving Towel of the 13 Original States.	- Cuair
	3.00
	0.00
	7.00
8" x 34")	7.00
No. 7568-200-BI/C/N (Napachief cocktail napkin or handkerchief	
with 13 Original States, red/white/blue	
	7.00
	7.00
	7.00
	7.00
No. 7568-203-BPS (Theodore Roosevelt Presidential Scarf)	7.00
No. 7568-204-BPS (Lyndon Johnson Presidential Scarf)	7.00
Scarves - ALL 8" x 34")	35.00
No. 7568-BIC/FD-200 (Bicentennial "Frankie" Dress, red/white/blue	
all - 6-16)	80.00
	No. 7568-200-B (Tea Towel/Serving Towel of the 13 Original States, red/white/blue, 100% linen, 17" x 28")  No. 7568-200-ARBA (official ARBA Scarf, red and white, Celanese Arnel/Fortrel Blend®, 8" x 34")  No. 7568-200-BI/C (Bicentennial Scarf of the 13 Original States, red/white/blue or beige/coral, DuPont Qiana®, 8" x 34")  No. 7568-200-BI/C/N (Napachief cocktail napkin or handkerchief with 13 Original States, red/white/blue Supima cotton - set of 4)  No. 7568-200-BPS (George Washington Presidential Scarf)  No. 7568-201-BPS (John Adams Presidential Scarf)  No. 7568-202-BPS (Abraham Lincoln Presidential Scarf)  No. 7568-203-BPS (Theodore Roosevelt Presidential Scarf)  No. 7568-204-BPS (Lyndon Johnson Presidential Scarf)  No. 7568-205-BPS (Complete Set of all 5 Official ARBA Presidential Scarves — ALL 8" x 34")  No. 7568-BIC/FD-200 (Bicentennial "Frankie" Dress, red/white/blue or beige/coral, DuPont Qiana®, one size fits



# THE OFFICIAL ARBA BICENTENNIAL PRESIDENTIAL SCARF SERIES . . .

Original designs by Frankie Welch

Introducing the most unique official ARBA bicentennial commemorative gifts you can give this year . . . authentic, researched scarf designs recreated by Frankie Welch of Virginia and worn by five of America's presidents. Available individually or in a complete set of five.



# THE SCARF OF PRESIDENT GEORGE WASHINGTON

A recreation of the original scarf General

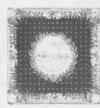
Washington used as a commemorative for his 1789 inauguration. Reproduced in red & blue on a pure white background.



# THE SCARF OF PRESIDENT JOHN ADAMS

The original scarf printed in blue and white

in 1825 was the inspiration for this presidential scarf design. It is a floral pattern with medallions bearing the words "His excellency John Quincy Adams."



# THE SCARF OF PRESIDENT ABRAHAM LINCOLN

Adopted from President Lincoln's scarf made

for his 1864 political campaign. The original design featured President Lincoln's head in the center. Here Frankie Welch has designed the split rail fence, centered, to represent President Lincoln.



#### THE SCARF OF PRESIDENT THEODORE ROOSEVELT

A reproduction from the scarf used in 1912

by The Progressive Party in the campaign of Theodore Roosevelt. Re-designed by Frankie Welch to complement today's fashion trends.



# THE SCARF OF PRESIDENT LYNDON JOHNSON

This scarf was designed in 1968 and used by

President and Mrs. Johnson as a commemorative gift. It was first given to all Governors' wives at a Luncheon/Fashion Show, the first ever held at the White House.

## THE WHITE HOUSE WASHINGTON

3 mos ago have worked on things before wy by (daisy print)

peterias (bottom left hand come) she loves flowers - loves peterias

1st scarf w/ 1st lady's signat (LBJ- beaut '68

polka dots-flowersscarf reflects her as person



Contact: gacqui. 347 3000 X341 THE WHITE HOUSE WASHINGTON 10 am news man flower 12:30 march of has invited barbara walters Announced 25 1 - 多 26th - 11 am news conf Marlen's paper - story

### THE WHITE HOUSE WASHINGTON

Cateed mon to thank he asked her to dinne can't - stop by y' in town can't - stop by y' in town



Hop her favor bright orange pink green + purple

all primary colors that she wears

nearly ev has those colors in their wardrobe

how many were printed?

series? 32" oquare
for Plange

designed printed + hearmed

in alex

Mrs Ohm.

THE WHITE HOUSE WASHINGTON

each of your wives scarues
are # A pour wives scarues
being sent



D'Can Mey be bought

collector's

ITHE WHITE HOUSE VEN,

WASHINGTON Started a 8mf 3 Mon Mrs ago under Hun State Dept. Had thought about it-Patrick Daley (2) Loves flowers Discover America Did 1st one for Nis. Johnson - Did fasvic with runs. Find for Republica Convention - (ed white &

THE WHITE HOUSE Richard Nixon's - 113 of line ones Called & des ju diess for it scart. she can give, Szarf The 12 as framing. (fad one framed for den. hissinger for Xmes

politices scarves THE WHITE HOUSE & business WASHINGTON Scerves 15- scanf to here a Presidents wife Signature -Min. Find - her scarf Whies pollea dot, Whe Howers refleching a person, not a theme-loves the orto Framed as a loves the orto work of ant.

By Sat. other one -& shile off on cotton in have for wilsons # Did in her 4 favoris bught goreen in Pour le primary colors Met she weers - Frankie mekky them to her favorite everyone has nose Presyone has nose Presyone has nose

How complete file on Non. Ford - hes



Ide reelly came from Mrs. Fordwhat Flower stood for Such a netwal su/ herip done

Coming over Saturday for
photograph.
Ultow to unveil it

Dimensions

THE WHITE HOUSE WASHINGTON

\$22.00 / \$18.00

Streens.

Fabric - 15

Dimensions

staguaria sille like Designed, printed of

hemmed in

Alexandrie

2 md >

Dinewions 32'square for large

Each of governors. Wires Scarfs will be no. 4 A.



Commenting Stren -A replice of the scent creeted by him Ford Inspired by Mr. F. BF scant - shown mushey for the 1st Frankie has "BF" laspined Gold in scarff Scarf

which hes raspired me to despin a BF Scarf

big scanf



Duvall House — Circa 1750

Frankie Welch of Virginia — Circa Now

Historic Duvall House is located in the heart of Old Town Alexandria, just across from Market Square, midway between Gadsby's Tavern and Carlyle House at 305 Cameron Street.

This stately town mansion of William and Nancy Duvall was in use as a tavern when the City of Alexandria entertained George Washington here in 1783. Ten years later, in 1793, the handsome brick building was sold to the Bank of Alexandria.

What was the first chartered bank in Virginia is now a charmingly restored town house where Yesterday meets Today. Duvall House is still a setting for history — the fashion history being made by Frankie Welch of Virginia. Here in the same historic rooms where George Washington conducted his banking business, you may select tomorrow's fashions, accessories and imaginative gifts. Original Frankie Welch designs in scarves and ladies' fashions as well as designer clothing are all available in the studio boutique of Duvall House.

Dear Betty,
Thinking of you and organizing things for the grand
unveiling of your scarf in
Michigan. Call me when you
get a chance.
Fondly,
Tranki
P.S. Is there anything that needs

to be altered on the green "Smith sonian" Dress?

MVS. Ford