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March 16, 1976

EXCHANGE OF REMARKS
BETWEEN THE PRESIDENT
AND

RICHARD OGILVIE CHAIRMAN OF THE PRESIDENT FORD COMMITTEE

AT THE
PRESIDENT FORD COMMITTEE HEADQUARTERS
CHICAGO, ILLINOIS

THE RESIDENCE

10:21 P.M. EST

THE PRESIDENT: Dick, how are you?

MR. OGILVIE: How are you, Mr. President.

THE PRESIDENT: I feel great. How do you feel?

MR. OGILVIE: Well; we have good news for you tonight.

THE PRESIDENT: I have heard some of the reports, and it looks very good to me, and I am not going to talk about a percentage, but --

MR. OGILVIE: Let me mention one. The last projection we saw was 62 to 35 in your favor. The reports we have are very, very encouraging about the election of four delegates from Illinois.

THE PRESIDENT: Dick, that is great news, and although I am very encouraged, and all of us should be, I think this is a great tribute to you and all of the people in the Congressional delegation, the paid workers, and most emphatically the volunteer workers. I want to thank each and every one of them for the great job they have done all over the great State of Illinois. Will you tell them I really appreciate it?



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MR. OGILVIE: They are listening to you right now, Mr. President.

THE PRESIDENT: They have done a super job, Dick. I know how hard they worked, working with Art Falls and John Holt and Skip Watts and you and, well, everybody. We put together a great combination of leadership, paid workers, but most importantly those people who dedicated their time on a volunteer basis for the cause that they believe in, and we won't let them down.

MR. OGILVIE: I am sure you won't. Let me say you are being much too modest because, as I told you when I left you last Saturday, you are an easy product to sell, and we couldn't have done it without your campaign here, twice in the last week or so, and let me say the people in this country have confidence in you and Illinois is just another step along the way to success.

I am predicting the whole Midwest is going to do as well, or better, than Illinois has done for you tonight.

THE PRESIDENT: They can't do any better in Illinois. That is great. I want to thank all of you for doing a super job. But, as I said, Dick, this is a stepping stone to North Carolina a week hence, and then Wisconsin and then on to Kansas City, and Kansas City is a springboard to success on November 2, and we are going to make it.

MR. OGILVIE: Thank you, and our best wishes to you and Mrs. Ford and all the family.

Let's give the President one real loud round of appreciation and applause and then we will let him get back to other things. Okay, everybody, let's hear it for him.

THE PRESIDENT: Dick, thank you, and through you thank everybody. I love you. Betty said to give everybody her best, and this is Jack's birthday. That is a great birthday present for Jack, who went down there and helped. We just, as the Ford family, thank all of you.

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MR. OGILVIE: We are going to sing Happy Birthday to Jack after we hang up.

THE PRESIDENT: Okay, thank you.

MR. OGILVIE: Thank you. Good night.

END (AT 10:25 P.M. EST)

REMARKS OF THE PRESIDENT AT THE RECEPTION FOR THE ADVERTISING COUNCIL

THE STATE FLOOR

5:38 P.M. EST

Tom Adams and Bob Keim and guests of the Advertising Council:

I am happy to see so many of you here today on the first day of April, a day that is sometimes associated with practical jokes. I think I may have celebrated it last week in North Carolina. (Laughter)

But in all sincerity, let me wish you all a very warm welcome, and after a few brief remarks I look forward to meeting all of you at the other end of the White House in the State Dining Room.

I hope and I understand from Tom and Bob that you have had a very productive and enjoyable time during your 32 days here -- but you say 33, Tom and Bob?

You are right, I am wrong. (Laughter)

We have to be a little cautious, you know. We get picked up on some of these things from time to time.

But let me take this opportunity to again express my deep gratitude and ever-growing appreciation for what the Advertising Council has done over the years in service to this country and to many, many Administrations.

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I think America is a better place because of your creative and unselfish efforts, and I say this very sincerely, and the effects of your work and your sense of public spirit and good will. It has all had a very profound and very measurable impact.

Last year, fortunately, was a record year for U.S. savings bonds and thanks in large measure to the efforts of the Advertising Council and the media, people are buying stock in America and for good reason, and they are doing it in record numbers.

According to the Treasury Department, more than \$7 billion worth of Series E and Series H bonds were sold last year and the sales of Series E bonds in 1975 were the best since 1945, the last year of World War II when we had that old spirit to win that engagement.

Your campaign urging people to observe the 55 mile per hour speed limit has helped significantly in saving lives, thousands of people actually, as well as saving millions and millions of gallons of gasoline.

It is my strong conviction that the impact of your work is enormous and it is always done in the best snese of public service. And I am particularly appreciative of the media in this country that we all love so dearly who have cooperated so well, so generously contributing more than a half-billion bucks, I understand, in public service, advertising annually. It represents the best of the native American spirit, its creative genius — the American spirit of free enterprise. It reflects America's great generosity and the ability of Americans to help their Government and in so doing helping themselves.

I think you can understand my feeling -- the Advertising Council does this, does it well and does it generously and does it often, so I thank all of you who have participated.

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One campaign proposed to the Advertising Council better than a year ago by Ambassador Fred Dent is very deserving of your best efforts. This campaign, coordinated through the Department of Commerce and strongly supported by Secretary Richardson, will be educational in nature and enhances the public understanding of America's economic system. It is built around a very simple, very readable, 20-page booklet which will be augmented by public service advertising.

I congratulate you on the completion of this project and look forward to its kick-off on April 21.

The Advertising Council can help get to the vitally important area.

A very minor outbreak of a very dangerous strain of influenza was reported recently in New Jersey. As you may know, I asked the Congress for \$135 million for the production of enough vaccine to innoculate every man, woman and child in America, and the earlier the better.

I have directed the Secretary of HEW, David Mathews, to have this vaccine ready and available for all Americans during the three-month period from September to November of this year and I have asked every American to get an innoculation this fall.

Let me now recommend that the Advertising Council urgently consider educating Americans about this disease and the absolute necessity of innoculation.

Let me give you a little history. In the 1918, 1919 epidemic -- and not many here can remember it, but if any can they can certainly recall the horrors of it -- 548,000 Americans died of swine flu and its emergence again is a terrifying prospect to consider if we don't act immediately to protect every American. So in the same spirit which you have performed in the past on so many vital projects, I urge you to act now for the future protection of all Americans.

Such campaigns are not new to you for it was your work in the 1950s which educated Americans to the miracle of the Salk vaccine thereby saving untold thousands of Americans from the crippling agonies of polio. I know that the same spirit of cooperation, the same spirit of generous public service will enhance this effort just as it has those in the past. Those efforts were the ultimate beneficiaries -- our fellow Americans.

I know that at first there was some apprehension as to whether this was needed or necessary, but let me tell you before I made the decision we had in 15 or 20 of the top people knowledgeable in this field and after listening to Dr. Salk, Dr. Sabin and others, I asked the question, which convinced me beyond any doubt whatsoever.

I said, "Is there anyone in this room who disagrees with the decision to proceed on this program or this project?" And everybody agreed that it had to be done.

It is like an insurance policy that you buy. If you buy the insurance and you don't have any loss, well, you feel you are lucky. But, in this case, if we don't buy the insurance, if we fail to take the necessary precautions and we should have this epidemic, I can assure you that it would be a matter of utmost seriousness in this country.

With 548,000 lives lost in 1918-1919, with a population then of roughly 100 million -- now we have 215 million -- now you can't extrapolate and just double it because we have certain drugs today that can be helpful.

But, as you listen to a description of how this swine flu attacks people in the immediate seriousness of the illness, I just don't think that we can take the gamble and, therefore, I am confident that the Congress will respond, that the pharmaceutical industry will respond, and our problem is really to convince 215 million Americans that they ought to get a shot in the arm. There will be a lot of sore arms but there will be a lot more people living. And so I hope you can and will undertake this effort.

I am deeply grateful and most appreciative for all your help and cooperation in the past, and next year I am sure the debt will be larger because of the tasks that I hope we can undertake together.

Obviously, I want you to enjoy yourself in the State Dining Room, to please join me for some refreshments. I look forward to meeting each and every one of you.

Thank you very much.

REMARKS OF THE PRESIDENT TO THE WHITE HOUSE STAFF

STATE DINING ROOM

9:35 A.M. EDT

I see a few more smiles this morning. (Laughter) And for good reason.

Rog--I noticed him on television last night. He had a sun suit on. (Laughter) His hair was combed. (Laughter) He looked great. And we felt wonderful. Betty and I really enjoyed last night.

But I wanted all of you to come over and give me the opportunity of thanking everybody for going through a very difficult situation, keeping your cool, doing a first class job, maximizing the effort, and I know, to some extent, how much everybody did. And it was the accumulation of this total effort by just hundreds and hundreds of people -- the effort by all of you was very, very significant.

I know the impact on Michigan. Well, the State hasn't had that kind of a real personal interest as long as I have been in politics. And the net result was all of the right-thinking people out in Michigan (Laughter) got very, very energetic and active.

Let me just give you a figure. The City of Zeeland is a wonderful, wonderful small community of about 4,000 to 5,000 people. We got, as I recall, 1,293 votes to 88. (Laughter) So, 94 percent of the votes that were cast, and that is a big vote in a community of that size.

But the impact of what all of you did, and literally hundreds of others, brought about the change of the momentum. And Maryland, of course, was tremendous. And I want to thank everybody who helped in that regard.

So, the combination of the two Ms (Laughter) really gets us off on the right foot for the job that has to be done between now and June 8.

I had the feeling after the first five primaries -many of us, including myself, assumed that it was going to be
easy sailing from then on. Obviously, it wasn't. But now that
we have generated the kind of enthusiasm, gotten the organization
in good fighting trim, we will have a totally different public
perception.

It will have an impact on the primaries, of which we have nine between now and June 8. It will have a tremendous impact on these convention States where, you know, delegates are a little more flexible, and those convention States can really make the difference.

We are going to be working. I am leaving Saturday for four days to Oregon and to California. Others will be out on the road doing everything and all that they can.

But, if I could just not only thank you -- which I do from the bottom of my heart, and Betty asked me to say the same -- but everything we did in Michigan and Maryland, we ought to duplicate what we can do in the other places, both convention as well as primary States. If we do, there is no doubt in my mind whatsoever that we can be successful on the first ballot out in Kansas City.

I am sure that you have as many friends in those nine primary States (Laughter) as you had in Michigan and Maryland. I know that you have as many friends in the other convention States as you have had in some of the others.

Let me cite an example of the impact of extra effort. We were supposed to get clobbered over here in the 8th District of Virginia, and Stan Paris and Wiley Mitchell got together and got their friends and instead of being wiped out on three delegates, we ended up with two out of three.

We can do that in every State in every Congressional District in those convention States yet remaining. It is just that extra effort, and all of you have done it. We are grateful.

We have got three weeks to go before the dye is cast as to that first ballot, so time is of the essence, the stakes are very high, the opportunity for victory is tremendous, and this group right here can be the real core of success between now and June 8.

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So, I thank you again. I deeply appreciate your loyalty, the team work, the extra effort, but three more weeks of this and it will be a totally different ball game in Kansas City.

So, thanks again. We are very grateful and we will smile the next three weeks. (Laughter)

END (AT 9:40 A.M. EDT)

TELEPHONE CONVERSATION BETWEEN THE PRESIDENT AND

KEITH McNAMARA OHIO PRESIDENT FORD COMMITTEE

10:26 P.M. EDT

THE PRESIDENT: From what I hear we have got some good news in Ohio.

MR. McNAMARA: I think we are going to have very good news for you before the night is over.

THE PRESIDENT: I certainly want to thank you and Kent and Governor Rhodes and everybody else, Bob Taft, the Congressional delegation, all the county and Congressional chairmen and volunteers and everybody. It couldn't have been done without you and everybody else who did such a great job, and Jerry and Betty Ford are very, very grateful.

MR. McNAMARA: Mr. President, I believe it is a great tribute to you from the Republicans of Ohio. Their faith and confidence in you personally and in your programs and policies I think is being demonstrated tonight.

THE PRESIDENT: It is a team effort. Let's put it that way, Keith.

MR. McNAMARA: We have got literally thousands of people who have worked as volunteers here in Ohio simply because they do believe in you.

THE PRESIDENT: As I said many times yesterday and even prior to that, I knew the team of Ohio wouldn't let me down and you can count on the fact that Jerry Ford won't let them down.

MR. McNAMARA: I think you can hear the background noise.

THE PRESIDENT: Keith, that sounds great. I just wish Betty and I were there to celebrate with you because we had a wonderful time -- everyplace Betty went, everyplace I went, everybody was so, you know, hospitable and friendly and generous and dedicated. There is no way we can repay you except to do the best job we can, and that is good enough to win in Kansas City and win in November.

MR. McNAMARA: Mr. President, you can be certain of very strong support from all of us here at the President Ford Committee in Ohio. We are ready to go to work toward November right now.

THE PRESIDENT: That is good news to my ears, because we have got a long, hard way to go, but we have got the right programs, we have got the right people and we will stick together and build a Republican Party from the courthouse to the White House, and we will have four good years.

MR. McNAMARA: Best wishes and God bless you, Mr. President.

THE PRESIDENT: Thank you, Keith. Again, I personally thank you very, very much.

MR. McNAMARA: Good night, sir.

THE PRESIDENT: Good night.

END (AT 10:29 P.M. EDT)

REMARKS OF THE PRESIDENT AT THE PRESIDENTIAL SPOKESMAN MEETING

THE EAST ROOM

5:12 P.M. EDT

Members of the Cabinet and Presidential Spokesmen:

Thank you for the very, very warm welcome, and it has been a happy birthday. My wife surprised me by dropping by the office and inviting me to go to lunch, said she would pick up the check. (Laughter) I am going to wait and see until I get those bills from Sans Souci. I bought the cheapest thing on the menu because I am suspicious. (Laughter)

But, anyhow, it is great to have an opportunity to say a few words to all of you. I was looking over the records, and since this Administration took office in August of 1974, we have held five such meetings where I had the opportunity to say a few words to the people in the Executive Branch of the Government.

The first was held in August of 1974, for obvious reasons. The next was in January of 1975, where we talked about the budget that had been submitted and the State of the Union proposals. In April of 1975 Secretary Kissinger and I met with all of you and talked primarily about foreign policy. In January of 1976 we reviewed again in a meeting such as this the State of the Union proposals and what we had to do in 1976, and here in July of this year is the fifth.

In each instance we have taken a hard look at the problems that we faced. In each case, as I have looked at the agenda, we have analyzed what we had to do and what our proposals were for the solution of the problems that were on our doorstep.

It was my judgment that in each case we were honest with ourselves as to what we faced, and we submitted to the Congress and to the American people for the right constructive proposals to meet the problems that we had the responsibility to do something about.

When we look at what has happened in the last 23 months, it is my honest objective judgment that we have done a good job, and I thank all of you for being a good part of the team.

The Oval Office does not do all the work. As a matter of fact, I look around here and I know that many of you have worked hour after hour after hour, day after day, and done it tirelessly, unselfishly and with a right motivation and with the good results that we can all be proud of.

Our problem is not that we have not done a good job. Our problem is we have not sold the results as well as I think we should, and I will take full responsibility for some of that failure.

You go down that shopping list of what has been done. If you take the economy, when we took over, we were not only suffering the worst kind of inflation, but we were on the brink of a very serious economic recession. The results speak for themselves. Employment is going up, the trend in unemployment is going down, inflation is succumbing to the kind of policies that were right and there is a great feeling of security and consumer confidence throughout the country. I think we can claim an awful lot of credit for.

If you take the other problems that we face -foreign policy -- I know that Dr. Kissinger spoke to you,
as Alan Greenspan did on the economy and Jim Lynn on the
budget and Don Rumsfeld on Defense. But, if you look at
foreign policy, again I think we have done a superb job.
Some of our friends on the other side of the aisle keep
saying we should consult more with our allies.

I don't think there has been an Administration in 23 months that has had as many top-level consultations with our allies as this Administration has, and I know of no instance where we have left those conferences where we have not had success. There has not been one failure in all of those consultations, whether they were consultations with our allies in Western Europe, our friends in the Pacific.

Our relations, personally and country-to-country, are the best and I believe, for good reasons, our adversaries have respect for our power and our diplomatic skill and our willingness, on the other hand, to discuss rather than to confront.

If we look at the budget you, who have had any experience with it, know that for the last ten years the budget has been growing at the rate of about 11 percent per year. We made an honest effort to cut it by 50 percent. We submitted a budget that is a good budget that meets all of our domestic, as well as our international responsibilities, and yet, somehow we don't seem to get the credit for trying to put the proper restraint on the expenditures of the Federal Government.

Our tax policies, in my judgment, have been sound. They have been in the best interests of the United States over the long pull. We had our problems, as all of you know, with the Congress. They have hindered us in tax policy and budget matters.

The American people don't seem to understand that the Congress is at the root of most of the problems that this country faces.

Oh, I know and I read, as you do, that we have got an anti-Washington feeling in this country. I think that is understandable. The only trouble is they speak of it with a shotgun approach instead of a rifle approach. The barbs and the criticism against Washington ought to be aimed at Capitol Hill.

I think this Congress is vulnerable — whether it is on fiscal affairs, on foreign policy, on problems involving integrity and morality. That Congress ought to be a good target and we ought to change it, and if we talk affirmatively about the things we have done and point out specifically what they have failed to do, I think the American people will respond to it and we can come back in January with a whole new opportunity to move ahead affirmatively.

Most of you, I am sure, have observed that in the last ten days, starting a day or two before the 4th of July and running over the Bicentennial Birthday, there has been a new spirit generated in this country. The news media write about it and talk about it, the correspondence we are getting reflects it. I am sure, as you travel around the country, you get it from people all over the Whole United States.

This new spirit we have got to keep moving. It is a spirit of unity; it is a rebirth of the old American patriotism; it is a reaffirmation of what we were so proud of for so many years that we sort of lost in the '60s and the early days of the '70s in some respects, but that new spirit is typified by this attitude of this Administration and the things we are trying to do.

We can claim some credit for it. We ought to be a part of it and if we look at what we have recommended and what we have accomplished, if we look at how it is in the long-range best interests of the United States, this Administration can go to the American people in October and November and say, "We are part of it." We aren't offering you the same old political programs that have been traditional for the last three decades. We have got some new ideas, we have got a new spirit, we have got a new approach, and that's what the American people want.

We aren't going to try and pull any Houdini operation on them. They don't want that. They want what we are offering, but it is our responsibility -- mine and I hope all of yours -- to give them, our fellow citizens, not only good programs but a good selling job -- yes, primarily exclusively really for the benefit of the United States and 215 million of our fellow citizens. We can do it. All of us have to work at it. I know we can. I know we will and November 3rd will be a great day leading up to January of 1977.

Thank you very much.

10:05 A.M. EST FRIDAY, JULY 16, 1976

BUDGET BRIEFING

OF

PRESIDENT GERALD FORD

VICE PRESIDENT NELSON ROCKEFELLER

JAMES T. LYNN

DIRECTOR OF THE OFFICE OF MANAGEMENT AND BUDGET

AND

MEMBERS OF THE CABINET

AND GOVERNMENT AGENCIES

JULY 16, 1976

ROOM 450 EXECUTIVE OFFICE BUILDING



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PROCEEDINGS

MR. LYNN: I think you all have the Mid-Session Review now. If you don't, we will be happy to hand it out.

As you know, this is an update of the fiscal situation required by law. In order to prepare that update we have to update our economic forecasts that we used in January to prepare the President's budget. The updated forecast indicates a stronger economy with lower unemployment and lower inflation than we projected in January. I know Mr. Greenspan and Mr. Seidman will be happy to join me in answering questions on that point.

On the fiscal side, on the budget side, the situation is akin to the villager sitting at the foot of the volcanic mountain. Eruption hasn't occurred yet but it is about to at any moment. When you look at these figures, they still do not reflect in large measure actions anticipated unless Congress should change its spots in the next couple of weeks.

As I figure it, where we stand now is, unless

Congress changes its mind promptly, they will, by action or
inaction, in the next few weeks, be adding about another

\$13 billion to fiscal year 1977 spending. That is more
or less what they had in their projections for the first
concurrent budget resolution this year.

Although we have not finalized numbers in this

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regard and we are still working on this, the total effect of Congressional action and inaction on the President's budget, if you take into account the effect that 1977 outlays have on adding to the base for additions in years thereafter, will be this: an addition of some \$18 billion over the President's budget for 1977, somewhere around \$27 billion or more to 1978, and at least another 27-- probably \$30 billion to \$35 billion -- add-on in FY 1979.

In other words, if you were to give the American people anywhere near the kind of tax cuts that the President has proposed at any time during the period from now through fiscayear 1979, you would, if Congress continues the way it is going, end up with deficits somewhere around \$20 billion to \$30 billion in fiscal year 1979, the year that the President has chosen for us to get back to a balanced budget. That doesn't allow for any major new initiatives that Congress might be adding on in the period ahead.

A word about FY 1976: it is closed. As the overview says, it is history. The deficit is substantially lower
than we predicted in January, over \$6 billion lower, but I
urge you all to take a look at the combined figures for FY
1976 and one transition quarter -- and that is in the first
summary table. You will find that the differences for those
two periods together, FY 1976 and the transition quarter, is
about \$2.5 billion. In other words, we are only \$2.5
billion under the estimate we made in January

for both periods.

in town today.

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gathered all the numbers from all the agencies and departments and we will then have final figures. We do not

as yet have all the final figures, and that is why we are

QUESTION: On page 6 of the last draft, what is

With that little bit of background, we will be happy to answer your questions. You may direct them to anyone here. I think you know the people we have -- Alan Greenspan, Chairman of the Council of Economic Advisers. We have next to him Mr. Dale McOmber, who is my chief assistant for preparation of the budget; Bill Seidman, the President's Assistant for Economic Affairs; Mr. George Dixon, Deputy Secretary of the Treasury. Bill Simon is not

Where is my good friend Paul O'Neill? We will take your questions.

QUESTION: Mr. Lynn, these FY 1976 estimates, are these the final sort of estimates, or do we get another set the end of this month?

MR. LYNN: These are the last estimates.

In other words, the final numbers. The year

will have been over then about 20 some days and we will have

would have final figures, which are not estimates, in the

next week, possibly two weeks, but, hopefully, a week

still in an estimating mode today.

logic of excluding the effects of five appropriation bills from your expenditures?

MR. LYNN: The only reason we did was a matter of These bills were signed within the last three days, I guess it is, or four days, and we had to prepare the budget update with all the documents and all the tables and there wash any way of our getting them in.

You will notice we have given you the effect of those proposals so that you can add them in if you care to do so.

QUESTION: You are not implying vetoes?

MR. LYNN: No. In fact, a number of these bills have already been signed, but the President has also said that he will look carefully at proper opportunities for rescissions and deferrals.

QUESTION: Could you outline the major elements that went into the improved projections?

MR. LYNN: I think I should call on Mr. Greenspan to answer that question.

MR. GREENSPAN: What was the question?

The question is: "Can we outline the MR. LYNN: major factors that went into the improved forecast?"

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MR. GREENSPAN: The major factor was our experience of the past six months, which turned out to be somewhat better than we had projected in the estimates which were made sometime in mid-December.

Clearly, the growth rate of the economy has exceeded our earlier projections. The unemployment rate is a good deal lower than we had anticipated at the time, and so is the inflation rate by a rather significant amount.

So what you are observing, in a way, are the attempts to embody in the annual data additional information which has occurred and come to us duing the past six months.

QUESTION: What I am actually asking is why unemployment is lower, why inflation is higher?

MR. GREENSPAN: I think you have to start by asking why is real GNP higher? Because a substantial part of the lower-than-expected unemployment rate reflects a higher-than-expected growth in the economy.

The best way to describe that is to say that in part, the improved inflation outlook, that is, the better-than-expected inflation, I believe, has improved the state of confidence in the economy both by consumers and by businessmen at a rate faster than we had expected.

It is fairly evident that the exceptionally strong surge that we have been seeing over the past six months on the average reflects essentially the restoration of confidence

among consumers and business.

This is happening at a rate somewhat faster than we had expected it would, creating a strong real GNP growth.

That is, a stronger overall growth in the economy and, therefore, a much more rapid increase in employment than we had projected and, conversely, a sharper decline in unemployment.

Even so, there is a somewhat lower rate of unemployment than we would have expected even with the high rate of growth in GNP. But unquestionably, the major and overwhelming factor contributing to the downward revision is the upsurge in the economy generally, which we attribute substantially to the improvement in confidence.

QUESTION: Given the jumps in the prices of wholesale food and raw materials in the last few weeks, do you think that inflation estimate may improve?

MR. GREENSPAN: No. In fact, the data that we have doesn't actually confirm what you are suggesting. There has not been an upsurge of any great significance within those particular components.

On the contrary, I would say the evidence we have at this point actually implies a somewhat better-than-expected pattern of prices than we had envisaged earlier in the year.

The projection we are making implicit from here through the end of the year is somewhere in the area of 5-1/2 percent to perhaps 5.7 percent on the average in the consumer

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price index. It is quite possible that estimate may be a bit high.

In fact, the President said yesterday to me, "You know, I wonder whether given the marked improvement in the crops that we are now seeing, and the stability of energy prices, especially in oil, whether in fact we might basically see a somewhat better rate than we are in fact projecting?"

If I were to look at the odds and where we are apt to be wrong, given the very most recent evidence, I suspect that we may do better on this issue than we have implicitly put into these numbers.

QUESTION: Mr. Greenspan, this is a question of policy, but it will be directly related to the projections.

There has been a short fall in agricultural production in Eastern and Western Europe and yet the American farmer is expecting a surplus crop.

Now, the State Department has made indications that we would intend to pressure the Administration to use both sale of agricultural products, as well as the question of drought in the Eastern European Bloc as political pressure points rather than opening up other things.

Would you state the Administration's position on this?

MR. GREENSPAN: First of all, I was not aware the State Department was independent of the Administration.

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QUESTION: I can give you the sources.

MR. GREENSPAN: I am just referring to the nature of -- I mean, the State Department as an institution by definition is part of the Administration, I hope.

QUESTION: Right.

MR. GREENSPAN: First of all, I do think we are aware of the fact, as you point out, there has been a significant drought throughout Western Europe. From what we can judge on the basis of crop estimates throughout the world, the crops around the world actually are better, rather than worse.

In fact, certainly our crops at this time look surprising. We do not envisage any particular problems with respect to food shortages or crop shortages.

With respect to the other questions you raised, I think that I would direct them specifically to the State Department. I have no knowledge of the statement you are making.

QUESTION: Under public expenditures notes, it looks now as if it is going to be higher than President Ford desired and you estimate earlier in the year for the next year, and yet, your general inflation forecast for next year is also improved.

Would this suggest that the Congressional budget is still a relatively modest one with regard to inflation?

MR. GREENSPAN: First, I meant to follow up on one

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point of the previous question and then I will come to this.

Let me say the President has stipulated that there will be no restrictions on exports of farm commodities and that is the policy of this Administration.

With respect to the next question, I think that what we are dealing with is a trend that is basically involved in the longer term. When one looks at inflation and the budget, it is essential to view not the immediate short-term factors, which are basically what these changes have been, but to look at the longer term thrust.

The essential forecast that is made here with respect to the inflation rate is not based on Congressional budget numbers. It is the President's budget numbers, and as far as I can see, if we can get the type of budgetary trends which were built into these numbers, we have every reason to expect the continued unwinding of inflation and eventually the ending of the very exceptionally strong unstabilizing forces which are involved which inflation has imparted to our economic process.

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QUESTION: Do you really think it is going to make any difference to our inflation forecasts for next year whether the budget spending is \$413.1 billion or \$400 billion? You said you used the President's. Does it make a difference?

MR. GREENSPAN: Yes, I think the difference basically is described not in very specific numbers. It is exceptionally difficult to do a direct translation. But what you can say is that the higher the budget and the greater the deficit, the greater is the risk that we are reigniting inflationary forces. Unfortunately, we do not have the capacity, once those inflationary forces are rekindled, to unwind the process.

In other words, what we have to be aware of is that once you trigger inflationary accelerations, it is exceptionally difficult to unwind them. Therefore, I think that the risk implicit in levels of spending higher than those proposed by the President, at least in my view, takes an imprudent risk considering the problems that will exist in this country if we rekindle inflation.

Inflation is the most job-destructive type of force that this economy as it stands now knows.

MR. LYNN: If I could add to that two things.

One is it is not just the effect of what Congress does or fails to take action on for 1977. I think one of the real shortcomings of the processes of our government over

a number of years has been inadequacies in looking at the out-year effect, the effect in future years of new bases that are built in the budget.

What is implied in these add-ons by the Congress is an escalating amount of deficit in the future years, at least if you are going to do anything to try to periodically reduce taxes.

The other thing I would say, a lot depends, too, on how you have a deficit. Congress shows a preference for having stimulation come through government programs. These are add-ons of government programs.

They try to reduce the deficit by cutting out the proposed tax cuts that the President has put into his budget for 1977. We think that if you are looking at things like productivity, if you are looking at things like investment in the private sector to get more goods and services, if you are looking at real rewarding jobs, the best way to do it is a combination of factors.

Surely, we have spending in this combination -
public works projects are up I think 17 percent year over year,

between 1976 and 1977 in the President's budget -- but he pro
poses taking the additional action on the tax side: lowering

the amount of tax to the working people, 200 million people,

roughly, for the average american family; also giving some

further tax relief, although it is modest to business;

and at the same time having a special program for

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 new construction on the tax side for the areas of the highest unemployment. For example, if you build a new building or new project in the course of this year you get a special kind of tax treatment.

Therefore, I am just saying it makes a difference on how you get to a stimulus a deficit, whether it's make-work on the one side by spending or whether it is by innovative tax proposals on the other side and tax cuts.

QUESTION: The Congressional Budget Office or congressional budget committees have stated that the tax bill now on the Senate floor would result in a tax revenue loss of about \$5 billion a year after five years, and I know the Administration has not commented yet on the impact of those. How do you all feel?

MR. LYNN: I must say to you that we have been trying to do some work on this ourselves between Treasury and OMB. I have been so immersed in getting this budget out in the last three, four days, I probably have in my briefcase some numbers but I haven't seen them yet.

Perhaps Mr. Dixon or Mr. Seidman would like to follow up with an answer to that.

MR. DIXON: I have not seen those numbers either. Charlie Walker, can you comment?

MR. WALKER: We are endeavoring to keep track of the motion as it takes place and until they finally decide

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what they are going to do all we can do is try to provide some immediate revenue impact of isolated pieces. But until the entire program gets done there is no way to evaluate its overall impact.

QUESTION: Would you take your average unemployment figure for calendar 1976 of 7.3 and translate it into an end-of-the-year figure, which you have done before, but before the official revisions, and also translate it into the October figure, which will be the last one published before the elections. And then I would like to address also a question to anyone else who cares to comment. Do you think the Administration has gotten sufficient credit for the economic improvement that is reflected in these numbers?

MR. LYNN: On the first one, how is your translation today?

MR. GREENSPAN: It hasn't changed. I stated recently, and it is implicit in the forecast, the unemployment rate is projected to be under seven percent at the end of the year.

I wouldn't want to characterize what it is going to be between now and then or for any specific month because I think we have enough problems trying to get annual statements. Monthly statements are exceptionally difficult to do.

MR. LYNN: As to whether we are getting sufficient

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credit, I have been in government seven years and the one thing one always has to resist is a temptation to have the feeling or an inclination to have the feeling that anybody understands what a great job he is doing or that the President I think there is a growing awareness by the American people that our economy is coming back at a very healthy rate, that we are getting a handle on inflation, that we are improving the employment situation. I am fully confident that that as further months go by the vast majority of the American people will understand what is happening in this economy by way of improvement and will give the credit to the President.

I would like to add one thing to MR. SEIDMAN: I think what has not received sufficient credit is the fact that we are being led out of this recession by the private sector without new spending programs, and within the budget, substantially within the budget that the President has proposed, and it is the private sector and revitalization of this sector under the President's policies that have brought I think the key factor that hasn't come across is that this kind of a thing is being done as a private sector recovery.

> QUESTION: How do you reconcile ---

We have one here. MR. LYNN:

QUESTION: If you had known a year ago that a year later you were going to announce in fact a \$70 billion budget is-6

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deficit for FY*76, would you have also thought at the same time you could take pride in a lower inflation rate and the kind of inflation prospect Mr. Greenspan outlined? Would you put the two things together?

MR. LYNN: I think that is pretty difficult to answer from this. We had economic assumptions back in January of this year and those assumptions include the deficit numbers that were in the budget and the deficit numbers for FY'76 were pretty well established. The die was cast, so to speak, by January, as it usually is, half way through a fiscal year. So that our statements on what would happen to inflation at that time were based on the kind of deficit we faced.

Now I will say to you, as I have said very often, no one knows with exact precision where a deficit or a manner of getting to a deficit gets you by way of inflation and when it reaches critical mass proportions. Nobody does. Anybody that says they do within a billion dollars or two billion dollars or three billion dollars is simply fooling you.

But as I also said on a number of occasions, it is a little bit like the person wandering around on top of a cliff on a moor at night with no light. I would far better walk slowly and cautiously than I would run around out there and find myself off the edge of the cliff.

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QUESTION: This Administration and you, particularly, Mr. Greenspan, also associated high deficits with the high risk of inflation.

MR. LYNN: We still do.

QUESTION: What my question really related to was, aren't you somewhat surprised with the \$70 billion deficit you can still point to a fairly good record on inflation in the last six months and you are looking forward to, as Dr. Greenspan said, to perhaps even a lesser rate?

MR. GREENSPAN: I think it is the time frame which is causing the problem. First, I think it is a mistake to tend to associate specific deficits in a current period of time with specific price changes.

One of the problems I think we have always had in this country and in fact it is the type of problem I think is probably universal, is that the effect of deficits on inflation is usually quite delayed.

It is a long process you go through. The problem that we confront is not the short-term ups and downs of prices which are affected by such things as larger or lesser crops and external things — petroleum prices, for example.

The best way to look at a relationship with deficits and inflation is to recognize that the effects of today's deficit, its financing, its impact upon the economy and the like, is

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unlikely to be felt for a year, 18 months or longer. It is a longer term, cumulative process.

Now, I think that what is very important in looking at an inflation rate is not a quarter's deficit or a year's deficit, probably not even two years' deficit. I think the question is where is the system headed. I would think at this particular point the issue is not the immediate deficit, the question is largely, where are we going.

The one thing I think is very important to focus on is that -- this is a very important issue -- if we have set into motion a set of fiscal policies which will lead to a significant rekindling of inflationary forces a year or so out, I say that we will not be able at that point to very easily pull in the reins without doing very significant damage to the economy.

I, therefore, think that it is most important that we focus on the relationship between deficits and inflation, to recognize that the larger the deficits that we are putting into place right now, the higher the risk in the future.

If we knew exactly what the translations were, you could be a bit more exact on what the relationships are. We don't, but we believe that because inflation is really, as I indicated before, the biggest job-destruction program that you can imagine, we must be very cautious in recognizing these

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relationships and not say, "Well, for God's sake, the deficit is very large, inflation is going down, therefore we are okay."

That is a non sequitur.

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QUESTION: Do the transition quarter figures in this report reflect any as yet unannounced rescissions or deferrals?

MR. LYNN: Do they reflect any?

QUESTION: As yet unannounced rescissions or deferrals?

MR. LYNN: No, there won't be anything in any of these documents that reflects anything unannounced. As I did say, there are some appropriation bills where the President will give consideration to deferrals and rescissions, but there is no reflection in this document of anything we may have on our mind that we haven'e announced yet.

QUESTION: Could you give us some idea what you think of the operation of the Congressional budget process?

MR. LYNN: Yes; I think it has accomplished some good. One thing it has done, it has acquainted members of the committees particularly and, to a lesser extent, the Congress as a whole, as to how a billion dollars here and a billion dollars there after a while adds up to real money, and that is a plus. I think that it has accomplished some restraints.

I have to say that as to 1976, in staying under their ceiling, I would point out two things. I doubt very much if they would have made it except for the effect of the Presidential vetoes when you do the mathematics of it,

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and, secondly, as I have said before, it reminds me a little of a high jumper setting the bar at two and a half feet and crowing when he managed to get over it.

In 1977 I would say they moved the bar up slightly. They moved it to maybe three, three and a half feet, but I do think the process is something that has to be made to work, and I think they have made some progress but they have a lot more to make.

What I have a fear of is that because of respect and deference to the individual jurisdictions of authorizing and appropriating committees and subcommittees, the exercise could be too much of one simply adding up numbers and then applying a little minor restraint here and there to the numbers and not looking hard at major policy options —— like the trade-off of tax cuts, which the President proposes against major spending, like the kinds of reforms that the President is proposing in education bloc grants and health services' bloc grants, the social services' Title XX bloc grants and so on.

In other words, budgeting is a process that should bring out new innovative solutions to problems of government, to get rid of red tape, to deliver services better, more effectively. But unless the budget committees work out an effective arrangement with the chairmen of those committees, of those multiple committees around, all the

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budget committee will end up doing over the years is adding up numbers with small mechanical reductions. And I have fears in that regard, and I sincerely hope that we will see some coordination between the other committees and the budget committees so they can do something a lot more substantive with more spending restraint than they have been able to do this year.

QUESTION: You have numbers, changes in levels of wages and salaries; part of that is due to growth in employment. Can you tell us what your expectation is now, perhaps using average hourly wages or compensation per hour for increases in labor costs this year and next year and what the settlements of major collective bargaining agreements so far this year have done or not done?

MR. GREENSPAN: Well, we don't ordinarily release what implied projections are on wages. I don't think we intend to break that precedent.

I will say that, first, as you know, the straight time average hourly earnings figures have done somewhat better than, I think, any of the forecasters had expected.

As you know, from June to June -- that is the year ending June -- as I recall, the private, non-farm total earnings were up 7 percent from the last six months and the annual rate, as I recall, was something in the area of 6.5 percent.

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The detailed data we are going to get on the second quarter will be available on collective bargaining agreements, I think, next week, as I recall, next Friday.

I don't want to comment on any individual settlements or the like or their implication, but I think that as best we can see at this moment the type of inflation estimates -- I shall go backwards -- one of the things that is implicit in our inflation forecasts, obviously, is some judgment about what wage trends would be, so that, that has been factored in. We are not, as you can see, expecting an acceleration in inflation, and I think one could infer from that that we are not expecting an acceleration in labor costs.

QUESTION: Back to the question of credit. Some people on the other side, Congress, for instance, are saying it was they who have caused this upsurge in the recovery -- specifically referring to the tax cut that they raised some \$10 billion or whatever it was in a year when credit will be important.

How do you think you will counter this argument, the fact the Democratic Congress did cause the upsurge?

MR. LYNN: I think we will counter that kind of argument from the other side on the facts, and the facts are the President came forth with a program for an initial tax cut. The President came forth with a combination of various ways of working our way out of this recession, helping the

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people that could not help themselves during the recession, but creating the stage for the economy to come back.

I think that his going to the American people on this issue and directly to the Congress did restrain the Congress from where they were headed otherwise to upwards of \$100 billion of deficits, and I do think by holding down that growth in government spending, the tax cuts that were given, the further tax cuts that the President proposes, government reform and so on, are setting a path for this country to balance the budget, that has given a confidence that has allowed the private sector, the individual consumer and business, to say to themselves things are going to get better. And we have now seen the results, things are getting better.

MR. NESSEN: Could I interject? I have to go do my own briefing, and I thought your audience might want to hear the President's reaction to the budget revisions that you are announcing today.

I talked to him this morning, and he asked me to come over and relay the fact that the President is pleased that today's budget revisions show that unemployment is coming down faster than expected, that inflation is coming down faster than expected and that the economy is improving and growing faster than expected.

The President believes that his economic policies

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are the major reason for this improvement. The President intends to continue to pursue his economic policies vigorously. These policies are aimed at encouraging further growth in the private economy without rekindling inflation, without imposing more bills of deficits on the American taxpayers and without imposing a more complex bureaucracy on the American people.

The President, as I said, is pleased at these revisions today, but he wanted me to speak of his continuing concern that he is not going to be satisfied until the inflation rate is even lower, that inflation is truly and fully under control, and he certainly continues to be concerned about the number of people out of work, and he is not going to be satisfied there and his goal is going to be that he will be satisfied only when every American who wants a job can go and get a job.

QUESTION: It has been widely said that consumer confidence, presumed consumer confidence, led the country out of the recession. I am wondering how do you project retail sales for the coming 12 months? Do you have some thoughts on that?

MR. GREENSPAN: Well, since retail sales are the major part of the Gross National Product, one can assume they will move roughly in line with the Gross National Product.

We are expecting investment to pick up somewhat, but we have

every reason to expect fairly strong retail sales trends,

perhaps not as large as some of the earlier surges that have

occurred because confidence can come back only to normal,

and it is not quite there, but it is getting a good deal closer.

And, obviously, when you get to it, sales move closely with

disposable income.

We haven't reached that point yet, but we would expect, as a general statement, retail markets will behave in the strong way that they have and expect, for example, this Christmas' buying season to be quite a big one.

QUESTION: Do you have a specific number on retail sales?

MR. GREENSPAN: No.

QUESTION: All three of the latest confidence surveys have been pointing down. How do you explain that?

MR. GREENSPAN: I think that these changes of confidence as measured by those indexes go up and they go down, and I frankly find looking at the pattern of retail markets currently is usually a better gauge of what consumers are in fact doing. The confidence indexes tend to be somewhat delayed in their measurement, and while I think they are quite useful for a number of things, and I think they do very roughly measure the trend in confidence, I think it is more important to look at what the consumers are actually doing with their money. What they are doing with their

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money suggests that they are confident and more confident than I think the data have shown in quite a long period of time.

QUESTION: When would you expect the budget to move back into surplus under Congressional targets for spending?

MR. LYNN: The question was, when would I expect the budget to come back into balance under the Congressional resolution that was passed this year?

I would say, never. They way they are going it is manana. You get the balanced budget manana. You know what that Spanish word means. It is always tomorrow, but tomorrow never comes.

approaching an oasis. As you get closer it turns out to be a mirage. That is what I meant when I said earlier when you translate the kind of things they proposed in their budget by way of additional government spending to future years, adding on at that same rate of growth, or anywhere even close to it, adding it into bases, for 1978 and 1979, you are up to \$20 billion or \$30 billion more spending than we have in our lines for those out years. There is just no way they will ever get there. They could have one. They could have it if they decided to increase taxes in the country.

QUESTION: The \$40 billion surplus projected for 1980, that would indicate they would be in surplus one year after?

MR. LYNN: Take a look at the charts for years and years past, whether done by my good friends at Brookings, or my good friends in the Bureau of Budget, or the Office of Management and Budget. They always show that out there, but this President, I will tell you, is bound and determined to get there. What we do is we never show out-year numbers after the Congressional action is taken. Then when it is all taken, we show the out-year numbers the next year, and guess what, the year of the balanced budget has moved one year.

Did you notice how carefully Congress did not show the out-year effect of their Congressional resolution?

There is nothing on it.

In the preliminaries, if I recall correctly, one
House or the other in a report showed some out-year numbers,
but the other one didn't. And when they got to the conference
report and went back on the Floor, I don't believe they gave
any indication of out-year numbers to the people in the
Congress.

QUESTION: How much of those out-year spending effects would be offset by continued rejection of your tax cut proposals?

MR. LYNN: Somewhat, but not in its entirety. I can provide that for you. I don't have it with me today. I have some numbers I can provide for you.

QUESTION: Thank you.

MR. LYNN: Of course the answer to your question is, too -- what you are saying then is that you are going to doom the American people to having inflation eat away in the tax rates at their income and never even compensate for that by way of further tax reductions. That is something I don't want and the President doesn't want.

END (10:45 A.M., EST)

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EXCHANGE OF REMARKS BETWEEN THE PRESIDENT AND JOHN CONNALLY

THE WEST WING LOBBY ENTRANCE

3:50 P.M. EDT

THE PRESIDENT: Good afternoon.

I have a very old and very good friend. I have known John Connally since 1961, when he was Secretary of the Navy and I was on the Mahon subcommittee. He was an outstanding Secretary of the Navy. I followed his political career as Governor of the State of Texas for three terms. He came down to be Secretary of the Treasury.

I have had a number of opportunities to work with him as the Minority Leader of the Republican Party in the House of Representatives. Over the years John Connally and I have not only had a professional relationship in a political sense but we have also been close personal friends.

We have had a number of meetings over the last two years and we had a meeting this afternoon that followed in the natural course of events.

He was in town, and I asked him to stop by.

I think Governor Connally has an announcement that may be of some interest to you, and I want to thank him for what I think he is going to say.



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GOVERNOR CONNALLY: Mr. President, you don't know exactly what I am going to say because I am not sure I do myself, except I came to tell the President that notwithstanding my neutrality in the Presidential primaries all spring, I think the time has now come when no useful purpose has been served by my maintaining that position but rather, the best interests of the country will be served by my stating my unequivocal position that I do support President Ford for the nomination and will support him in the election with every resource that I have and all the ability that I have.

I am delighted to make that announcement and I just hope that I can be helpful to him in securing the nomination and I certainly hope that I can figure something as a Republican in the effort to win the Presidency in November and to capture additional seats in the Congress in both the House and the Senate.

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QUESTION: How about getting on the ticket?

GOVERNOR CONNALLY: That subject was not discussed today. I do not know what the President proposes with respect to his running mate. He has not told me. He has not hinted who it might be. I have not asked him, nor will I ask him.

QUESTION: Can we ask you, Mr. President, have you made up your mind?

QUESTION: Did Mr. Reagan's announcement yesterday have anything to do with your announcement today?

GOVERNOR CONNALLY: Yes, Governor Reagan's announcement yesterday does have something to do with my announcement today, only in the sense that I think it is quite clear that as between the two men it is quite clear now that the President is unmistakably the better choice, not only for the party but for the country, and so his announcement yesterday certainly does have something to do with my statement today.

QUESTION: Mr. President, would you like to have the Governor on the ticket with you as a Vice Presidential candidate?

THE PRESIDENT: I said repeatedly that I don't exclude any potential Republicans as my Vice Presidential running mate. I have indicated my long association and great respect for Governor Connally, but I think it is premature to make any comment because there are others, of course, that I will talk to as I have talked to Governor Connally on this occasion.

QUESTION: But his announcement here today certainly does not hurt his chances.

THE PRESIDENT: Well, let the future speak for itself.

GOVERNOR CONNALLY: May I add to that my statement here today has nothing to do with the chances—good, bad or indifferent—so far as I am concerned. I am doing this because I think I should do it. I think the time has come when I think we ought to try to end this nomination as quickly as we possibly can, and I think it should be ended with President Ford being the nominee. The sooner that can be made clear, the better it is for the party and for the country.

THE PRESS: Thank you.