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#### OFFICE OF THE VICE PRESIDENT

#### WASHINGTON

December 24, 1975

MEMORANDUM FOR MR. BAROODY

The Vice President has asked me to send this week's copy of the <u>Weekly</u> <u>Briefing Notes</u>. There will be no issue of the <u>Weekly Briefing Notes</u> for next week.

Unx

Dick Allison



WEEKLY BRIEFING NOTES

#### FOR CALENDER YEAR 1975

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December 22. 1975

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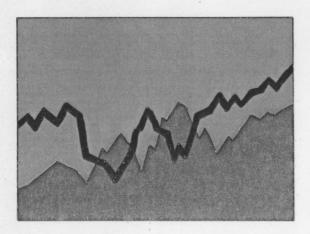
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# WEEKLY BRIEFING NOTES ON U.S. DOMESTIC DEVELOPMENTS

Prepared for the President and the Vice President

December 22, 1975

COMPILED BY THE FEDERAL STATISTICAL SYSTEM



Coordinated by the Bureau of the Census at the request of the Statistical Policy Division, Office of Management and Budget

Vincent P. Barabba, Director Bureau of the Census Joseph W. Duncan, Deputy Associate Director for Statistical Policy Office of Management and Budget



## SOURCES OF DATA

#### Personal Income

U.S. Department of Commerce, Bureau of Economic Analysis, "Survey of Current Business"

#### **Real Earnings**

U.S. Department of Labor, Bureau of Labor Statistics, "Employment and Earnings Statistics for the United States"

#### **Industrial Production Index**

Board of Governors of the Federal Reserve System, "Industrial Production and Related Data" G.12.3

Manufacturers' Shipments and Orders - Advance Report on Durable Goods U.S. Department of Commerce, Bureau of the Census, "Manufacturers' Shipments, Inventories and Orders, Series M3-1"

### Manufacturing and Trade Inventories and Sales

U.S. Department of Commerce, Bureau of Economic Analysis, "Survey of Current **Business''** 

#### **Balance of Payments**

U.S. Department of Commerce, Bureau of Economic Analysis, "Survey of Current **Business**"

**Consumer Price Index** U.S. Department of Labor, Bureau of Labor Statistics, "The Consumer Price Index"

#### **Housing Construction**

U.S. Department of Commerce, Bureau of the Census, "Construction Reports," Series C

#### **Housing Sales - Existing Homes**

National Association of Realtors, Department of Economic Research, "Existing Home Sales"

#### **Consumer Attitudes**

University of Michigan Survey Research Center, Institute for Social Research

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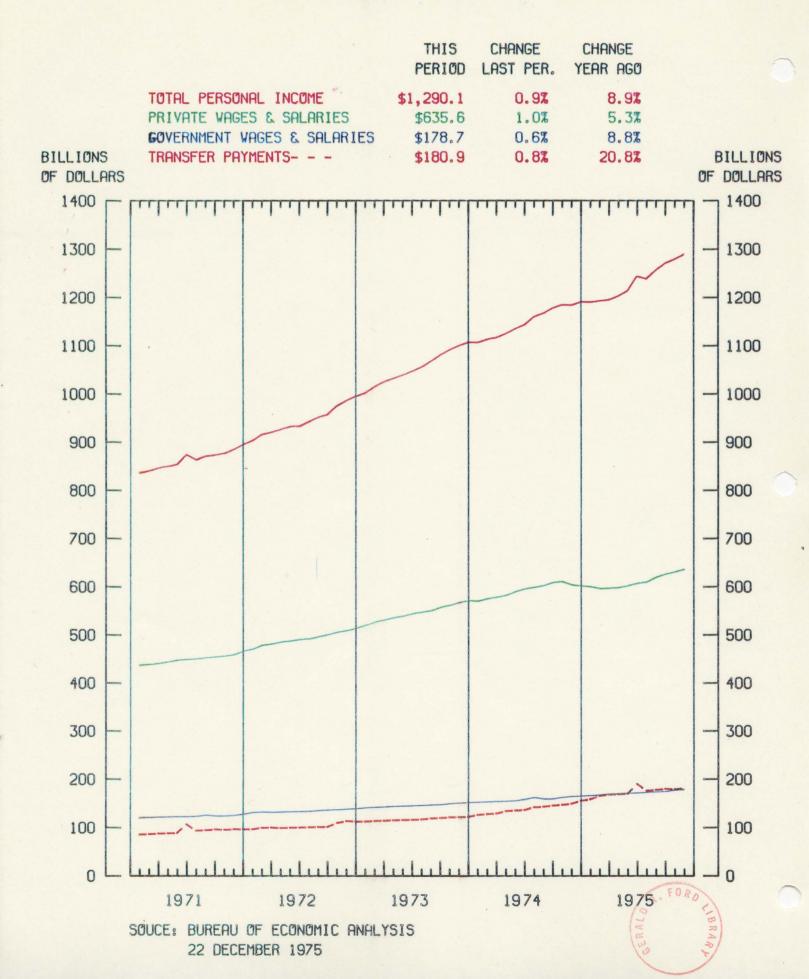
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C.3.1 Federal Employment - Employees - Payroll C.3.2 State and Local Employment and Finances - Employees - Payroll		x x x x			
SECTION D—Environment, Science, Culture					
Part 1—Environment					
<ul> <li>D.1.1 Air Quality</li> <li>— Amount of Pollutants Released Into the Atmosphere</li></ul>			•	X X	x
<ul> <li>D.1.2 Water Quality</li> <li>– Miles of Streams Meeting EPA Standards</li> <li>– Oil Spills, Fish Kills</li> </ul>				X X	
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SERIES	WEEKLY	MONTHLY .	QUARTERLY	ANNUAL	OTHER
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D.3.4 Attendance at Cultural Events					
<ul> <li>Plays, Galleries, Motion Pictures</li> <li>Concerts, Museums, etc.</li> </ul>				X X	
SECTION E—Selected Subjects					
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## A.1.2 - Personal Income

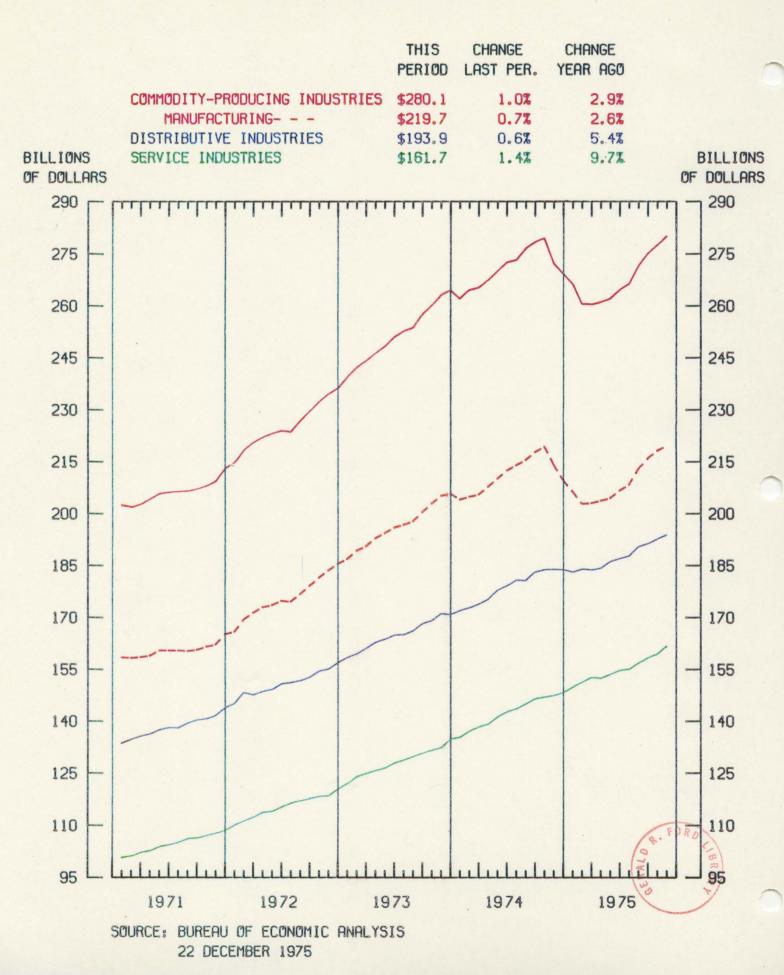


- Personal Income increased \$10.9 billion in November to an annual rate of \$1,290.1 billion.
  - Up 0.9 percent from the downward revised October rate of \$1,279.2 billion.
  - Since July, Personal Income has risen at an average monthly rate of 1.0 percent.
- More than half of the overall increase represented continued strong growth in private industry payrolls.
  - Payrolls rose 1.0 percent (\$6.1 billion) in November, compared with 0.8 percent (\$5.0 billion) in October.

Government Wage and Salary Disbursements increased 0.6 percent (\$1.1 billion) in November following a 1.5 percent (\$2.6 billion) increase in October.

 Pay raises for Federal civilian employees accounted for \$1.0 billion of the October increase and \$0.3 billion of the November increase.

<sup>o</sup> Transfer payments increased 0.8 percent (\$1.5 billion) in November, compared with 0.3 percent (\$0.6 billion) decline in October.



## A.1.2 - Wage and Salary Disbursements

 Payrolls in Commodity-Producing Industries increased 1 percent to a record level of \$280.1 billion, up 7.5 percent since March.

• 0.2 percent above the previous high in October 1974.

Manufacturing Payrolls rose 0.7 percent.

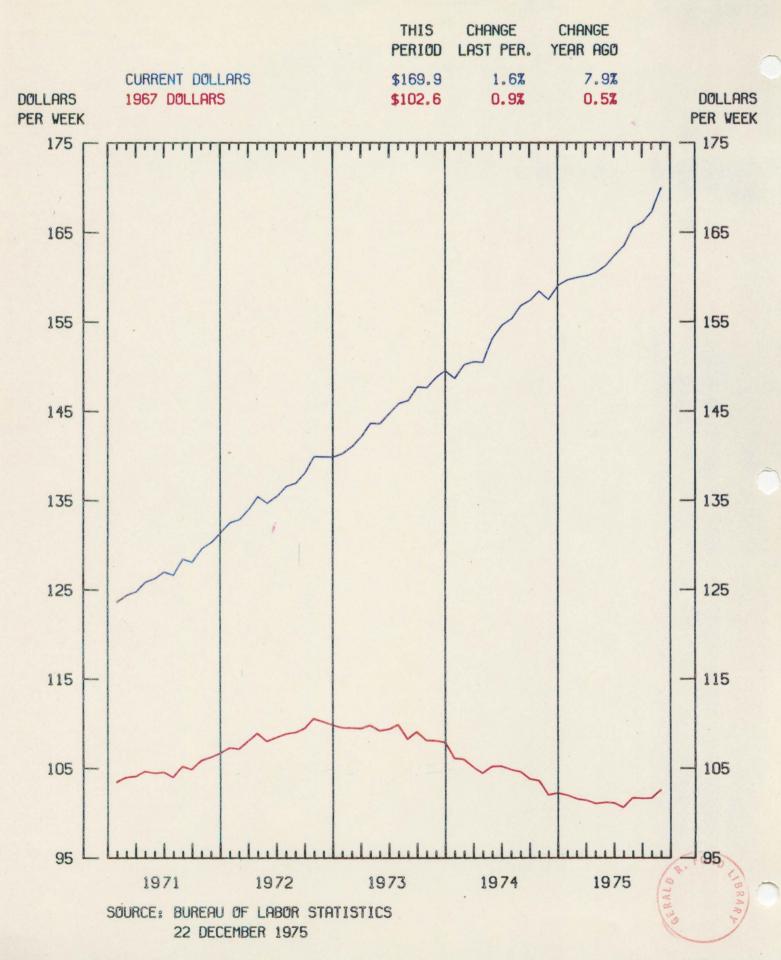
- <sup>o</sup> Higher average hourly earnings were the major factor in the November gain.
- Distributive Industry Payrolls increased 0.6 percent, compared to 0.7 percent in October.

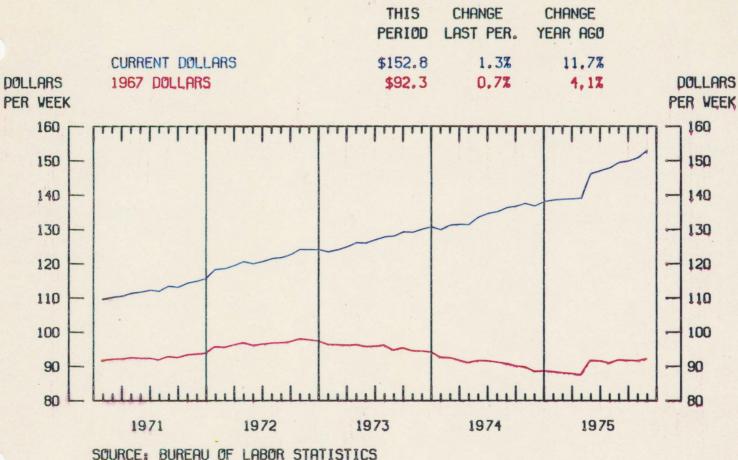
• Payrolls in Service Industries rose 1.4 percent following an 0.8 percent increase in October.

Largest monthly increase since December 1973.

## A.3.4 - Gross Average Weekly Earnings

In Current and 1967 Dollars





## A.3.4 - Spendable Average Weekly Earnings

In Current and 1967 Dollars

22 DECEMBER 1975

 Gross Weekly Earnings (Current Dollars) increased 1.6 percent in November, the largest monthly increase over the past 18 months.

• Real Gross Weekly Earnings (1967 Dollars) hit a 1975 high of \$102.60.

 Over the year, Real Earnings were virtually unchanged, rising a scant 0.5 percent.

• Spendable Earnings (Current Dollars) gained 11.7 percent from a year ago, and grew 1.3 percent from October to November.

- Real Spendable Earnings (1967 Dollars) was up 0.7 percent in November and stood 4.1 percent over last November.
  - At \$92.26, Real Spendable Earnings were at the highest mark since February 1974.



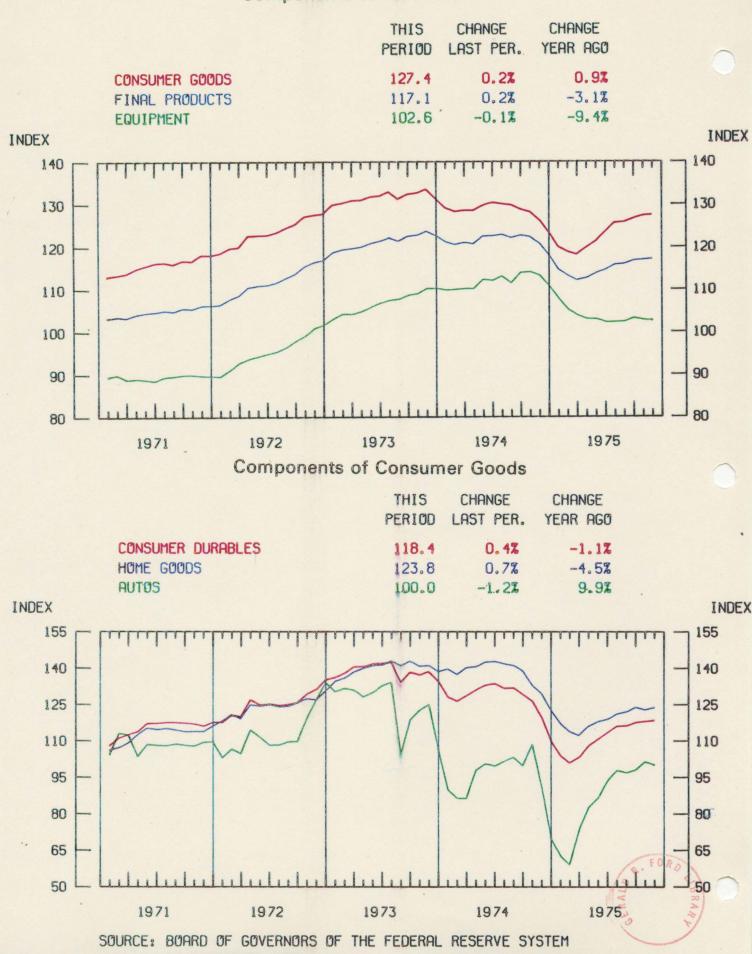
## A.4.1 - Industrial Production Index (1967=100)

- Industrial Production increased for the seventh consecutive month in November, however, output edged up only 0.2 percent compared to 0.4 percent in October.
  - Although increases were fairly widespread, they were generally the smallest since the turnaround last May.
  - The Index has risen 6.3 percent since April but remains 4.0 percent below last November, and down 8.4 percent from the November 1973 peak.
- Output of Materials increased 0.2 percent compared to 0.7 percent in October and 3.5 percent in September.

• Up 11.0 percent since May.

• The rise in Products was unchanged from the 0.2 percent rate recorded in October.

• Up 4.2 percent since March.

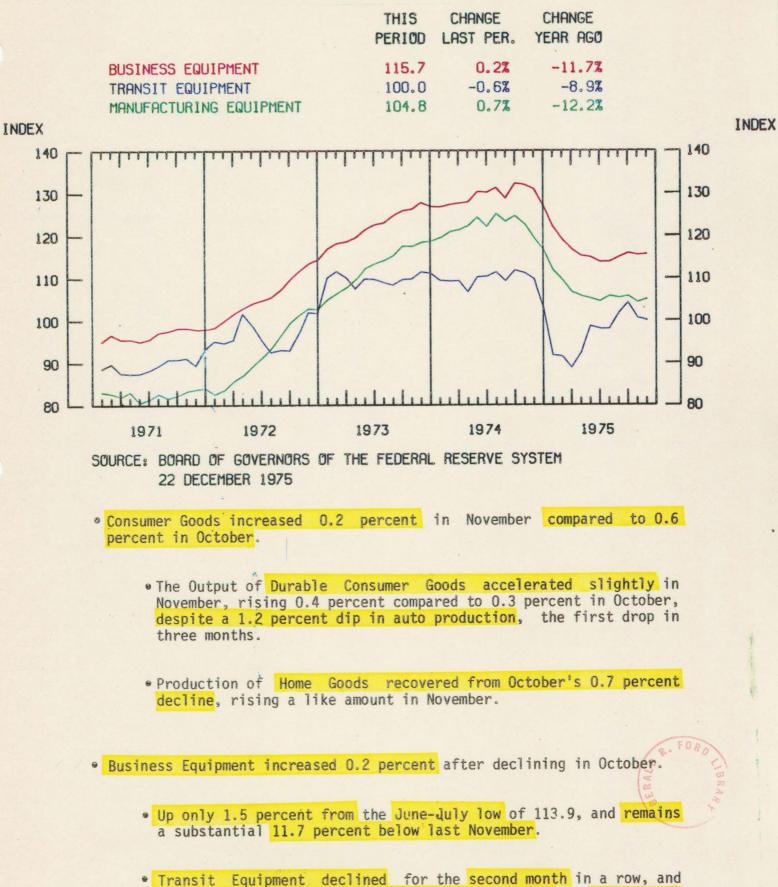


### A.4.1 - Industrial Production Index **Components of Products**

22 DECEMBER 1975

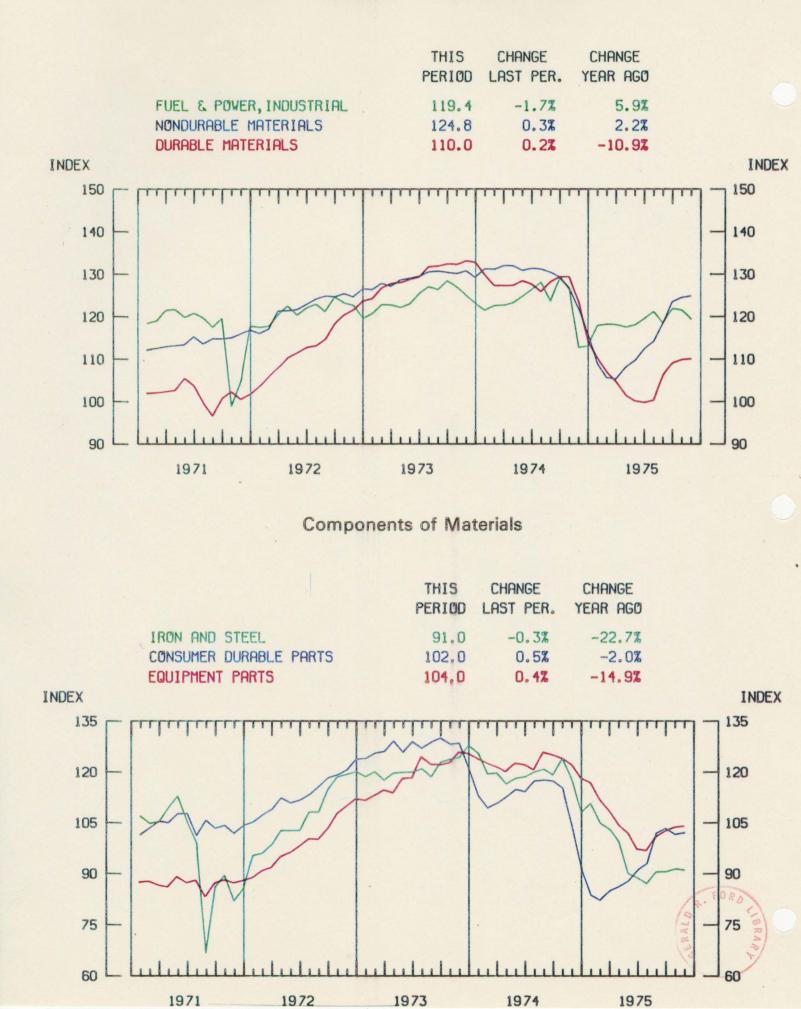
## A.4.1 - Industrial Production Index

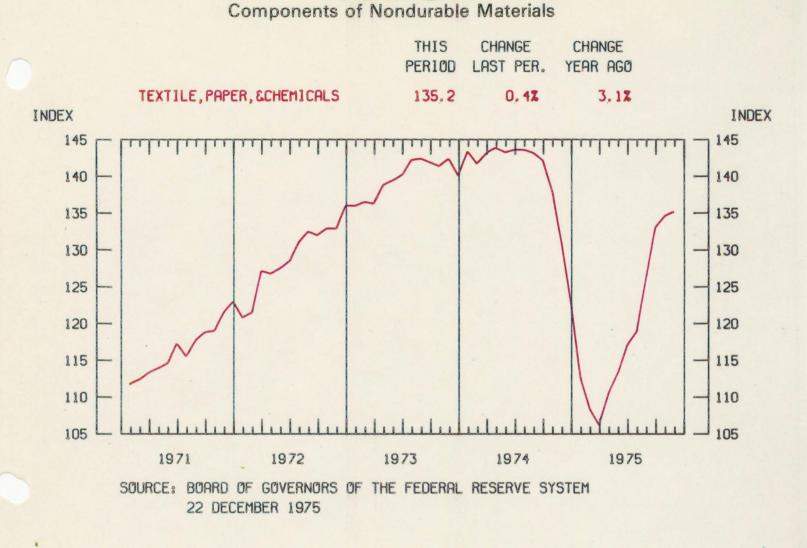
**Components of Equipment** 



Manufacturing Equipment rose 0.7 percent after a 1.3 percent drop in October.

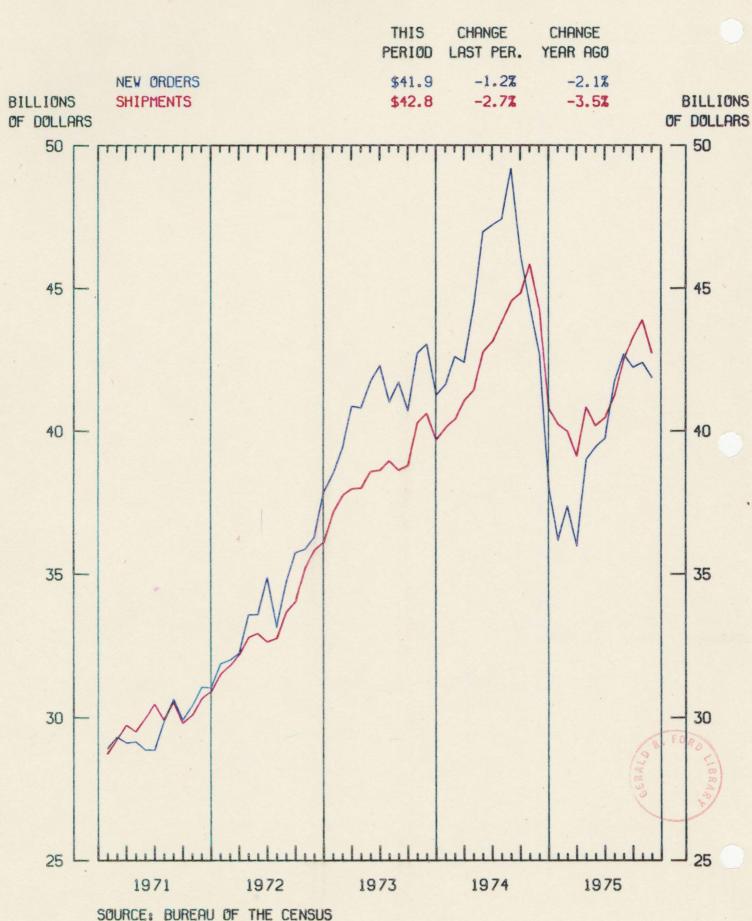
## A.4.1 - Industrial Production Index





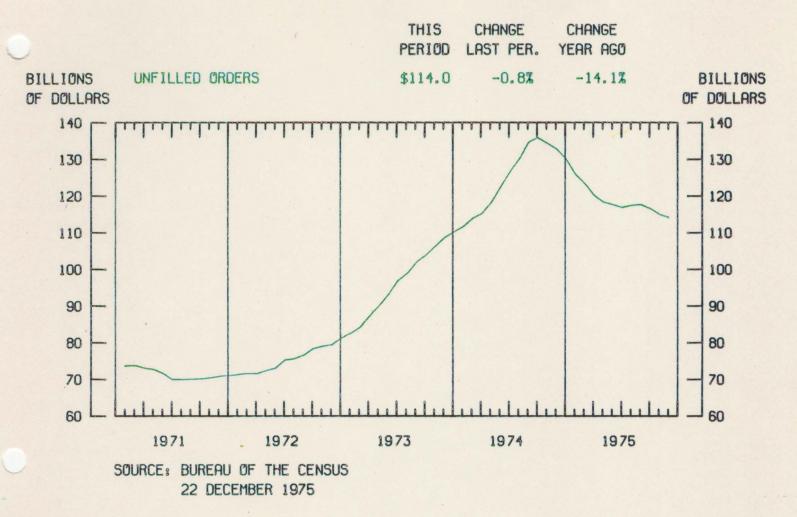
A.4.1 - Industrial Production Index

- Industrial Fuel and Power declined for the second month in a row, dropping 1.7 percent in November.
- Both Durable and Nondurable Materials followed the overall trend, rising only slightly in November after hefty increases in previous months.
  - Although there were no major declines among the various industry groups, a general tapering-off of the preceding strong growth rates was apparent.



### A.4.4 - Manufacturers' Shipments and Orders Advance Report for Durable Goods

22 DECEMBER 1975



#### A.4.4 - Manufacturers' Unfilled Orders

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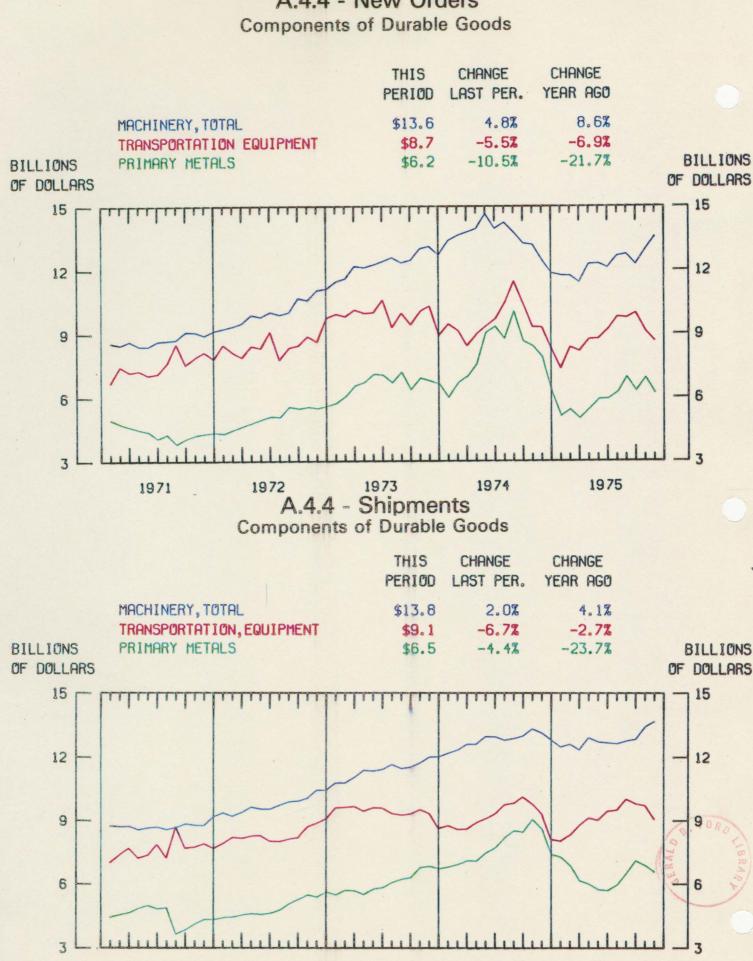
- Advance data for November indicate that:
  - New Orders for Durable Goods declined 1.2 percent (\$519 million) after increasing \$161 million in October.

• The second decline in the past three months.

Shipments decreased 2.7 percent (\$1,169 million) after five consecutive increases.

Still 9.2 percent above March low.

- Since the level of Shipments exceeded that of New Orders, the Backlog of Orders declined 0.8 percent (\$868 million).
  - Continued the downward trend started in October 1974, interrupted by small increases in July and August.
    - Unfilled Orders now stand 16 percent below the September 1974 peak.

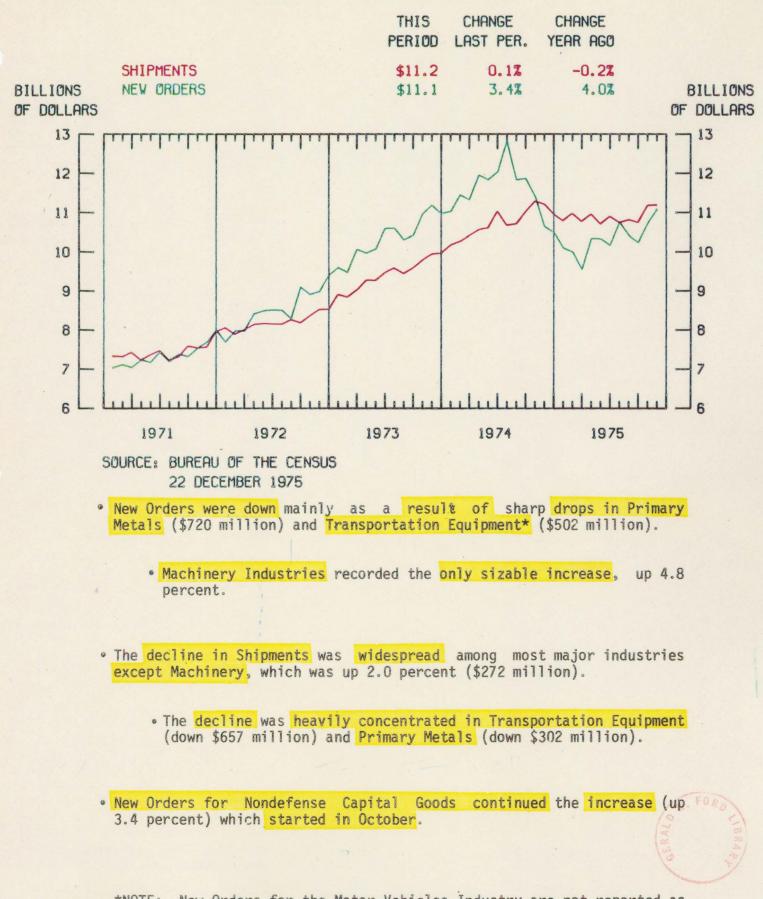


SOURCE: BUREAU OF THE CENSUS

A.4.4 - New Orders

#### A.4.4 - Manufacturers' Shipments and New Orders

Nondefense Capital Goods Industries



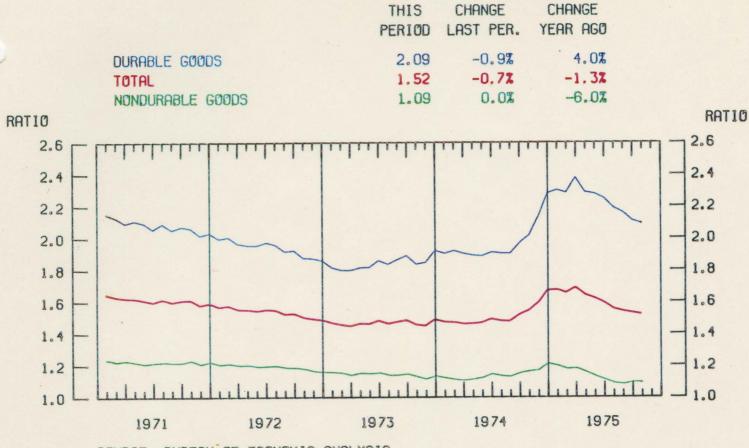
\*NOTE: New Orders for the Motor Vehicles Industry are not reported as such but are estimated or equal to Shipments. Hence, a sizable decline in shipments is necessarily accompanied by a similar decrease in New Orders.

#### THIS CHANGE CHANGE LAST PER. YEAR AGO PERIOD 2.5% TOTAL SALES \$175.3 1.12 NONDURABLE SALES 1.1% 6.0% \$99.9 BILLIONS DURABLE SALES \$75.4 1.0% -1.8% BILLIONS OF DOLLARS OF DOLLARS 180 180 111111 160 160 140 140 120 120 100 100 80 80 60 60 . . . . . . . . . 40 40 1972 1973 1974 1971 1975 A.4.8 - Manufacturing and Trade Inventories THIS CHANGE CHANGE PERIOD LAST PER. YEAR AGO TOTAL INVENTORIES \$267,0 0.7% 1,2% DURABLE \$157.7 0.2% 2.0% BILLIONS NONDURABLE \$109.2 1.5% 0.0% BILLIONS OF DOLLARS OF DOLLARS 300 300 250 250 200 200 150 150 100 100 ...... ........... 50 50 1971 1972 1974 1973 1975 SOURCE: BUREAU OF ECONOMIC ANALYSIS

## A.4.8 - Manufacturing and Trade Sales

22 DECEMBER 1975

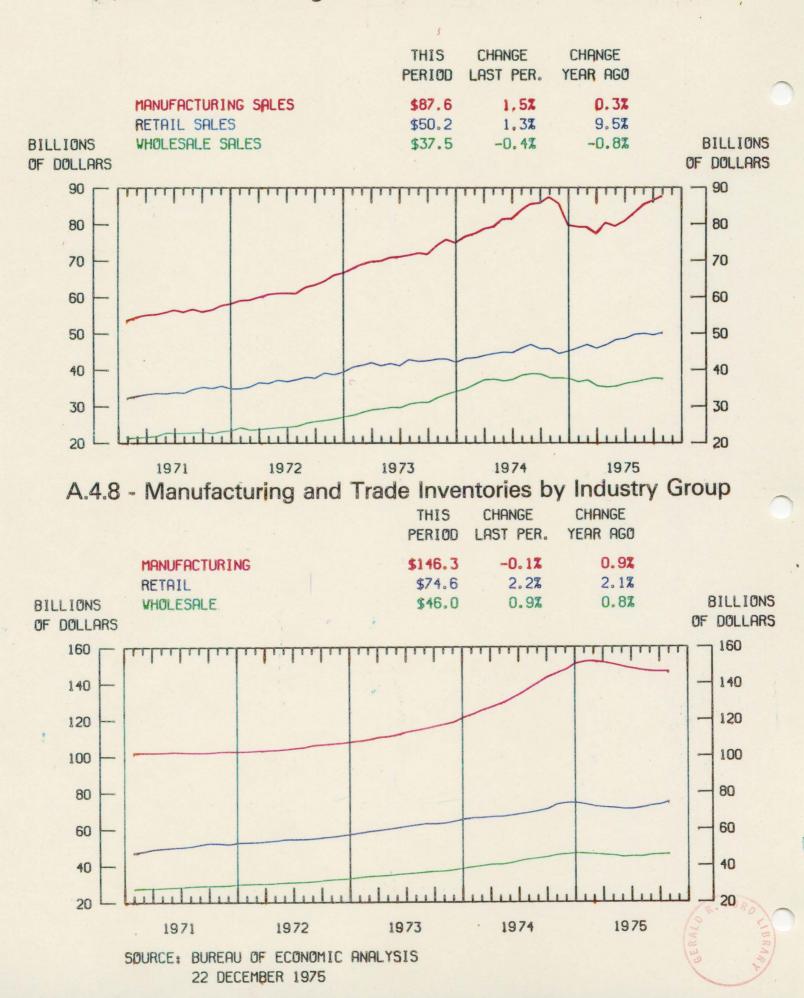
#### A.4.8 - Manufacturing and Trade Inventory-to-Sales Ratio



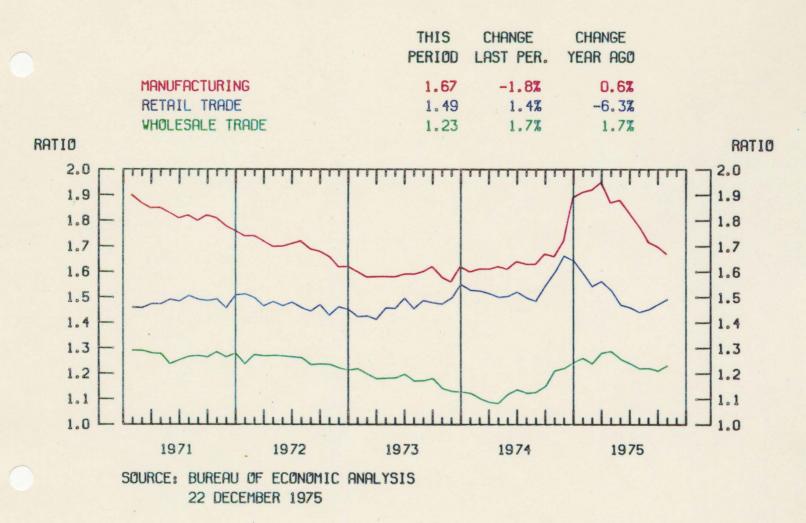
SOURCE: BUREAU OF ECONOMIC ANALYSIS 22 DECEMBER 1975

- Total <u>Manufacturing and Trade Sales</u> rose \$1.82 billion in October, or 1.1 percent, compared to September's \$1.09 billion rise.
  - Durable Goods Sales increased for the fifth month in a row, up \$772 million in October, less than half the \$1.45 billion gain posted in September.
  - Nondurable Goods Sales rose \$1.82 billion after a \$362 million decline in September.
- Total Manufacturing and Trade Inventories increased for the third month in a row in October, up 0.7 percent or \$1.89 billion, the largest rise since last December when Inventories increased \$3.97 billion.
  - Nondurable Inventories accounted for most of the gain, up \$1.63 billion, or 1.5 percent.
- The Total Inventory-to-Sales Ratio declined from 1.53 in September to 1.52 in October.
  - The Durable Goods ratio decreased for the seventh consecutive month.

## A.4.8 - Manufacturing and Trade Sales by Industry Group



## A.4.8 - Inventory-to-Sales Ratio by Industry Group



- The rise in Manufacturing and Retail Salesmore than offset the decline in the Wholesale group.
  - Manufacturing Sales rose for the fifth consecutive month to \$87.6 billion, eclipsing the previous high set last October of \$87.4 billion.

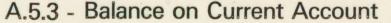
 Retail Inventories posted the largest gain (\$1.59 billion) since the inventory buildup began in June.

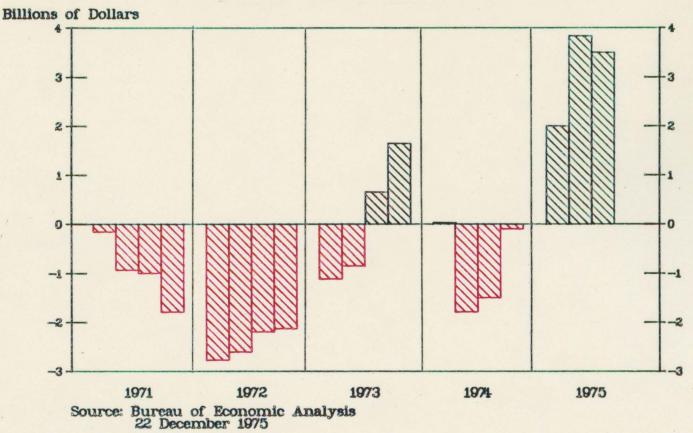
 The <u>Retail Inventory to Sales Ratio advanced</u> for the <u>third month</u> in a row after declining in July to the lowest level since March 1973.

# A.5.3 - Balance on Current Account and Long-Term Capital



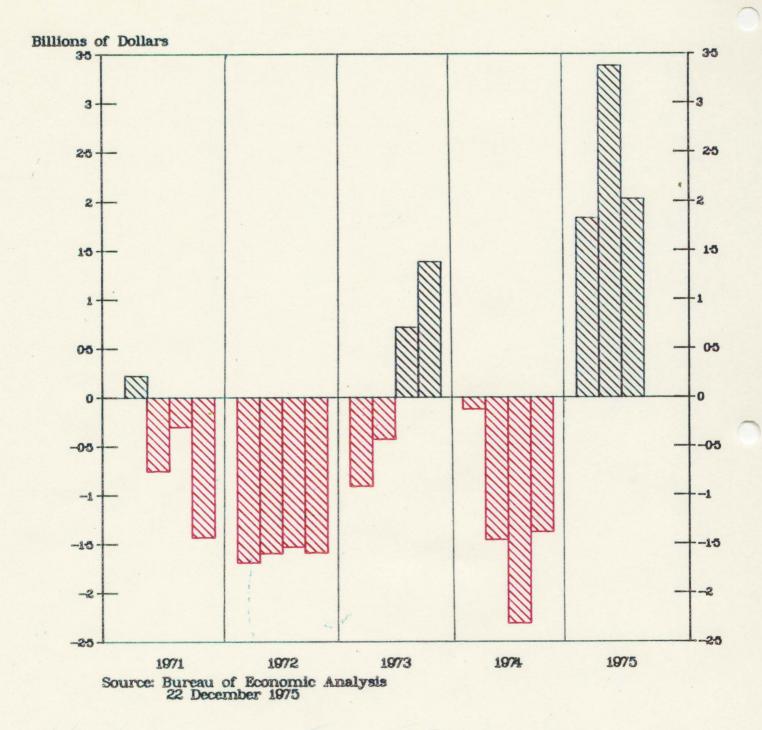
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- The U.S. Balance of Payments on Current Account and Long-Term Capital was in surplus by \$1.58 billion, the second consecutive quarterly surplus.
  - Primarily due to U.S. companies cutting their foreign investment by \$1.6 billion and a positive Merchandise Trade Balance of \$2.0 billion.
- The Balance on Current Account was at a near-record high of \$3.5 billion, surpassed only by last quarter's surplus of \$3.8 billion.
  - For the first three quarters of 1975 the Balance on Current Account is in surplus by \$9.3 billion compared to a deficit of \$3.3 billion over the same period in 1974.

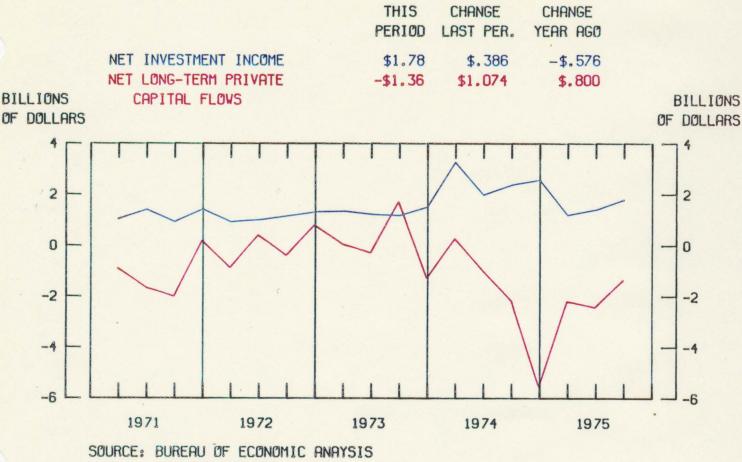
## A.5.3 - Merchandise Trade Balance



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#### A.5.3 - Balance of Payments Selected Components

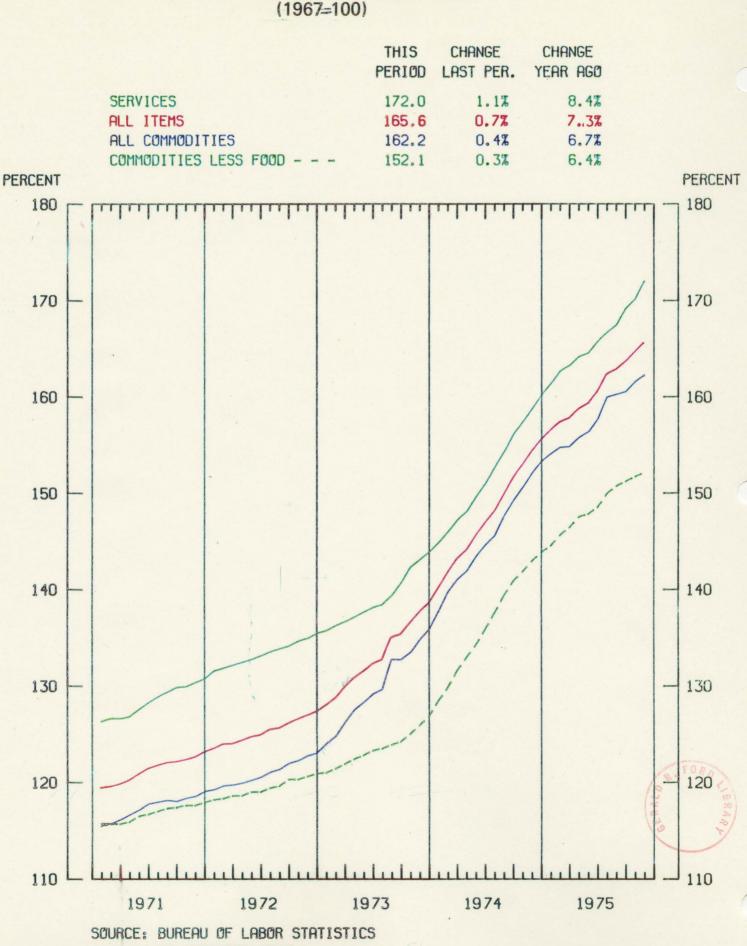


22 DECEMBER 1975

- The Merchandise Trade Balance registered a \$2.0 billion surplus in the third quarter compared to the \$3.4 billion recorded in the second quarter.
  - The \$1.4 billion narrowing of the trade surplus was due to a larger rise in Imports than in Exports.
    - Although Exports were up \$1 billion, Imports increased \$2.4 billion in the third quarter.

• Net Investment Income was up \$386 million from the second quarter.

 Net Long-Term Private Capital Flows registered a \$1.36 billion deficit in the third quarter, the smallest deficit since the second quarter of 1974.

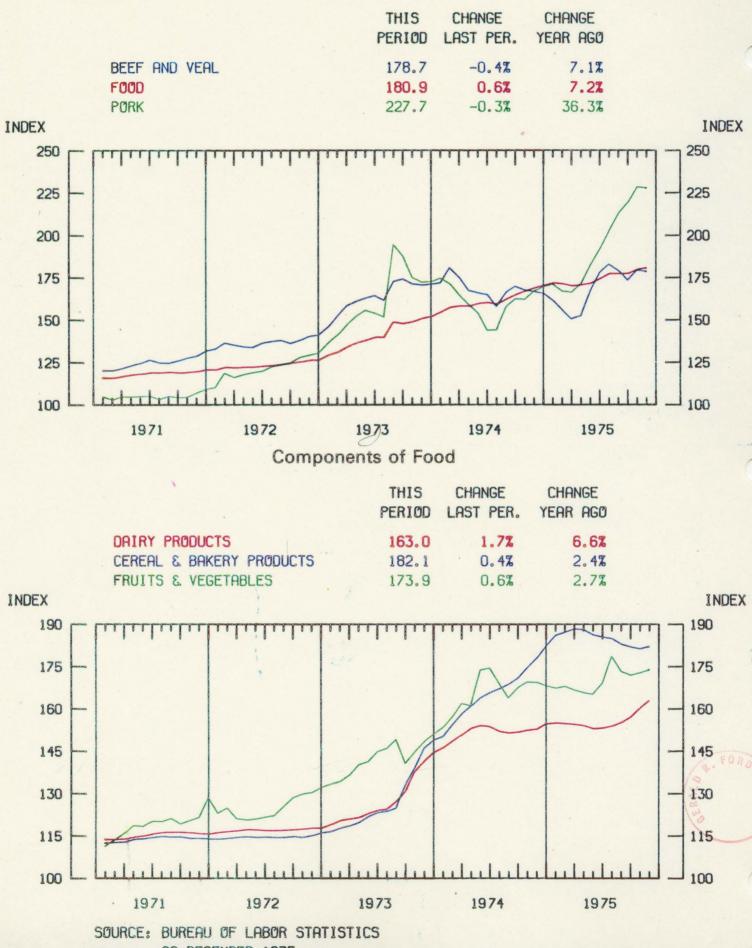


A.6.1 - Consumer Price Index (1967=100)

22 DECEMBER 1975

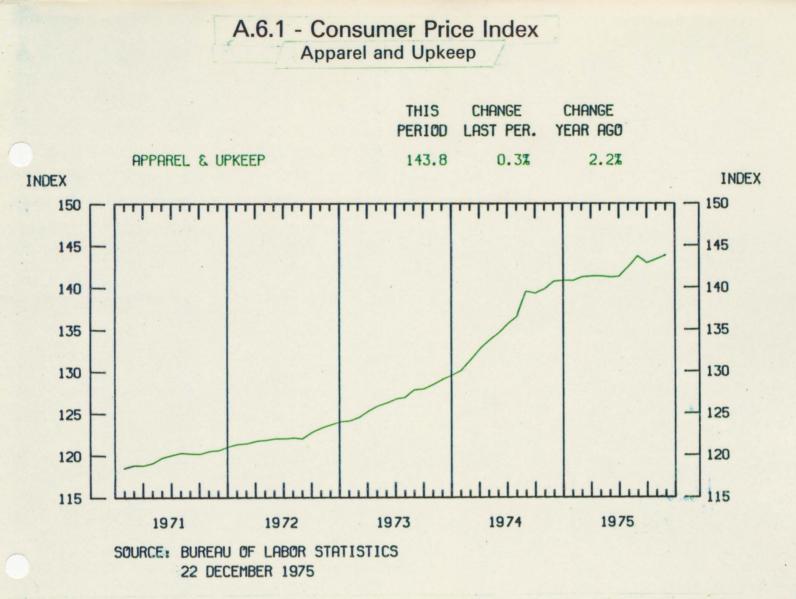
- The Consumer Price Index for All Items rose 0.7 percent in November, or 8.4 percent at annual rates, the same as recorded in October.
  - The Index has risen 7.3 percent over the past year, the smallest increase since the year ended July 1973.
  - A large part of the increase occurred in the Services Index, which rose 1.1 percent, the steepest rise since September 1974.
- All Commodities increased 0.4 percent compared to 0.6 percent in October.
- Commodities Less Food rose a modest 0.3 percent for the third consecutive month.

New Car prices accounted for much of the November rise.

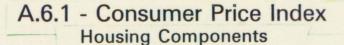


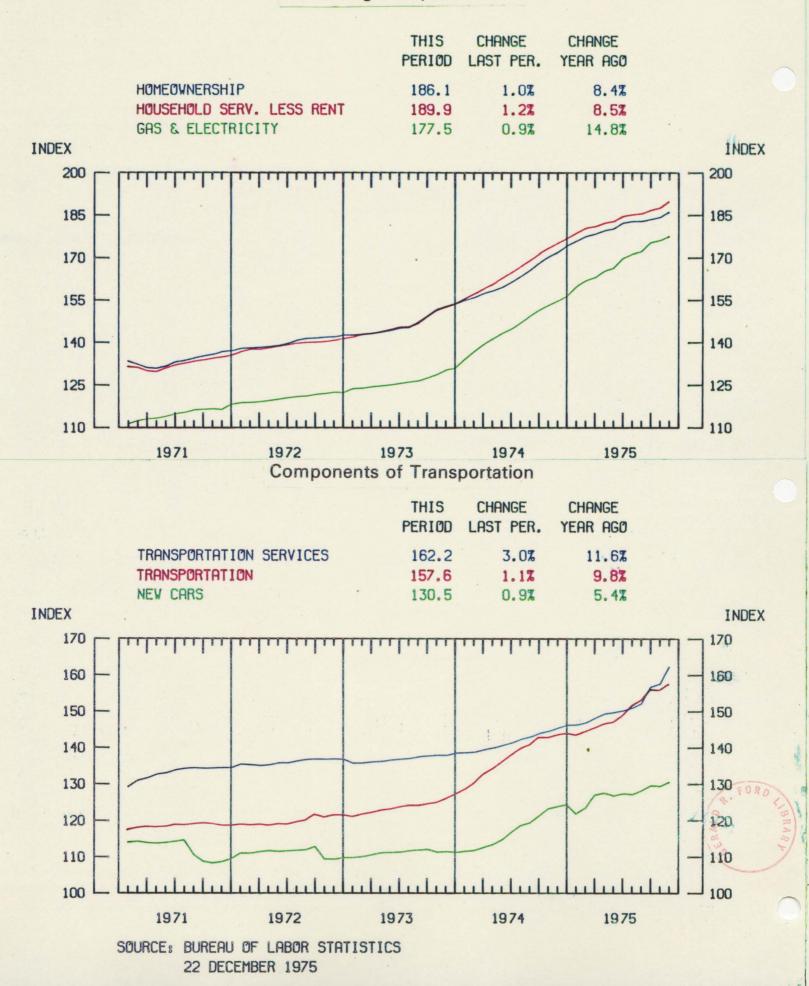
## A.6.1 - Consumer Price Index Food and Selected Components

22 DECEMBER 1975



- The rise in the Food Index was less than half the October gain of 1.3 percent, primarily because of smaller increases in grocery store foods.
  - Beef declined in November after a sharp 3.3 percent increase in October and was close to its midyear level, and Pork prices stabilized after seven months of sharp increases.
  - However, Cereal and Bakery Products rose for the first time since March; Fruits and Vegetables increased for the second month in a row after declining in August and September; and Dairy Products posted another substantial gain -- up 6.5 percent since May.
- The cost of Apparel and Upkeep posted its fourth rise in five months in November, after showing little change during the first six months of this year.

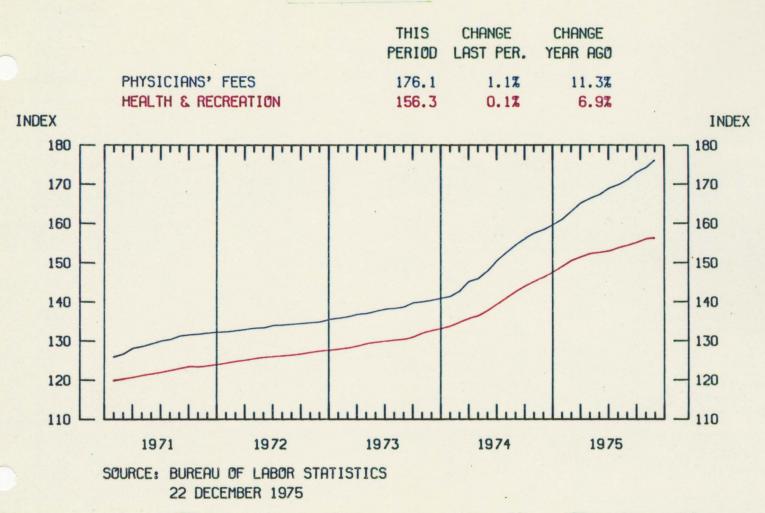




## A.6.1 - Consumer Price Index

Health and Recreation

(1967 = 100)



- Much of hetheseriseSeinicServices reflected increases in Transportation and Household Services.
  - Costs of Household Services Less Rent rose considerably more in November than in recent months because of higher mortgage interest rates, property taxes, natural gas, and telephone services.
  - Transportation Services posted another large gain in November, the result of a sharp increase in auto insurance costs and larger increases in costs of auto repairs and parking fees.

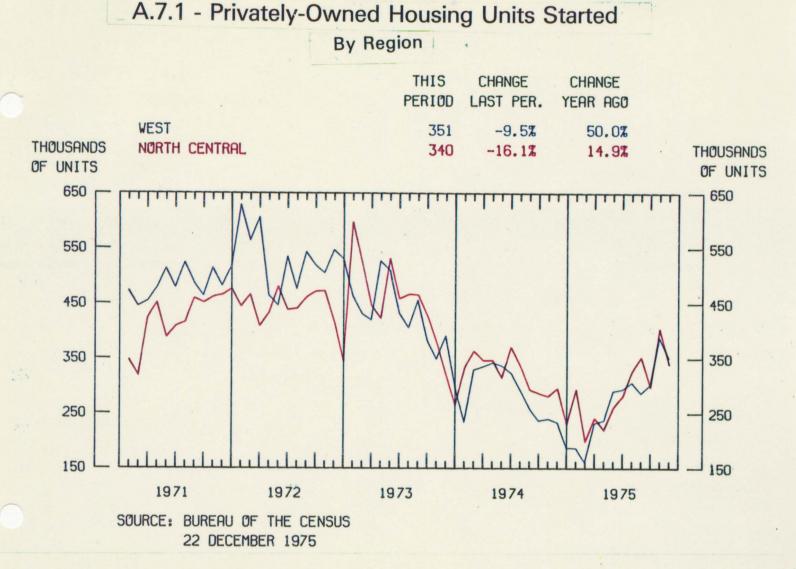
Up 6.6 percent since August.

- New Car prices rose in November after a slight decline in October, reflecting the introduction of 1976 models.
- Physicians' Fees (not seasonally adjusted) also rose considerably more in November, up 1.1 percent compared to 0.7 percent in October.

## A.7.1 - Privately-Owned Housing Units Started

**Annual Rates** 





- Privately Owned Housing Starts declined to an annual rate of 1,375,000 units, 5.6 percent below the downward revised October rate of 1,457,000 units.
  - First decline in five months.

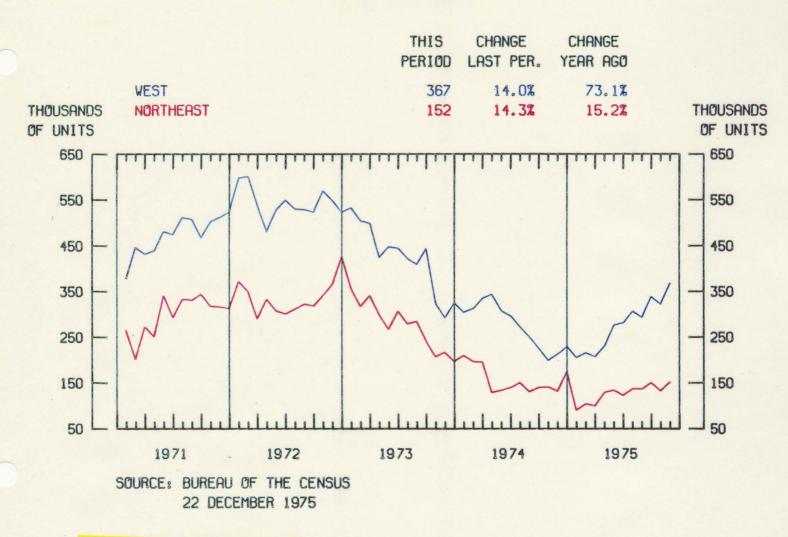
Still the second highest level for any month since June of 1974.

- One-Unit Structures accounted for the decrease, dropping 6.9 percent in November following an 18.7 percent rise in October.
- Five or More Units increased 14.8 percent to an annual rate of 287,000 units, the highest point since June 1974.
- Regionally, the West and North Central regions were responsible for the major changes in Housing Starts.
  - The West declined 9.5 percent, yet was 50 percent above last year's total.
  - The North Central dropped 16.1 percent to a level of 340,000 units.



22 DECEMBER 1975

#### A.7.1 - Building Permits Issued By Region



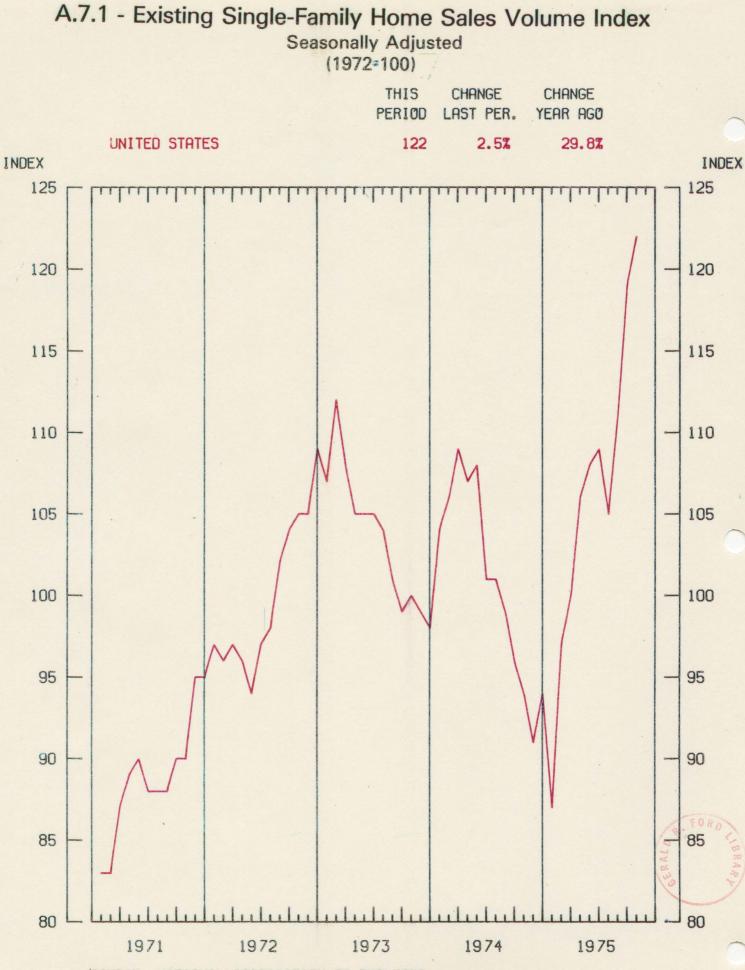
 Total Authorizations rose to an annual rate of 1,118,000 units, up 3.6 percent from the downward-revised October pace of 1,079,000 units.

Highest rate in 19 months.

 Overall increase primarily reflects a 13.3 percent rise in Permits for Five or More Units.

• 4.9 percent below December's mark of 277,000 units.

- One-Unit Structures increased 2.6 percent to continue an eight-month upward trend which was briefly interrupted by October's slight decline.
- Increases in permits issued in the West and Northeast generated the overall rise in Permits, rising by approximately 14 percent in each region.



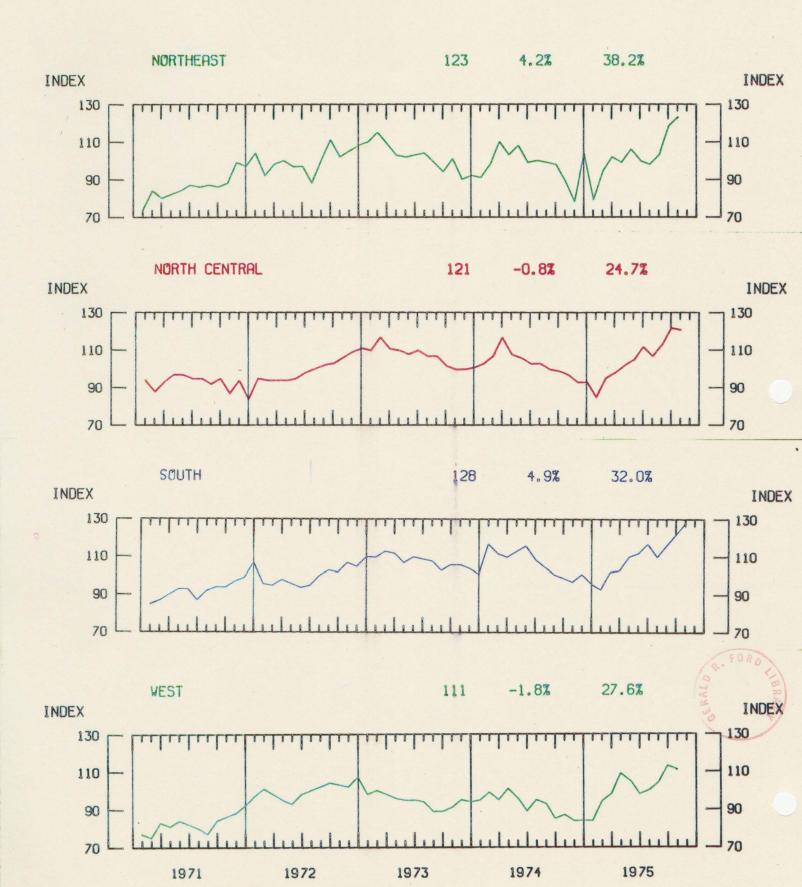
SOURCE: NATIONAL ASSOCIATION OF REALTORS

 The Existing Single-Family Home market continued to expand in October, rising 2.5 percent (3 points).

- From the January 1975 low of 87, the sales index has climbed 40.2 percent (35 points).
- According to the National Association of Realtors, record inflows of savings into thrift institutions during the first ten months of 1975 have been a major factor in sustaining the rise in sales.

#### A.7.1 - Existing Single-Family Home Sales Volume Index Seasonally Adjusted (1972=100)

THIS CHANGE CHANGE PERIOD LAST PER. YEAR AGO



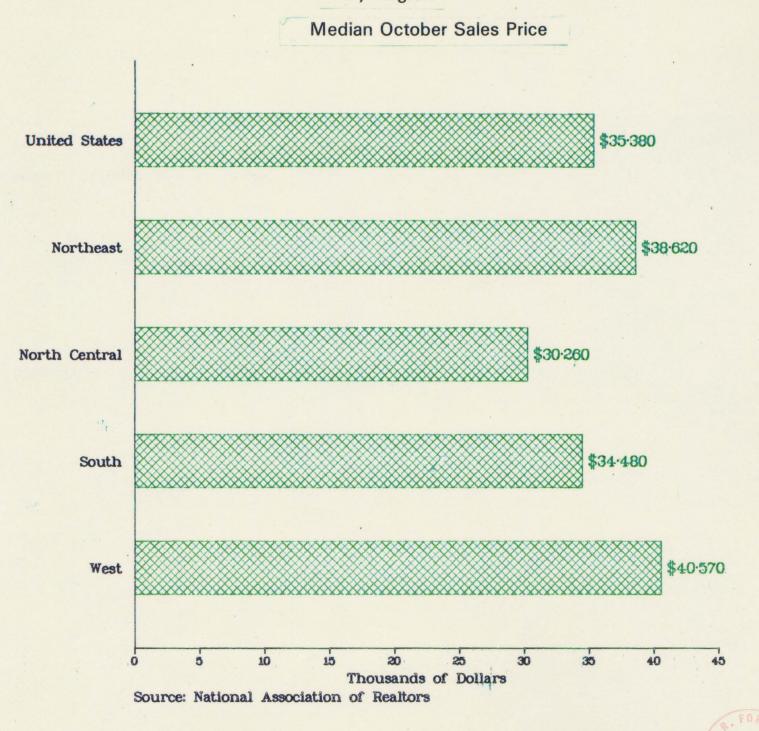
- The South and Northeast regions, which have the highest sales level of the regions, contributed strongly to the October advance in Sales of Existing Single-Family Homes.
  - Since July, both regions have continued to increase to attain record highs in October.

• South has risen 16.4 percent to a level of 128.

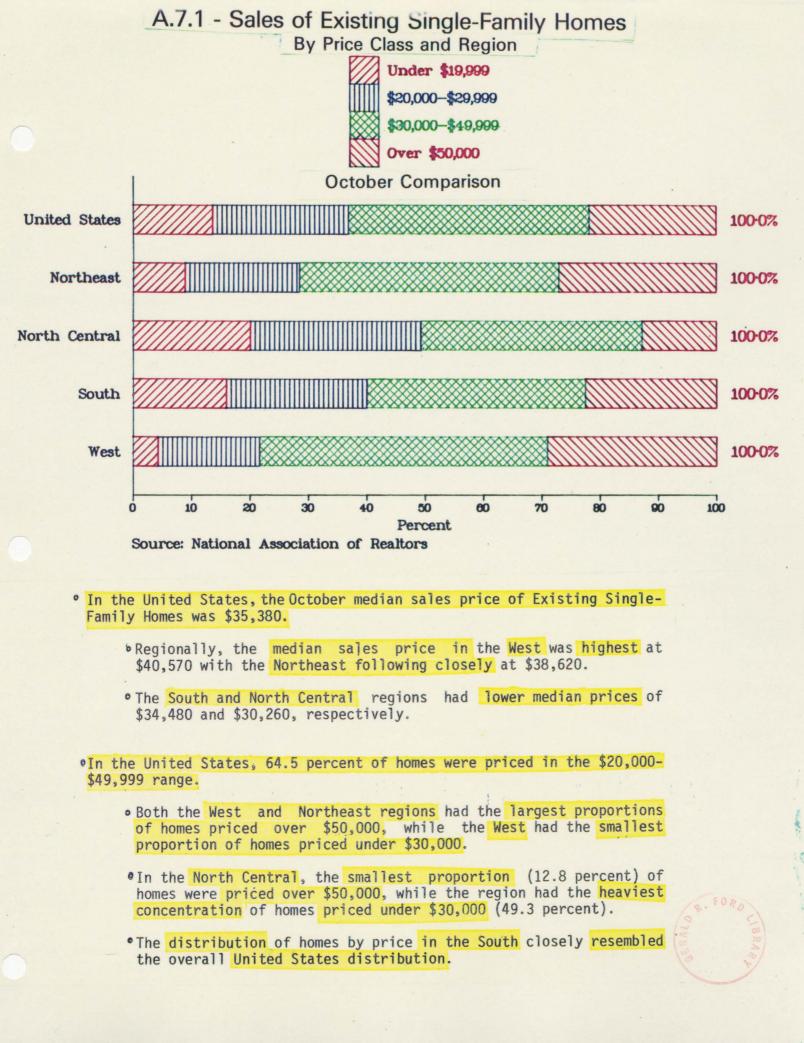
Northeast has moved up 25.5 percent to a level of 123.

- The North Central and West, after reaching record highs in September, recorded their first decline in Sales in three and four months, respectively.
  - The North Central fell 0.8 percent after having increased 14 percent since July.
  - The West declined 1.8 percent following a rise of 15.3 percent since June.

## A.7.1 - Sales of Existing Single-Family Homes By Region



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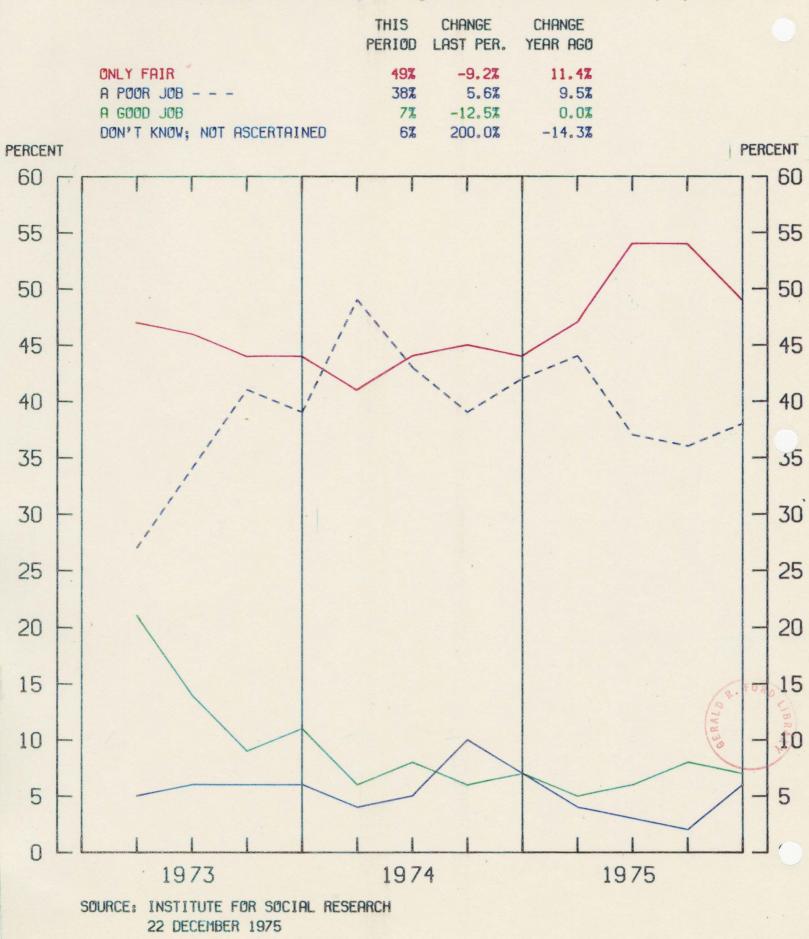
• The Index of Consumer Sentiment compiled by the University of Michigan Survey Research Center, remained practically unchanged between the August-September and October-November surveys.

• At 75.4 the Index is more than 20 points above its low last December, but is still at a level as low as at the bottom of the 1970 recession.

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## B.6.7 - Survey of Consumer Attitudes

Government's Economic Policy in Regard to Inflation and Unemployment

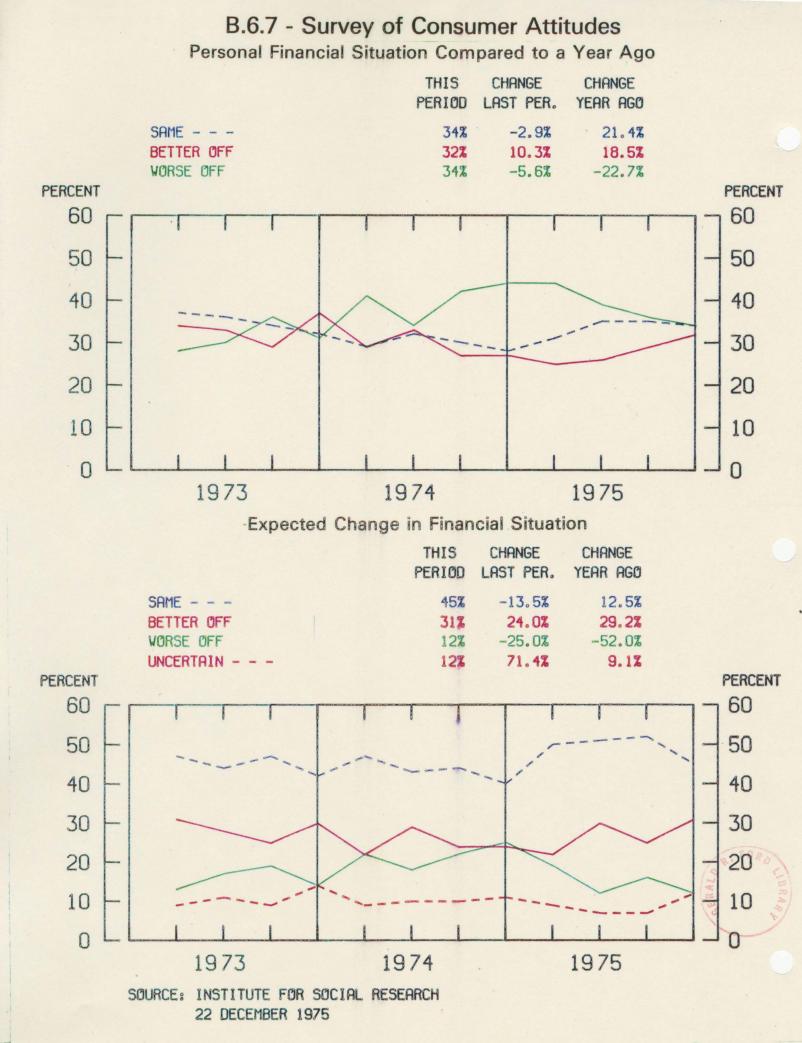


• Confidence in the Government's economic policy has been at a consistently low level during the last two years.

• In the latest survey less than 10 percent said the Government was doing a "good job" in its economic policy, while nearly 40 percent said it was doing a "poor job."

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• According to Survey analysts, "At present, lack of confidence in the Government's ability to bring about a recovery makes consumers less ready to believe that a recovery is, in fact, under way, and this slows the recovery in (consumer) confidence."



Attitudes toward the personal financial situation have improved -- the latest survey shows an increase of 10 percent in the number of respondents saying that they are better off financially than a year ago.

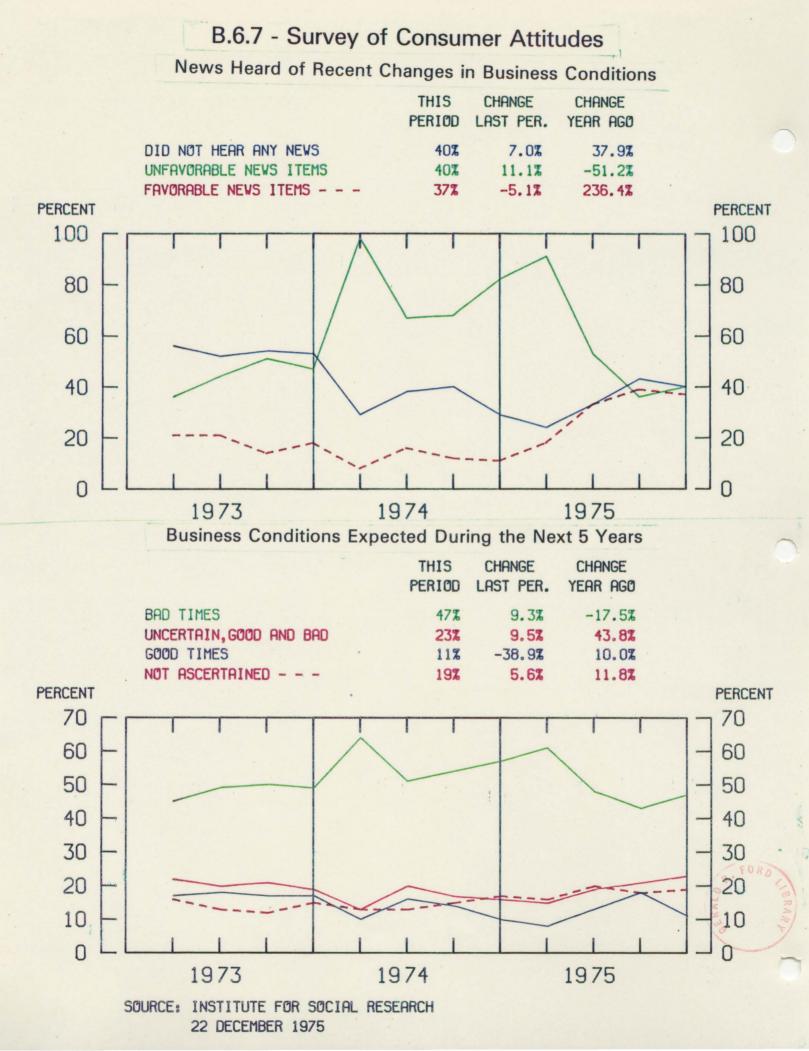
The proportion saying they were worse off financially than a year ago decreased to 34 percent after reaching a high of 44 percent at the end of 1974.

The main reason for the improvement is less concern with inflation.

High or rising prices were less frequently mentioned by respondents as a reason for being worse off.

Expectations about future\_changes in the personal financial situation also improved in the last survey.

The proportion believing they would be better off financially a year from now increased by 24 percent, while the proportion believing they would be worse off decreased by 25 percent.



- Respondents in the latest survey reported having heard somewhat more unfavorable news about business conditions than favorable news.
  - However, the proportion having heard unfavorable news has dropped by half since a year ago.
  - A high proportion of the unfavorable news had to do with continued unemployment and recession.
- The economy still rates high in public awareness and attention, with only 40 percent of respondents saying they had not heard any recent news about changes in business conditions.

• This is significantly lower than most years before 1974.

 Disappointment with the speed of recovery and increased concern with unemployment have combined to increase consumers' uncertainty about the long-term outlook for the economy.

In the latest survey only 11 percent of respondents expected "good times" during the next five years.