The original documents are located in Box 12, “7/15/75 - Talking Points: Presidential Summation Remarks, Defense Department Management Conference” of the President’s Speeches and Statements: Reading Copies at the Gerald R. Ford Presidential Library.

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THE PRESIDENT HAS SEEN....

TALKING POINTS:

PRESIDENTIAL SUMMATION REMARKS

DEFENSE DEPARTMENT MANAGEMENT CONFERENCE

JULY 15, 1975
I. JIM AND BILL, THIS PRESENTATION HAS BEEN VERY
HELPFUL IN UNDERSTANDING WHAT YOU ARE DOING TO GET GOOD
MANAGEMENT IN THE DEFENSE DEPARTMENT.
2. I UNDERSTAND YOU'RE TALKING WITH JIM LYNN AND HIS PEOPLE AT OMB ON WAYS TO IMPROVE MANAGEMENT.

HOPE THOSE DISCUSSIONS CONTINUE.
3. AS A FIRST STEP, WE HAVE TO DECIDE WHAT WE WANT TO ACCOMPLISH AT THE DEFENSE DEPARTMENT, THEN DEVISE THE BEST MEANS TO REACH THOSE GOALS.
4. WE MUST FOCUS ON WHAT OUR HIGH PRIORITY NEEDS ARE.

KEY OBJECTIVES MUST BE CLEARLY DEFINED AND UNDERSTOOD BY PEOPLE WHO WILL CARRY THEM OUT.

YOUR PLANNING, PROGRAMMING AND BUDGETING SYSTEM (PPBS) IS WORKING PRETTY WELL IN THIS REGARD.
5. IN ADDITION TO SETTING PRIORITIES AND ALLOCATING RESOURCES, WE MUST ALSO FOCUS ON ACHIEVING RESULTS.

TOO OFTEN, WE TEND TO FOCUS ON HOW HARD WE WORK RATHER THAN ON WHAT IS ACHIEVED.

I AM PLEASED AT THE PROGRESS YOU ARE MAKING IN LOOKING FOR RESULTS, GETTING THINGS DONE THROUGH PEOPLE.
6. WE ALSO MUST FOCUS ON EVALUATING ALL OUR EFFORTS.

EVALUATION PROCEDURE SHOULD BE CONCERNED WITH THE IMPACT OF PROGRAMS -- AND ALSO WITH THE WAY PROGRAMS ARE IMPLEMENTED.

WE WANT A GOOD FOLLOW-UP PROGRAM TO SEE HOW WELL PEOPLE WORK, WHAT THE RESULTS OF THEIR WORK ARE -- NOT JUST HOW HARD THEY WORK.
7. Finally, all of us know that people are quick to criticize the work that you and other federal employees are doing.

People often lose sight of the fact that we have the best armed forces in the world -- officers, men and women, equipment.
8. THAT TAKES OUTSTANDING LEADERSHIP AND MANAGEMENT WHICH JIM, BILL AND THE SERVICE HEADS ARE PROVIDING.
9. THIS SESSION HAS MADE ME AWARE OF SOME Detailed problems you face and your efforts to overcome them.
10. BY WORKING TOGETHER TO FURTHER IMPROVE MANAGEMENT, I THINK WE CAN PROVIDE OUR CITIZENS WITH THE NATIONAL SECURITY THEY NEED AT A COST THEY CAN AFFORD.

END OF TEXT