The original documents are located in Box 5, folder "2/3/75 - Talking Points for Meeting with Governors, Atlanta, Georgia" of the President's Speeches and Statements: Reading Copies at the Gerald R. Ford Presidential Library.

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THE PRESIDENT HAS SEE

TALKING POINTS

MEETING WITH GOVERNORS

ATLANTA, GEORGIA

MONDAY, FEBRUARY 3, 1975

1. THE GOVERNORS AT THIS MEETING REPRESENT STATES

WITH A LONG HISTORY OF ENERGY RESOURCE DEVELOPMENT. YOU,

ALONG WITH YOUR NEIGHBORS IN THE SOUTHWEST, HAVE MORE

- 1 -

EXPERIENCE IN DEALING WITH THE REALITIES OF ENERGY EXPLORATION,

DEVELOPMENT AND PRODUCTION -- BOTH ON SHORE AND OFF SHORE --

THAN ANY OTHER GROUP OF GOVERNORS.

2. AS GOVERNOR EDWARDS OF LOUISIANA HAS SAID,

THE GULF COAST HAS BEEN THE SITE OF OFF-SHORE OIL PRODUCTION

FOR TWENTY-PLUS YEARS. OFF-SHORE DRILLING RIGS WERE FIRST

PERFECTED IN THIS PART OF THE COUNTRY. THE GULF OIL RIGS

HAVE WITHSTOOD VIOLENT WEATHER LIKE HURRICANES AND TORNADOES.

I WISH MORE PEOPLE WERE AWARE OF THESE SUCCESSES.

3. LAST YEAR, IMPORTED OIL COST THE UNITED STATES

TWENTY-FIVE BILLION DOLLARS, WHICH REPRESENTS AN OUTFLOW OF BOTH

CASH AND JOBS. MOVING FROM ENERGY DEPENDENCE TO ENERGY

INDEPENDENCE MEANS BOTH ENERGY CONSERVATION AND INCREASED

DOMESTIC ENERGY PRODUCTION. INCREASED DOMESTIC PRODUCTION

MEANS MORE JOBS AND A STRONGER ECONOMY IN YOUR AREA.

4. RIGHT NOW, THE FOCUS IS ON THE CONGRESS BECAUSE WE

NEED THEIR PROMPT ACTION TO DEAL WITH ENERGY. QUITE FRANKLY,

CAPITOL HILL HASN'T BEEN VERY RESPONSIVE. THE PROPOSALS COMING

FROM VARIOUS CONGRESSIONAL LEADERS HAVE FOCUSED ON RATIONING ---

AND ON IMPORT QUOTAS, WHICH IS MERELY ANOTHER WAY OF GETTING TO

RATIONING OR FEDERAL ACTION TO ALLOCATE ENERGY.

WE HAVE LOOKED AT THOSE ALTERNATIVES AND FOUND THEM INADEQUATE

AND INEQUITABLE. BESIDES, THEY WOULD CALL FOR MORE FEDERAL

INVOLVEMENT, MORE FEDERAL DECISIONS AND A LARGER FEDERAL

BUREAUCRACY.

5. ENERGY INDEPENDENCE IS IMPORTANT TO ALL

AMERICANS, BECAUSE IT MEANS THE NATION WILL NOT BE VULNERABLE

TO SEVERE ECONOMIC DISRUPTIONS FROM ANOTHER EMBARGO.

1. WE KNOW YOU ARE CONCERNED ABOUT THE INCREASING

UNEMPLOYMENT. THE LONG-RANGE ANSWER IS RESTORATION OF THE

NATION'S ECONOMIC HEALTH, BUT THE IMMEDIATE AID TO CUSHION

THE PROBLEMS IS THE EMERGENCY UNEMPLOYMENT COMPENSATION

PROGRAMS PASSED BY THE CONGRESS LAST DECEMBER.

WE WILL SPEND NINE BILLION DOLLARS MORE TO AID THE JOBLESS

THIS YEAR AND THE TOTAL WILL GO UP ANOTHER THREE AND A HALF

BILLION NEXT YEAR.

2. THE IMMEDIATE TAX CUT OF SIXTEEN BILLION DOLLARS --

TWELVE BILLION DOLLARS IN 1974 REBATES FOR INDIVIDUALS AND

FOUR BILLION IN INVESTMENT TAX CREDITS FOR BUSINESS AND

AGRICULTURE -- WOULD PROVIDE AN IMMEDIATE STIMULANT TO THE

ECONOMY TO AID EARLY RECOVERY FROM RECESSION.

3. THE THIRTY BILLION DOLLARS IN HIGHER ENERGY TAXES

WHICH I REQUESTED WOULD BE PLOWED BACK INTO THE ECONOMY --

SIXTEEN AND A HALF BILLION DOLLARS IN LOWER TAXES FOR

INDIVIDUALS BEGINNING IN 1975, TWO BILLION DOLLARS IN

PAYMENTS TO NON-TAXPAYERS, ONE-HALF BILLION DOLLARS IN

TAX CREDITS FOR HOME ENERGY CONSERVATION MEASURES . . .

A SIX BILLION DOLLAR CUT IN THE CORPORATE TAX RATE,

TWO BILLION DOLLARS FOR STATE AND LOCAL GOVERNMENTS TO

OFFSET HIGHER ENERGY COSTS.

4. THE PLAN IS A NETWORK OF INTERRELATED

DECISIONS TO COPE WITH ENERGY AND ECONOMIC PROBLEMS ON BOTH

A SHORT AND LONG RANGE BASIS. WE CANNOT SOLVE THE

PROBLEMS IN EITHER AREA WITH BAND-AID TYPE SOLUTIONS LIKE

GASOLINE RATIONING. IT IS VERY IMPORTANT TO IMPLEMENT

A TOTAL APPROACH.

5. I KNOW ALL OF YOU ARE CONCERNED

ABOUT FISCAL RESPONSIBILITY OF GOVERNMENT ON ALL

LEVELS. FEDERAL, STATE AND LOCAL GOVERNMENTS MUST

ALL RETURN TO A POLICY OF GETTING MAXIMUM USE

OF TAX DOLLARS AND SLOWING THE GROWTH OF GOVERNMENTS.

MISSISSIPPI GOVERNOR WALLER HAS TOLD ME HIS STATE LIMITS

ITS BORROWING SO THAT BONDS OUTSTANDING AT ANY ONE TIME

CANNOT BE IN EXCESS OF ONE AND ONE-HALF TIMES THE REVENUE

COLLECTED IN ANY ONE OF FOUR PREVIOUS YEARS. MANY

SOUTHEASTERN STATES HAVE BEEN LEADERS IN THE FIGHT FOR FISCAL

RESPONSIBILITY.

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1. THE MESSAGE I SENT TO CONGRESS YESTERDAY

RECOMMENDS AN INCREASE IN TOTAL OUTLAYS OF THIRTY-SIX BILLION

DOLLARS OVER LAST YEAR. THE PROPOSED BUDGET WOULD

REQUIRE A MAJOR DEFICIT OF FIFTY-TWO BILLION DOLLARS.

THE DEFICIT WILL FORCE THE FEDERAL GOVERNMENT TO BORROW MORE

MONEY, WHICH DRAINS MONEY FROM OTHER BORROWERS.

THE TOTAL BUDGET PROPOSED IS THREE HUNDRED FORTY-NINE BILLION

DOLLARS -- OR ALMOST ONE BILLION DOLLARS PER DAY!

- 15 -

2. SIZE OF BUDGET AND THE ACCOMPANYING DEFICIT

WAS DICTATED BY THE NEED TO PROVIDE FINANCIAL SUPPORT TO

THE UNEMPLOYED -- AND TO STIMULATE THE PRIVATE ECONOMY BY

A TAX REDUCTION. THE BUDGET INCLUDES NO NEW SPENDING

PROGRAMS, EXCEPT IN ENERGY, AND I INTEND TO VETO ANY NEW

SPENDING PROGRAMS INITIATED BY THE CONGRESS.

3. | REJECT THE IDEA THAT ANY PART OF THE BUDGET

CANNOT BE CUT, AND I HAVE PROPOSED SEVENTEEN BILLION DOLLARS

IN REDUCTIONS. MANY ARE IN PROGRAMS WHICH IN THE PAST

HAVE BEEN CALLED UNCONTROLLABLE.

A MAJOR PART OF THESE REDUCTIONS WOULD COME FROM PAYMENTS

FOR INDIVIDUALS WHICH WOULD OTHERWISE CONSUME ONE HUNDRED

SIXTY-FIVE BILLION DOLLARS OR ALMOST ONE-HALF OF THE PROPOSED

BUDGET.

OF THE SEVENTEEN BILLION DOLLARS IN PROPOSED REDUCTIONS,

THREE BILLION WOULD BE ACHIEVED BY HOLDING INCREASES IN PAY

AND RETIRMENT BENEFITS OF FEDERAL EMPLOYEES TO FIVE PERCENT

THROUGH JUNE 30, 1976. I AM URGING THE PRIVATE SECTOR TO

FOLLOW THIS EXAMPLE AND MINIMIZE PRICE AND WAGE INCREASES.

YOUR STATES HAVE BEEN AFFECTED BY THE INCREASED COSTS OF

PROGRAMS IN THIS AREA. I URGE THAT WE TAKE A FRESH LOOK

AT FORMERLY UNTOUCHABLE AREAS IN THE BUDGETS OF ALL

GOVERNMENTS.

END OF TEXT