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THE PRESIDENT HAS SEEN.

THE WHITE HOUSE  
WASHINGTON

C. F. PE 2-1

January 4, 1975

MEMORANDUM FOR THE PRESIDENT

THROUGH: DONALD RUMSFELD

FROM: WILLIAM N. WALKER *Walker*

SUBJECT: Drew Lewis

I met yesterday with Drew Lewis, the defeated Republican candidate for Governor in Pennsylvania.

He is an impressive, articulate individual with an excellent record as a businessman. His resume is attached at Tab A.

Before he came down, he told my staff that he only wanted to be considered for a "top job". I asked him to come down on that basis. During our meeting, he told me that he was interested only in being a Cabinet secretary and that he would prefer to return to business (where he has some excellent offers) rather than take any other job. He said that he also needed a prompt reply so that he could reach a decision.

I told him that I would have difficulty recommending him for a Cabinet position largely because he is a defeated candidate. However, I told him that I would advise you of his interests and would get back to him promptly if you were interested in pursuing the matter further.

He is an impressive individual. However, in addition to being a defeated candidate, he would bring no geographic, ideological, or ethnic diversity nor any specific expertise to the Cabinet.

He would be an excellent candidate for an Under Secretary or Agency head but says that he is not interested in even pursuing these options.

Shall I get back to him and advise him that you plan actively



to consider him for a Cabinet position?

\_\_\_\_\_ Yes

\_\_\_\_\_ No

After this memorandum was dictated, Don Rumsfeld got a call from Joe Castle in Pennsylvania stating that Lewis was upset at our meeting. I regret the misunderstanding. You should be aware of this since Lewis is influential in party circles in Pennsylvania.



A

ANDREW L. LEWIS, JR.  
R. D. #1  
Schwenksville, Pennsylvania

Telephone: (215) 287-8400

PERSONAL

Date of Birth: November 3, 1931 - Philadelphia  
Marital Status: Married to former Marilyn Stoughton  
Children: Karen Lewis Sacks, Russell S., Andrew L. IV

BUSINESS BACKGROUND

1974 - Candidate for Governor of the Commonwealth of Pennsylvania.

1971 - Present - Trustee of Reading Company - working toward reorganization of this operating railroad. To date results have been the most satisfactory of bankrupt properties. Annual reports available.

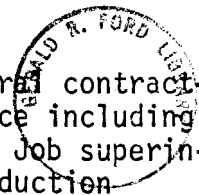
1970 - 1974 - President and Chief Executive Officer of Snelling and Snelling, Inc. - brought in by largest shareholder to reorganize and turn around downward trend. Results were successful and documented by annual reports.

1969 - 1972 - Simplex Wire & Cable Company, Boston, Massachusetts - President and Chief Executive Officer, assumed Chairman of the Board in 1970 - responsible for all phases of operation. Essentially a turnaround company controlled by venture capital organization--shut down major one hundred year old manufacturing facility, constructed new plant (900,000 square feet), major reduction in overhead (\$2.4 million) and reorganized. Annual report and quarterly information available.

1960 - 1969 - National Gypsum Company, Buffalo, New York - Corporate Vice President and Assistant to the Chairman--staff position reporting to Chairman and Chief Executive Officer. Represented Chairman on Division Boards, including American Olean Tile, Allentown Cement, Huron Cement, Binswanger Glass, Multicolor, and National Gypsum Building Products. Reviewed and assisted in preparation of acquisition and corporate development plans.

Vice President, Marketing, American Olean Tile Company, Inc., wholly owned subsidiary of National Gypsum--responsible for sales, advertising, credit, traffic, long range planning, management information systems (data processing)--worked with Division President on acquisitions, member Board of Directors.

1955 - 1960 - Henkels & McCoy, Inc., Philadelphia, Pennsylvania - general contracting firm in utilities field - held various positions in field and office including sales, construction supervision, estimating, cost control and credit. Job superintendent on world communications project in Azores. Last position, Production Manager and member of Board of Directors.



DIRECTORSHIPS (Past & Present)

Academy Insurance Group  
Confer-Smith, Inc.  
Henkels & McCoy, Inc.

Provident National Bank  
Simplex Wire & Cable Company  
Snelling and Snelling, Inc.

EDUCATION

1968 - Massachusetts Institute of Technology - Senior Executive Program

1955 - Harvard Graduate School of Business Administration - M.B.A.

1953 - Haverford College - B.S.

ACTIVITIES (Past & Present)

Valley Forge Council, Boy Scouts of America - Executive Board

North Penn United Fund - Executive Board & Chairman

Central Schwenkfelder Church - President Board of Trustees, Sunday School Teacher, etc.

Montgomery County (Pa.) Republican Committee Chairman

Schweiker For Senator Committee - Chairman, 1968

Republican Finance Committee of Pennsylvania - Chairman 1972-73

Haverford College - Member Board of Managers

Perkiomen School - Member Board of Trustees

Republican National Convention - Delegate 1968 and 1972

BACKGROUND

Raised in suburban Philadelphia

Attended public schools

Class President in high school

Scholarship at Harvard for being in top 10% of class

Eagle Scout and recipient of Silver Beaver - Boy Scouts of America

Selected "Outstanding Young Man of the Year" by Lansdale, Pennsylvania J.C.'s

