# The original documents are located in Box 127, folder "Nov. 28, 1973 - Speech, American Life Insurance Association, Washington, DC" of the Gerald R. Ford Vice Presidential Papers at the Gerald R. Ford Presidential Library.

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LIFE INSURANCE ASSOCIATION, REGENCY
BALLROOM, SHOREHAM HOTEL, WASHINGTON, DC,
12:15 PM WEDNESDAY, NOV. 28, 1973.

YOUR FIRST ANNUAL CONFERENCE HERE TODAY.

AS I'M SURE YOU KNOW, ALL POLITICIANS
WELCOME THE OPPORTUNITY TO MEET WITH THE
LEADERS IN A FIELD BASED SOLIDLY ON A
BELIEF IN THE ABSOLUTE VALUE OF THE
INDIVIDUAL HUMAN LIFE.



THIS IS A BELIEF, OF COURSE, THAT ALL AMERICANS SHARE. FAITH IN THE INDIVIDUAL IS THE VERY CORNERSTONE OF THE PHILOSOPHY THAT HAS SHAPED THIS COUNTRY.

I AM CONVINCED THAT ABIDING BELIEF
IN THE ABSOLUTE WORTH OF THE INDIVIDUAL
SHOULD UNDERLY EVERY PROGRAM AND POLICY
WE UNDERTAKE.

THE AMERICAN SYSTEM, ANY INDIVIDUAL CAN



RISE JUST AS HIGH AND TRAVEL JUST AS FAR
AS HIS ABILITIES AND TALENTS WILL TAKE HIM.
THAT IS WHY I REGULARLY ENGAGE IN THE
DEFENSE OF OUR FREE ENTERPRISE SYSTEM, A
SYSTEM THAT I KNOW EACH OF YOU HERE TODAY
CHAMPIONS.

ALL OF YOU HAVE REACHED THE TOP
OF YOUR PROFESSION THROUGH HARD WORK,
DETERMINATION, AND SKILL. AND THE FACT THAT
YOU HAVE REACHED THE TOP SHOULD BE ALL THE
TESTIMONY WE NEED TO PROVE THAT OUR SYSTEM
CONTINUES TO WORK.



AN INDIVIDUAL AMERICAN IN HIS
OWN COMMUNITY BETTER UNDERSTANDS HIS NEEDS
AND PRIORITIES THAN DOES ANY ARMY OF
BUREAUCRATS IN WASHINGTON. THAT IS WHY I
HAVE CONSISTENTLY ESPOUSED SUCH PROGRAMS AS
REVENUE SHARING, AND THAT IS WHY I CONTINUE
TO OPPOSE ALL CENTRALIZED, ABSTRACTIONIST
SCHEMES WHICH WOULD INTERFERE WITH THE
TEXTURE OF YOUR LIVES AND THE LIVES OF
YOUR CHILDREN.



INDIVIDUAL AMERICANS DESERVE TO BE REWARDED FOR THEIR PRODUCTIVITY, AND THAT IS WHY WE SHOULD REDUCE FEDERAL SPENDING FOR MASSIVE, UNWORKABLE PROGRAMS THAT SWALLOW YOUR HARD-EARNED TAX DOLLARS IN THE FORM OF EVER-INCREASING TAXES.

SUCH PROGRAMS, AS WE ALL KNOW,
BECAME THE ORDER OF THE DAY DURING THE
SIXTIES. THEY WERE WELL-INTENTIONED
PROGRAMS, MOTIVATED BY A SINCERE BELIEF
THAT ANY PROBLEM FACING US COULD BE SOLVED



BY A SUFFICIENT INFUSION OF FEDERAL FUNDS.

BUT BY THE END OF THAT UNHAPPY DECADE, IN

THE COLD LIGHT OF REALITY, WE HAD TO FACE A

HARSH, UNPLEASANT FACT. MANY OF THE

PROGRAMS UPON WHICH WE HAD SQUANDERED SO

MUCH NATIONAL TREASURE SIMPLY DIDN'T WORK.

AND SO, IN MANY CASES, IT WAS NECESSARY TO START ALL OVER, AND THIS TIME WE WERE DETERMINED TO DO SO IN A HARD-NOSED, PRACTICAL MANNER. WHAT HAD BEEN LACKING, WE FOUND, WAS SOMETHING THIS AUDIENCE KNOWS



A GREAT DEAL ABOUT -- COOL, PRAGMATIC PLANNING.

YOUR PROFESSION, AND THAT IS WHY YOU HAVE SUCCEEDED. AND IF THE FEDERAL GOVERNMENT IS TO SUCCEED, IF IT IS TO DELIVER ON ITS PROMISES THEN WE MUST ADOPT THE SAME APPROACH THAT HAS MADE ALL OF YOU SO SUCCESSFUL IN YOUR CHOSEN FIELD. AND LET ME ADD HERE THAT THE TIME FOR PROMISING MORE THAN WE CAN DELIVER HAS LONG SINCE PASSED.



OUR JOB WILL NOT BE EASY, OF COURSE. IT IS NEVER EASY TO UNDO THE MISTAKES OF A DECADE, ESPECIALLY WHEN THOSE MISTAKES HAVE BEEN INSTITUTIONALIZED INTO THE GOVERNMENTAL STRUCTURE. BUT WE PLEDGE TO YOU THAT WE WILL CONTINUE TO MAKE THE ATTEMPT TO PUT OUR GOVERNMENT AND ITS PROGRAMS BACK ON THE RIGHT TRACK. AND I AM CONFIDENT THAT WE WILL SUCCEED.



I AM CONFIDENT THAT WE WILL
SUCCEED BECAUSE I BELIEVE THAT DURING THE
PAST DECADE ALL AMERICANS HAVE GAINED A
NEW APPRECIATION FOR AN OLD TRUTH, THE
TRUTH I MENTIONED TO YOU AT THE BEGINNING
OF THIS TALK -- THE FUNDAMENTAL,
OVERRIDING VALUE OF THE INDIVIDUAL HUMAN
LIFE.

IT IS BECAUSE OF THIS BASIC
BELIEF THAT THE PROGRAMS OF THIS
ADMINISTRATION ARE AIMED AT PEOPLE RATHER
THAN GROUPS. AND IT IS BECAUSE OF THIS



BASIC BELIEF THAT THIS ADMINISTRATION HAS WORKED SO DILIGENTLY TO BRING PEACE TO A WORLD RAVAGED BY WAR, TENSION AND FEAR FOR SO MANY YEARS.

CITIZEN OF EACH OF THE NATIONS OF THE WORLD, HAS A RIGHT TO A FULL, PRODUCTIVE LIFE, FREE FROM THE TRAGEDY OF WAR. AND IT IS THIS BASIC RIGHT THAT THIS ADMINISTRATION HAS WORKED SO HARD TO GUARANTEE.



EXCEEDINGLY EASY TO BE OVERWHELMED BY
EVENTS, TO BE SWEPT OFF OUR FEET BY THE
HEADLINE OF THE MOMENT. AND IN SUCH
PERIODS, WHEN THE HEADLINES ARE ESPECIALLY
DISTURBING AND THE COMMENTARY ESPECIALLY
DEPRESSING, IT IS OFTEN EASY TO LOSE SIGHT
OF JUST WHO WE ARE AND WHAT WE HAVE
ACCOMPLISHED.



GRANTED, WE DO FACE A HOST OF
EXTREMELY COMPLEX PROBLEMS. BUT I BELIEVE
THAT WHEN THE HISTORY OF THE SEVENTIES
IS WRITTEN, WE WILL BE BEST REMEMBERED FOR
THE POSITIVE THINGS WE ACCOMPLISHED.

THERE ARE NO AMERICAN TROOPS IN COMBAT
ANYWHERE IN THE WORLD. NO AMERICANS ARE
BEING DRAFTED INTO THE ARMED SERVICES.
AND DRAMATIC NEW INTERNATIONAL DEVELOPMENTS
SUGGEST THAT MAN MAY HAVE A GOOD CHANCE



AFTER ALL TO REALIZE THE OLDEST AND MOST ELUSIVE DREAM OF THE HUMAN RACE -- THE DREAM OF ENDURING PEACE. THAT, I SUBMIT, IS THE MOST OUTSTANDING ACCOMPLISHMENT THAT ANY ADMINISTRATION COULD EVER HOPE TO ACHIEVE.

BECAUSE OF OTHER PROBLEMS, IT
IS EASY TO LOSE SIGHT OF WHAT MAY WELL BE
THE MOST IMPRESSIVE INTERNATIONAL
ACCOMPLISHMENTS OF THIS CENTURY. LET US
REMEMBER THAT THE ACCOMPLISHMENTS OF THIS
ADMINISTRATION ARE GREAT ONES.



HOWEVER, THERE IS NO ROOM FOR
COMPLACENCY. NOW WE MUST DEVISE WAYS TO
ACHIEVE A PERMANENT PEACETIME PROSPERITY
WITHOUT INFLATION. WE MUST CONTINUE TO
EXPAND PRODUCTION, WE MUST EXERCISE
MONETARY RESTRAINT, AND WE MUST CUT FEDERAL
SPENDING. THIS IS OUR BATTLE PLAN, AND I
AM CONFIDENT THAT IT WILL BE CARRIED OUT
SUCCESSFULLY.

IN OTHER AREAS OF DOMESTIC
CONCERN -- HOUSING, THE ONGOING WAR AGAINST



DRUGS, AND ESPECIALLY THE CONSERVING AND DEVELOPING OF OUR ENERGY RESOURCES -- THIS ADMINISTRATION HAS COME FORWARD WITH COMPREHENSIVE LEGISLATION THAT WHEN ENACTED WILL EVENTUALLY BRING US MUCH CLOSER TO THE DAY WHEN WE CAN DROP THE WORD "CRISIS" FROM OUR VOCABULARY.

OURS IS A GREAT NATION. WE WILL
LICK THE ENERGY CRISIS, AND OUR COUNTRY
WILL CONTINUE TO GROW AND PROSPER. IT
WILL GROW AND PROSPER BECAUSE THIS
WONDERFUL LAND OF OURS IS FILLED



WITH PEOPLE WHO ARE HARD-WORKING AND DEDICATED, PEOPLE WITH A FUNDAMENTAL FAITH IN THE VALUE AND DIGNITY OF THE INDIVIDUAL.

WE HAVE RISEN TO BECOME THE STRONGEST, RICHEST, MOST POWERFUL NATION ON THE FACE OF THE EARTH. BY WORKING TOGETHER AND GROWING TOGETHER WE CAN KEEP IT THAT WAY.

-- END --



Pura Half-lakel -Cartlelye/ Ligamento Oct. 12 - Klyford Aleve Aleve Bod Ruchy uns/bod weather oil 1900 Energy - Oil / gms Muslean Papeline Muslean Mas de - algalation And Vect Ham 12 yrs Modelh - Ent

M OFFICE COPY

REMARKS BY VICE PRESIDENT-DESIGNATE GERALD R. FORD BEFORE THE FIRST ANNUAL CONVENTION OF THE AMERICAN LIFE INSURANCE ASSOCIATION

REGENCY BALLROOM SHOREHAM HOTEL WASHINGTON, D. C.

12:15 P.M. WEDNESDAY, NOVEMBER 28, 1973

#### FOR RELEASE IN WEDNESDAY PM's

It's a great pleasure to address your first annual conference here today. As I'm sure you know, all politicians welcome the opportunity to meet with the leaders in a field based solidly on a belief in the absolute value of the individual human life.

This is a belief, of course, that all Americans share. Faith in the individual is the very cornerstone of the philosophy that has shaped this country.

I am convinced that abiding belief in the absolute worth of the individual should underly every program and policy we undertake.

I fervently believe that, under the American system, any individual can rise just as high and travel just as far as his abilities and talents will take him. That is why I regularly engage in the defense of our free enterprise system, a system that I know each of you here today champions.

All of you have reached the top of your profession through hard work, determination, and skill. And the fact that you have reached the top should be all the testimony we need to prove that our system continues to work.

An individual American in his own community better understands his needs and priorities than does any army of bureaucrats in Washington. That is why I have consistently espoused such programs as revenue sharing, and that is why I continue to oppose all centralized, abstractionist schemes which would interfere with the texture of your lives and the lives of your children.

Individual Americans deserve to be rewarded for their productivity, and that is why we should reduce Federal spending

(more)

for massive, unworkable programs that swallow your hard-earned tax dollars in the form of ever-increasing taxes.

Such programs, as we all know, became the order of the day during the Sixties. They were well-intentioned programs, motivated by a sincere belief that any problem facing us could be solved by a sufficient infusion of Federal funds. But by the end of that unhappy decade, in the cold light of reality, we had to face a harsh, unpleasant fact. Many of the programs upon which we had squandered so much national treasure simply didn't work.

And so, in many cases, it was necessary to start all over, and this time we were determined to do so in a hard-nosed, practical manner. What had been lacking, we found, was something this audience knows a great deal about -- cool, pragmatic planning.

That is the approach you bring to your profession, and that is why you have succeeded. And if the Federal Government is to succeed, if it is to deliver on its promises then we must adopt the same approach that has made all of you so successful in your chosen field. And let me add here that the time for promising more than we can deliver has long since passed.

Our job will not be easy, of course. It is never easy to undo the mistakes of a decade, especially when those mistakes have been institutionalized into the governmental structure. But we pledge to you that we will continue to make the attempt to put our Government and its programs back on the right track. And I am confident that we will succeed.

I am confident that we will succeed because I believe that during the past decade all Americans have gained a new appreciation for an old truth, the truth I mentioned to you at the beginning of this talk -- the fundamental, overriding value of the individual human life.

It is because of this basic belief that the programs of this Administration are aimed at people rather than groups. And it is because of this basic belief that this Administration has worked so diligently to bring peace to a world ravaged by war, tension and fear for so many years.

Every American, and indeed every citizen of each of the nations of the world, has a right to a full, productive life, free from the tragedy of war. And it is this basic right that this

Administration has worked so hard to guarantee.

Ladies and gentlemen, it is exceedingly easy to be overwhelmed by events, to be swept off our feet by the headline of the moment. And in such periods, when the headlines are especially disturbing and the commentary especially depressing, it is often easy to lose sight of just who we are and what we have accomplished.

Granted, we do face a host of extremely complex problems. But I believe that when the history of the Seventies is written, we will be best remembered for the positive things we accomplished.

For the first time in twelve years, there are no American troops in combat anywhere in the world. No Americans are being drafted into the armed services. And dramatic new international developments suggest that man may have a good chance after all to realize the oldest and most elusive dream of the human race -- the dream of enduring peace. That, I submit, is the most outstanding accomplishment that any administration could ever hope to achieve.

Because of other problems, it is easy to lose sight of what may well be the most impressive international accomplishments of this century. Let us remember that the accomplishments of this Administration are great ones.

However, there is no room for complacency. Now we must devise ways to achieve a permanent peacetime prosperity without inflation. We must continue to expand production, we must exercise monetary restraint, and we must cut Federal spending. This is our battle plan, and I am confident that it will be carried out successfully.

In other areas of domestic concern -- housing, the ongoing war against drugs, and especially the conserving and developing of our energy resources -- this Administration has come forward with comprehensive legislation that when enacted will eventually bring us much closer to the day when we can drop the word "crisis" from our vocabulary.

Ours is a great Nation. We will lick the energy crisis, and our country will continue to grow and prosper. It will grow and prosper because this wonderful land of ours is filled with people

who are hard-working and dedicated, people with a fundamental faith in the value and dignity of the individual.

We have risen to become the strongest, richest, most powerful nation on the face of the earth. By working together and growing together we can keep it that way.

# # #



#### THE WHITE HOUSE

WASHINGTON

November 27, 1973 10:00 am

MEMORANDUM FOR:

VICE PRESIDENT-DESIGNATE GERALD FORD

FROM:

W. DEWEY CLOWER

SUBJECT:

YOUR ATTENDANCE AT THE AMERICAN LIFE INSURANCE ASSOC. CONVENTION

Shoreham Hotel

Wednesday, November 28, 1973

Attached at TAB A is your schedule for participation in the subject luncheon at the Shoreham Hotel. TAB B contains a listing of the ALIA Board Members, with whom you will be meeting prior to the luncheon.

#### BACKGROUND

You have accepted an invitation to address the 1st Annual Convention of the American Life Insurance Association at the Shoreham Hotel. This group is conservative in its philosophy and is very excited that you accepted their invitation. They feel this will provide their fledgling organization with excellent exposure. This association was formed through a consolidation of two previous organizations; American Life Convention of Chicago and Life Insurance of America of New York and Washington.

The convention will be attended by 1,000 persons, representing board chairmen, presidents, counsels, and vice presidents of member organizations.

#### BOARD OF DIRECTOR'S RECEPTION

This reception will allow an excellent opportunity for you to meet with the leadership of the newly founded association, which is very supportive of the administration.

#### LUNCHEON

To be held in the Regency Room of the Shoreham Hotel, the ALIA expects approximately 800 to be in attendance. Seated at the head table with you will be the following:

J. Henry Smith, ALIA Chairman-Elect
G. Frank Purvis, Jr., ALIA Chairman
W. Lee Shield, ALIA President
Dr. Thomas Stone, National Presbyterian Church
John F. Konrad, ALIA Financial Section Chairman
Ira L. Burleson, ALIA Legal Section Chairman

#### American Life **Insurance** Association

#### Chairman

G. FRANK PURVIS, JR., Chairman and President, Pan-American Life .

#### Chairman-Elect

J. HENRY SMITH, Chairman, The Equitable Society

#### **Board of Directors**

KENNETH R. AUSTIN, President, Equitable Life of Iowa FRANK BAKER, JR., Chairman, Monumental Life EDWARD B. BATES, President, Connecticut Mutual Life R. MANNING BROWN, JR., Chairman, New York Life GEORGE B. COOK, Chairman, Bankers Life, Nebraska FRED A. DEERING, JR., President, Security Life and Accident JARVIS FARLEY, Chairman, Massachusetts Indemnity and Life JOHN T. FEY, President, National Life of Vermont W. D. GRANT, Chairman, Management Committee, Business

Men's Assurance

DEAN W. JEFFERS, General Chairman, Nationwide

H. CLAY EVANS JOHNSON, Chairman and President, Interstate Life and Accident

GLENDON JOHNSON, Chairman and President, American National

G. PRESTON KENDALL, Chairman, Washington National Insurance Company

DONALD S. MacNAUGHTON, Chairman, Prudential of America JAMES R. MARTIN, President, Massachusetts Mutual Life JOHN F. O'NEILL, President, Lincoln Mutual Life CHARLES E. PHILLIPS, Chairman, Equitable Life, Washington,

JOHN S. PILLSBURY, JR., Chairman, Northwestern National Life

A. ROSS POYNTZ, Chairman, Imperial Life, Toronto WILLIAM H. SEAY, Chairman, Southwestern Life W. ROGER SOLES, President, Jefferson Standard Life EDWARD L. STANLEY, President, Provident Mutual Life ROGER C. WILKINS, Chairman, The Travelers BENJAMIN N. WOODSON, Chairman, American General Life

#### THE WHITE HOUSE

#### WASHINGTON

#### SCHEDULE



Shoreham Hotel Wednesday, November 28, 1973

ATTIRE: Business Suit

11:50 am

(EST)

Advanceman:

Dave Forward

ARRIVE Shoreham Hotel (VIP Entrance)

and proceed to Board of Directors

Reception.

You will be met by:

James G. Van Riper, ALIA Luncheon

Chairman

11:55 am

ARRIVE Board of Directors Reception and

meet with board members.

12:10 pm

DEPART Reception and proceed to Regency

Ballroom to be seated at the head table.

NOTE: Board members will depart the reception just prior to the head table guests. You will remain in the reception room until all board members have departed. Head table guests will be announced (from the podium) onto the dais, yours being the last name announced.

12:15 pm

ARRIVE Regency Ballroom and be seated at head table.

[Attendance - 800 persons]

12:15 pm

Call to Order by W. Lee Shield, who will introduce Mr. G. Frank Purvis, Jr., ALIA Chairman, who will serve as program MC.

12:17 pm

Star Spangled Banner

12:20 pm

Canadian National Anthem

12:22 pm

Invocation by Dr. Thomas Stone, National Presbyterian Church.

12:25 pm

Luncheon begins.

1:14 pm

Introduction of Vice President-Designate Gerald Ford by Frank

Purvis.

1:15 pm

Vice President-Designate Gerald Ford remarks.

FULL PRESS COVERAGE

1:35 pm

Remarks Conclude.

DEPART Regency Ballroom en route motorcade for boarding.

> NOTE: Mr. G. Frank Purvis will escort you from the platform and bid you "goodbye" at the door to the Regency Ballroom.

PRESS PHOTO OPPORTUNITY

1:40 pm

DEPART Shoreham Hotel via motorcade.



#### THE WHITE HOUSE

WASHINGTON

November 21, 1973

MEMORANDUM FOR:

VICE PRESIDENT-DESIGNATE GERALD FORD

FROM:

W. DEWEY CLOWER

SUBJECT:

YOUR ATTENDANCE AT THE AMERICAN LIFE INSURANCE ASSOC. CONVENTION

Shoreham Hotel

Wednesday, November 28, 1973

Attached at TAB A is the proposed schedule for your participation in the subject luncheon at the Shoreham Hotel.

Approve

Disapprove\_\_\_\_

#### BACKGROUND

You have accepted an invitation to address the 1st Annual Convention of the American Life Insurance Association at the Shoreham Hotel. This group is conservative in its philosophy and is very excited that you accepted their invitation. They feel this will provide their fledgling organization with excellent exposure

The convention will be attended by 1,000 persons, representing board chairmen, presidents, counsels, and vice presidents of member organizations.



#### LUNCHEON

To be held in the Regency Room of the Shoreham Hotel, the ALIA expects approximately 700 to be in attendance. Seated at the head table with you will be the following:

J. Henry Smith, ALIA Chairman-Elect
G. Frank Purvis, Jr., ALIA Chairman
W. Lee Shield, ALIA President
Dr. Thomas Stone, National Presbyterian Church
John F. Konrad, ALIA Financial Section Chairman
Ira L. Burleson, ALIA Legal Section Chairman

#### BOARD OF DIRECTOR'S RECEPTION

This reception is being recommended as an excellent opportunity to allow you to meet with the leadership of the newly founded association, which is very supportive of the administration. If you desire to eliminate this meeting or not to attend the meal portion of the luncheon, it can be easily accommodated.

Attend reception:	Yes	No
Attend Meal:	Yes	No

Attached at TAB B is a listing of the Board of Directors who would attend the reception.



### American Life Insurance Association

#### Chairman

G. FRANK PURVIS, JR., Chairman and President, Pan-American Life

#### Chairman-Elect

J. HENRY SMITH, Chairman, The Equitable Society

#### **Board of Directors**

KENNETH R. AUSTIN, President, Equitable Life of Iowa FRANK BAKER, JR., Chairman, Monumental Life EDWARD B. BATES, President, Connecticut Mutual Life R. MANNING BROWN, JR., Chairman, New York Life GEORGE B. COOK, Chairman, Bankers Life, Nebraska FRED A. DEERING, JR., President, Security Life and Accident JARVIS FARLEY, Chairman, Massachusetts Indemnity and Life JOHN T. FEY, President, National Life of Vermont W. D. GRANT, Chairman, Management Committee, Business Men's Assurance

DEAN W. JEFFERS, General Chairman, Nationwide

H. CLAY EVANS JOHNSON, Chairman and President, Interstate Life and Accident

GLENDON JOHNSON, Chairman and President, American National

G. PRESTON KENDALL, Chairman, Washington National Insurance Company

DONALD S. MacNAUGHTON, Chairman, Prudential of America JAMES R. MARTIN, President, Massachusetts Mutual Life JOHN F. O'NEILL, President, Lincoln Mutual Life CHARLES E. PHILLIPS, Chairman, Equitable Life, Washington, D.C.

JOHN S. PILLSBURY, JR., Chairman, Northwestern National Life

A. ROSS POYNTZ, Chairman, Imperial Life, Toronto WILLIAM H. SEAY, Chairman, Southwestern Life W. ROGER SOLES, President, Jefferson Standard Life EDWARD L. STANLEY, President, Provident Mutual Life ROGER C. WILKINS, Chairman, The Travelers BENJAMIN N. WOODSON, Chairman, American General Life

#### THE WHITE HOUSE

#### WASHINGTON

#### PROPOSED SCHEDULE

VICE PRESIDENT-DESIGNATE GERALD FORD'S ATTENDANCE AT THE AMERICAN LIFE INSURANCE ASSOCIATION CONVENTION

#### Shoreham Hotel Wednesday, November 28, 1973

11:45 am		·	ARRIVE Shoreham Hotel and proceed to Board of Directors Reception.	
			You will be met by: Mr. W. Lee Shield, President of ALIA.	
	11:50 am		ARRIVE Board of Directors Reception and meet with board members and wives.	
	12:10 pm		DEPART reception and proceed to Regency Ballroom to be seated at the head table.	
	12:15 pm		ARRIVE Regency Ballroom and be seated at head table.	
			[Attendance - 700 persons]	
		12:15 pm	Call to Order by W. Lee Shield, who will introduce Mr. G. Frank Purvis, Jr., ALIA Chairman, who will serve as program MC.	
		12:17 pm	Star Spangled Banner	
	-	12:20 pm	Canadian National Anthem	
		12:22 pm	Invocation by Dr. Thomas Stone,	

National Presbyterian Church.

12:25 pm

Luncheon begins

1:15 pm

Introduction of Vice President-Designate Gerald Ford by Frank Purvis.

1:15 pm

Vice President-Designate Gerald Ford remarks.

FULL PRESS COVERAGE

1:35 pm

Remarks Conclude.

DEPART Regency Ballroom en route motorcade for boarding.

1:40 pm

DEPART Shoreham Hotel via motorcade.

FOR: AMERICAN LIFE INSURANCE ASSOCIATION

FROM: INSTITUTE OF LIFE INSURANCE

WASHINGTON OFFICE

1701 K STREET, N.W., SUITE 1001 WASHINGTON, D. C. 20006

WASHINGTON, D. C. 20006 PHONE: (202) 638-0850

## VICE PRESIDENT DESIGNATE GERALD R. FORD TO ADDRESS ALIA ANNUAL MEETING

Washington, D. C., November 19 -- Vice President designate Gerald R. Ford will be the principal luncheon speaker at the Annual Meeting of the American Life Insurance Association here in Washington at the Shoreham-Americana Hotel on Wednesday, November 28.

The luncheon will be held in the hotel's Regency Ballroom as a feature of the Association's two-and-one-half day meeting commencing November 27.

More than a score of life insurance executives and representatives of government will speak during the sessions of the meeting, including Roy Ash, Director of the Office of Management and Budget, Senator Russell Long of Louisiana, and Edgar Fiedler, Treasury Department Assistant Secretary for Economic Policy.



FOR IMMEDIATE RELEASE