The original documents are located in Box 12, folder "Grain Sales to the Soviet Union" of the Robert T. Hartmann Files at the Gerald R. Ford Presidential Library.

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	WHITE HOUSE ASHINGTON	
Dalamat M. Want		
From: Robert T. Hart	mann	
To:		
Date:	Time:	p.I
Russia	u Gran	n e
V	A. FORD	4 Joans

Honorable Donald H. Rumsfeld Assistant to the President The White House Washington, D.C.

Dear Don:

I happened to catch a TV comment by Bill Bagley on grain sales the other day, and was struck by his simple explanation of a problem which most Americans don't understand ... and the fact that the President could capitalize on the message.

I think it might be worthwhile for the President to make a major speech on this subject, stressing the affirmative side of the grain sales to Russia — that we have cut back the \$6.5 billion farm subsidies of a few years back — that we no longer pay farmers to take land out of production — that we may base our power (and national security) in future years on being the breadbasket rather than the armorer of the world. These are simple issues that people can identify with, and Bill Bagley's statistics (enclosed) furnish a good start.

All the best,

Paul N. McCloskey, Jr.

PNMcC:mm cc: Bob Hartmann

COMMODITY FUTURES TRADING COMMISSION

1120 CONNECTICUT AVENUE N. W. WASHINGTON, D. C. 20036

September 29, 1975

Honorable Paul N. McClosky House of Representatives Washington, D.C. 20250

Dear Pete:

The Soviet grain sale scene can be accurately and rather simply explained by the following figures:

- a) U.S. grain production this year (240 Million Tons) exceeds last year's figure (199 Million Tons) by 41 Million Tons - a 20% increase this year;
 - b) To date, we have sold 10 Million Tons to the Soviets i.e. only 25% of our "extra" production. Sales to the Soviets are 1/7 of our estimated total exports this year (68 MM Tons).
- 2. Soviet production is cyclical, with short falls ranging to 33% at times (i.e. 1973 222 MM Tons/1975 175 MM Tons). This cyclical Soviet demand disparity affects the world (and thus the domestic) price of grain regardless of whether we sell to them.

Thus, for our benefit we should sell but for the sake of world price stabilization, these sales should be annualized. That's what the Administration is doing right now.

Enclosed is a release on the subject, from my recent talk to Town Hall of Los Angeles.

My best to you.

Sincerely yours,

WILLIAM T. BAGLEY

Chairman

P.S. The figures are as of 9/15.

Enclosure

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U.S. House of Representatives

Committee on Agriculture

Room 1301, Longworth House Office Building

Washington, D.C. 20515

September 12, 1975

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Mr. John T. Calkins
Executive Office of the President
The White House
Washington, D. C. 20500

Dear Jack:

Per our previous conversation, please find attached a copy of the New York Times article of August 24, reflecting attitudes in Iowa in re Washington farm policy.

Please note the paragraph marked with blue ink.

No reply needed.

Best wishes,

Hyde H. Murray

Counsel

Enclosure

HHM: abc

Washington Farm Policy

Makes Few Friends

By GEORGE ANTHAN

BONDURANT, Iowa—Howard Elson watched for a couple of dry. blazing months

George Anthan is a member of The Des Moines Regis-

"They told us last spring to produce all out for a free international market." he

said. "Now they put on ex-

in Iowa

the South and beef produc-

bribes to pass adulterated or

Sunday, August 31, 1975 The Washington Star

Soviet wheat deals
skimpy on facts
We read editorials, news items
and columns about the Russian

The Washington Stat

Formers in northwestern Mont-

Farmers in Montgomery County.

Get Disaster Aid for Hail Damage...



Farm Bureau says grain boycott will hurt Maryland farmers too

BY JOSEPH S. HELEWICZ

erates, pointing out that Maryland crop production does not have to be involved in Soviet grain purchases to benefit from the sales, or in the current case, suffer from a threatened boycott. Whether the

Meany's efforts to "protect"
American corn and wheat producers, they will end up on the short end of the stick.

Mr. Miller disagreed with Mr. Meany's assertions that the