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By SD NARA, Date 5/27/2015

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September 4, 1975

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	ZURICH

Honorable Robert T. Hartmann  
Counsellor to The President  
The White House  
Washington, D. C.

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BY HAND

Dear Bob,

Attached as promised for your information  
are points relating to a Chinese trade delegation visit  
to the White House on Monday afternoon, September 8.

I have prepared a similar memo for the National  
Council for U.S.-China Trade to send to Dick Solomon,  
the "China" man at the National Security Council.

I hope you will be there -- and may I be  
unpardonably bold and ask if you can arrange to allow  
me to be present, too. Since I no longer hold the title  
of Vice President of the National Council (the host group),  
I might get trimmed from the list even though I was the  
person who went to Peking to negotiate the delegation's  
visit here.

I'll call your office on this Monday morning.

Best regards,



Eugene A. Theroux

enclosure

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September 4, 1975

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## MEMORANDUM

TO: Robert T. Hartmann  
Counsellor to The President  
The White House

FROM: Eugene A. Theroux, Esquire

RE: Points for President Ford on Possible Meeting  
with Chinese Trade Delegation, Monday,  
September 8, 1975.

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### Who is coming from China

A ten-man delegation from the China Council  
for the Promotion of International Trade ("CCPIT").

### Name of Leader

Vice Chairman Li Chuan ("Mr. Lee") of the CCPIT.

### Significance of the Group

This is the first high level trade group from  
China to the United States.

### U.S. Sponsor of the Group

The National Council for U.S.-China Trade, an  
association of 250 U.S. companies interested in trade with  
China. Bill Hewitt of Deere & Co. is Chairman -- and will be  
with the group.

Purposes of the Visit

1. To see American business firms in New York, Chicago, Houston, Los Angeles, San Francisco, Seattle -- and Detroit, Michigan (Ford and General Motors).

2. To discuss U.S. - China trade promotion activities with the National Council, specifically exchanges of commercial visitors and exhibitions.

Gene Theroux

Gene Theroux, who accompanied Hale Boggs with Mr. Ford on the June, 1972 visit to China, negotiated the visit of this group in Peking in his capacity as Vice President of the National Council for U.S.-China Trade. (He is now in private law practice here in Washington). Mr. Ford can take some "credit" for introducing Theroux to China in the first place.

U.S. - China Trade

Before Mr. Ford's 1972 visit to China, there had only been \$55 million in two-way trade.

Since Mr. Ford's visit, total U.S. - China trade has been in excess of \$2 billion.

Trade will decline in 1975 due to a low Chinese demand for U.S. agricultural products.

## Statistics

Year	U.S. Exports to China	U.S. Imports from China	Total
1971	-0-	\$ 4.9 million	\$ 4.9 million
1972	\$ 63.5 million	\$ 32.4 million	\$ 95.9 million
1973	\$ 739.7 million	\$ 63.9 million	\$ 803.6 million
1974	\$ 820.5 million	\$ 114.7 million	\$ 935.2 million
1975 (est.)	\$ 250.0 million	\$ 150.0 million	\$ 400.0 million

Congress Visit

The group will have had lunch at the Capitol on Monday, September 8, with Mansfield, Scott and other Senate and House Members who have visited China.

Chou En-lai/Oil

Premier Chou En-lai told Mr. Ford at the Great Hall of the People in June, 1972, that he was not sure China had extensive oil reserves. Now China is not only self-sufficient, but an exporter of oil. This is a great achievement.

Ford Impressions of China

Mr. Ford may recall some of his personal impressions of China:

1. Hard working, highly motivated people
2. Friendly reception
3. Good food
4. Trip to the Great Wall
5. Celebrated the anniversary of the American Revolution -- July 4th -- in Canton.

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*Eugene Theroux*

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TO: Honorable Robert T. Hartmann  
Counsellor to The President  
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