The original documents are located in Box 10, folder "China – Trade Delegation" of the Robert T. Hartmann Files at the Gerald R. Ford Presidential Library.

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BAKER & MCKENZIE

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_NARA, Date 5/29/2015 By SA

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September 4, 1975

AMSTERDAM MEXICO CITY BRUSSELS MILAN CANBERRA NEW YORK CARACAS PARIS CHICAGO RIO DE JANEIRO FRANKFURT ROME GENEVA SAN FRANCISCO HONG KONG SAO PAULO SYDNEY LONDON MADRID TOKYO MANILA TORONTO ZURICH

Honorable Robert T. Hartmann Counsellor to The President The White House Washington, D. C.

CONFIDENTIAL BY HAND

Dear Bob,

Attached as promised for your information are points relating to a Chinese trade delegation visit to the White House on Monday afternoon, September 8.

I have prepared a similar memo for the National Council for U.S.-China Trade to send to Dick Solomon, the "China" man at the National Security Council.

I hope you will be there -- and may I be unpardonably bold and ask if you can arrange to allow me to be present, too. Since I no longer hold the title of Vice President of the National Council (the host group), I might get trimmed from the list even though I was the person who went to Peking to negotiate the delegation's visit here.

I'll call your office on this Monday morning.

Best regards,

flue

Eugene A. Theroux

BAKER & MCKENZIE

ATTORNEYS AT LAW

September 4, 1975

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MEMORANDUM

TO: Robert T. Hartmann Counsellor to The President The White House

FROM: Eugene A. Theroux, Esquire

RE: Points for President Ford on Possible Meeting with Chinese Trade Delegation, Monday, September 8, 1975.

Who is coming from China

A ten-man delegation from the China Council

for the Promotion of International Trade ("CCPIT").

Name of Leader

Vice Chairman Li Chuan ("Mr. Lee") of the CCPIT.

Significance of the Group

This is the first high level trade group from China to the United States.

U.S. Sponsor of the Group

The National Council for U.S.-China Trade, an association of 250 U.S. companies interested in trade with China. Bill Hewitt of Deere & Co. is Chairman -- and will be with the group. - 2 -

Purposes of the Visit

 To see American business firms in New York, Chicago, Houston, Los Angeles, San Francisco, Seattle -and Detroit, Michigan (Ford and General Motors).

2. To discuss U.S. - China trade promotion activities with the National Council, specifically exchanges of commercial visitors and exhibitions.

Gene Theroux

Gene Theroux, who accompanied Hale Boggs with Mr. Ford on the June, 1972 visit to China, negotiated the visit of this group in Peking in his capacity as Vice President of the National Council for U.S.-China Trade. (He is now in private law practice here in Washington). Mr. Ford can take some "credit" for introducing Theroux to China in the first place.

U.S. - China Trade

Before Mr. Ford's 1972 visit to China, there had only been \$55 million in two-way trade.

Since Mr. Ford's visit, total U.S. - China trade has been in excess of \$2 billion.

Trade will decline in 1975 due to a low Chinese demand for U.S. agricultural products.

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U.S. Exports U.S. Imports to China from China Year Total 1971 -0-\$ 4.9 million \$ 4.9 million 63.5 million 32.4 million 1972 \$ \$ \$ 95.9 million \$ 739.7 million \$ 803.6 million 1973 Ŝ 63.9 million 1974 \$ 820.5 million \$ 114.7 million \$ 935.2 million \$ 250.0 million \$ 150.0 million \$ 400.0 million 1975 (est.)

Congress Visit

The group will have had lunch at the Capitol on Monday, September 8, with Mansfield, Scott and other Senate and House Members who have visited China.

Chou En-lai/Oil

Premier Chou En-lai told Mr. Ford at the Great Hall of the People in June, 1972, that he was not sure China had extensive oil reserves. Now China is not only selfsufficient, but an exporter of oil. This is a great achievement.

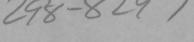
Ford Impressions of China

Mr. Ford may recall some of his personal impressions of China:

- 1. Hard working, highly motivated people
- 2. Friendly reception
- 3. Good food
- 4. Trip to the Great Wall
- 5. Celebrated the anniversary of the American Revolution -- July 4th -- in Canton.

Statistics

Engene theroux BAKER & MCKENZIE 815 CONNECTICUT AVENUE, N.W. WASHINGTON, D.C. 20006 Honorable Robert T. Hartmann TO: Counsellor to The President The White House Washington, D. C. CONFIDENTIAL BY HAND



298-8297 298-8290