# The original documents are located in Box 26, folder "May 4, 1973 - National Association of Minority Architects" of the Stanley Scott Papers at the Gerald R. Ford Presidential Library.

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### PARTNERSHIP IN PROGRESS

NATIONAL ORGANIZATION OF MINORITY ARCHITECTS
SAN FRANCISCO, CALIFORNIA
FRIDAY, MAY 4, 1973



BY:

STANLEY S. SCOTT SPECIAL ASSISTANT TO THE PRESIDENT THE WHITE HOUSE WASHINGTON, D. C.



#### PARTNERSHIP IN PROGRESS

A TEACHER ASKED HER STUDENTS TO RAISE THEIR HANDS

IF THEY WANTED TO GO TO HEAVEN. ALL HANDS WENT UP EXCEPT

ONE. THE TEACHER ASKED THE BOY IF HE WAS SURE THAT HE

DIDN'T WANT TO GO TO HEAVEN. HE REPLIED THAT HE HAD HEARD

HIS FATHER TELL HIS MOTHER THAT "BUS INESS HAD ALL GONE

TO HELL" AND HE WANTED TO GO WHERE THE BUS INESS HAD GONE.

IT IS HUMAN NATURE TO WANT TO BE WHERE THE ACTION

IS. WE WANT TO GET AHEAD. WE WANT TO SUCCEED. WE TALK

ABOUT MAKING PROGRESS, BUT WE CAN'T ACHIEVE ANY OF THESE

GOALS WITH A CLOSED MIND.

BE LIKE THE OLD MAID WHO CAUGHT A BURGLAR IN HER ROOM.

THE BURGLAR PLEADED, "PLEASE LADY LET ME GO. I AIN'T NEVER

DID ANYTHING WRONG".



THE OLD MAID ANSWERED, "WELL, IT IS NEVER TOO LATE TO LEARN".

IN HIS STATE OF THE UNION MESSAGE ON HUMAN RESOURCES,
SOME WEEKS AGO, THE PRESIDENT SAID, "WORKING TOGETHER TO
MEET HUMAN NEEDS AND UNLOCK HUMAN POTENTIAL IS THE
GREATEST ADVENTURE UPON WHICH ANY PEOPLE CAN EMBARK.
I PLEDGE CONTINUED STRONG FEDERAL LEADERSHIP IN THIS WORK.
BUT WE HAVE LEARNED THE HARD WAY THAT WASHINGTON CANNOT
DO THE WHOLE JOB BY ITSELF. STATE AND LOCAL GOVERNMENT,
PRIVATE INSTITUTIONS, AND EACH INDIVIDUAL AMERICAN MUST
DO THEIR PART AS WELL."

AS SPECIAL ASSISTANT TO THE PRESIDENT, I KNOW THAT
THIS ADMINISTRATION IS MORE THAN ANXIOUS TO JOIN WITH YOU
TO FORM A PARTNERSHIP IN PROGRESS. YOUR DREAMS ARE OUR
DREAMS. YOUR ASPIRATIONS ARE OUR ASPIRATIONS.



MANY OF OUR GOVERNMENT AGENCIES ARE COMMITTED TO THE TASK OF AIDING MINORITY FIRMS IN EVERY WAY POSSIBLE. THE GENERAL SERVICES ADMINISTRATION, FOR INSTANCE, IS SEEKING TO EMPLOY MORE MINORITY ARCHITECTURAL FIRMS ON PUBLIC BUILDING PROJECTS.

MORE THAN 250 MINORITY FIRMS IN THE UNITED STATES
HAVE BEEN LISTED WITH GSA. THE RESULT? APPROXIMATELY
FIVE PERCENT OF GSA'S PROJECTS ARE BEING AWARDED TO
MINORITY FIRMS.

PROGRESS AMONG THE MINORITIES OF THIS NATION, HAS
BEEN ENCOURAGING. BUT IN FAR TOO MANY INSTANCES, THE
TOKEN BLACK STILL EXISTS IN THE HIGHER RANKS OF TECHNICAL,
PROFESSIONAL AND MANAGERIAL JOBS, WITH THE MASSES BEING
CONCENTRATED IN THE LOWER RANKS. WE NEED TO TURN THIS



SITUATION AROUND AND CONCENTRATE ON GETTING MORE BLACK ARCHITECTS AND OTHER PROFESSIONALS INTO THE MAINSTREAM.

THE OPPORTUNITY IS ALL AROUND US FOR BLACK ARCHITECTS
TO PUT THEIR OWN STAMP OF EXCELLENCE ON THE WAY WE LIVE,
THE WAY WE WORK. THE OPPORTUNITY IS THERE FOR GREATER
ASSISTANCE TO MINORITY COMMUNITIES. BLACK ARCHITECTS
CAN PROVIDE THIS SERVICE BY IMPLEMENTING AND ADMINISTERING
PUBLIC AND PRIVATE PROJECTS IN MINORITY COMMUNITIES.

WE NEED TO INCREASE THE NUMBER OF MINORITY ARCHITECTURAL GRADUATES AS RAPIDLY AS POSSIBLE. THOSE OF YOU
IN THE AUDIENCE THIS EVENING, KNOW THAT A MAN HAS TO BE
QUALIFIED IF HE IS TO ASSUME LEADERSHIP ROLES IN INDUSTRY.
A MAN CANNOT BECOME A COMPETENT ARCHITECT WITHOUT A



KNOWLEDGE OF ARCHITECTURE, JUST AS HE CANNOT BECOME A PILOT WITHOUT THE NECESSARY TRAINING IN FLYING.

THE FEDERAL GOVERNMENT RECOGNIZES THAT MANY BLACKS ENTERING COLLEGE HAVE FINANCIAL DIFFICULTIES IN OBTAINING THEIR EDUCATION. THAT IS WHY THE FEDERAL GOVERNMENT IS PROVIDING ASSISTANCE IN THIS RESPECT. FEDERAL AID TO BLACK COLLEGES WILL REACH THE \$200 MILLION IN 1973.

ABOUT ONE PERCENT OF ALL FIRMS PRACTICING IN THE UNITED STATES. FORTUNATELY, BLACKS ARE BEGINNING TO REALIZE THAT THE CLOUT OF ORGANIZATIONS IS FAR GREATER THAN ANY ONE INDIVIDUAL MIGHT HAVE. YOUR ORGANIZATION, FOR INSTANCE, WAS BORN OUT OF THE REALIZATION THAT BLACK ARCHITECTS COULD BETTER ADDRESS THEMSELVES TO CERTAIN CONDITIONS THROUGH A UNITED EFFORT.



LIKE THE SOCIAL WORKER, THE TEACHER AND PREACHER,

BLACK ARCHITECTS TODAY ARE BECOMING MORE PEOPLE-ORIENTED.

THERE IS A GREAT NEED FOR MEN IN THIS PROFESSION TO ASSIST IN

DEVELOPING AND MAINTAINING COMMUNITIES. THEY CAN INFLUENCE

THE ENTIRE LIFESTYLE OF MINORITIES.

SOMEONE ONCE SAID THAT HOME IS WHERE A MAN HANGS
HIS HAT. BUT IT TAKES MORE THAN A PEG ON THE BACK OF A DOOR
TO TURN A PLACE INTO A HOME. IT TAKES PLANNING, INGENUITY
AND CAPABILITY. LIKEWISE, A BUSINESSMAN WANTS MORE FOR
HIS MONEY THAN AN UNIMAGINATIVE MATCHBOX OF OFFICES THAT
HAS LITTLE REGARD FOR HIS INDIVIDUAL NEEDS. HE WANTS A
STRUCTURE THAT IS FUNCTIONAL.

ON A WIDER PLANE, WE NEED WHOLE COMMUNITIES THAT ARE FUNCTIONAL IN UPGRADING OUR LIVES. WE ARE MOVING INTO AN ERA OF RESULTS. WE HAVE GOT TO STOP TALKING AND START PRODUCING.



WE HEAR A LOT OF TALK ABOUT SELF GOVERNMENT AND
TURNING OVER THE DECISION MAKING PROCESSES TO THE PEOPLE.
THIS ADMINISTRATION STRONGLY ADVOCATES SUCH INDEPENDENCE.
ON OCCASION, DEPENDENCE ON GOVERNMENT SUPPORT HAS DISTRACTED US FROM DEVELOPING OUR OWN RESOURCES SO WE CAN
PROVIDE OUR OWN JOBS, CONSTRUCT OUR OWN HOUSES, EDUCATE
OUR OWN CHILDREN AND POLICE OUR OWN COMMUNITY.

AMERICA IS A GREAT NATION TODAY NOT BECAUSE OF WHAT GOVERNMENT DID FOR PEOPLE -- BUT BECAUSE OF WHAT PEOPLE DID FOR THEMSELVES. THE GREATNESS OF THIS NATION IS GOING TO BE MEASURED IN TERMS OF THE INDIVIDUAL'S SELF-RESPECT, PRIDE AND DETERMINATION TO DO SOMETHING FOR HIMSELF.

SOMETIMES BLACKS FAIL TO UNDERSTAND THAT FAR MORE
CAN BE ACCOMPLISHED WITHIN THE SYSTEM THAN FROM THE
OUTSIDE LOOKING IN. THERE ARE SKEPTICS WHO FAIL TO



UNDERSTAND THEY HAVE TO PREPARE THEMSELVES ACADEMICALLY
IF THEY WANT TO GET AHEAD. IT IS NOT ENOUGH TO BE AT THE
RIGHT PLACE AT THE RIGHT TIME -- YOU HAVE TO KNOW WHAT TO
DO WHEN YOU GET THERE.

THE AMERICAN STANDARD OF LIVING IS SUBSTANTIALLY
BASED UPON SELF-RELIANCE IN THE MARKET PLACE, AND THE
SOUND BALANCE BETWEEN RIGHTS AND RESPONSIBILITIES WHICH
ACCRUE TO BUSINESSMEN AND CONSUMERS UNDER THE FREE
ENTERPRISE SYSTEM.

ACCORDING TO THE FIRST CENSUS OF 1790, THERE WERE
757, 181 BLACKS IN THE UNITED STATES. TODAY, THERE ARE
MORE THAN 25 MILLION. BUT THEN, AS NOW, BLACK PEOPLE
ARE LARGELY CONSUMERS. WE SUPPLY LITTLE, WE MANUFACTURE
LITTLE, BUT WE CONSUME A GREAT DEAL.



BLACK AMERICANS SPEND MORE THAN 40 BILLION DOLLARS
ANNUALLY, BUT WE EXERCISE NO CONTROL OVER THE MONEY WE
SPEND. NONE OF IT IS CHANNELED BACK INTO THE BLACK
COMMUNITY AND VERY LITTLE OF IT BENEFITS THESE COMMUNITIES.

ONLY 4% OF THE NATION''S SEVEN MILLION BUSINESSES ARE
BLACK OWNED. A THIRD OF THE BLACK POPULATION IS CONSIDERED
IN THE POVERTY CATEGORY. WHILE PROGRESS HAS BEEN MADE IN
THE LOWER RANKS OF INDUSTRY, WE NEED TO BE ABOUT THE BUSINESS
OF GETTING MORE BLACKS AT THE TOP.

THE GOVERNMENT HAS IMPLEMENTED PROGRAMS SUCH AS THE SMALL BUSINESS ADMINISTRATION TO PROVIDE INCENTIVES FOR BUSINESS TO GO WHERE THE NEED IS. THROUGH THE OFFICE OF MINORITY BUSINESS ENTERPRISE, FEDERAL FUNDS FOR MINORITY BUSINESSES HAVE INCREASED FROM \$200 MILLION IN 1969 TO \$700 MILLION FOR 1972 WITH A \$1.1 BILLION BUDGET FOR 1974.



LOANS WILL GO TO OVER 11,500 MINORITY FIRMS IN 1974.

THIS IS A SUBSTANTIAL INCREASE OVER 9,000 for 1972.

ON THE MANAGEMENT SIDE, ASSISTANCE WILL BE PROVIDED TO OVER 18,000 MINORITY FIRMS NEXT YEAR.

THE FEDERAL GOVERNMENT CAN HELP BY PLACING MORE EMPHASIS ON THE DISPERSAL OF GOVERNMENT CONTRACTS AND PROVIDING OTHER INCENTIVES TO MINORITIES, BUT THE LARGER JOB MUST BE PERFORMED BY YOU. THE ESSENTIAL ROLE OF THE PROFESSIONAL IN THE BLACK COMMUNITY IS TO RETHINK THE PRODUCTION PROCESSES, EXPAND TRAINING PROGRAMS AND ANTICIPATE THE NEEDS OF A CULTURALLY DEPRIVED CITIZENRY STRUGGLING TO ENTER THE MAINSTREAM.

SINCE 1949, THE FEDERAL GOVERNMENT HAS COMMITTED

OVER \$12 BILLION FOR URBAN RENEWAL PROJECTS. WE HAVE

TO KEEP IN MIND, HOWEVER, THAT URBAN RENEWAL GRANTS DEAL

ONLY WITH THE MANIFESTATION OF SOCIAL PROBLEMS, NOT WITH

THE BASIC CAUSES.



THE CLIMATE OF PROGRESS HAS CHANGED SINCE THE NEW

DEAL, THE NEW FRONTIER AND THE GREAT SOCIETY. BLACKS MUST

START TO THINK OF BLACK ADVANCEMENT IN TERMS OF ECONOMICS -
BLACK OWNED BUSINESSES, BLACK OPERATED FINANCIAL

INSTITUTIONS, POLITICAL COALITIONS AND BUSINESS COALITIONS

MUST ALL BE OUR MAJOR CONCERNS. NOMA IS ALREADY AT WORK,

BUT WE HAVE GOT TO REACH MORE MINORITIES WHO HAVE BEEN

RELUCTANT TO ACCEPT THE CHALLENGE OF PROGRESS. IN YOUR

LEADERSHIP POSITION, YOU CAN ENCOURAGE OTHERS TO UNDERSTAND

AND PARTICIPATE IN THE ECONOMICS OF CAPITALISM WHICH

HELPED MAKE THIS NATION GREAT.

WHEN WE SPEAK OF BLACK CONCENTRATION ON CAPITALISM,
CENTRAL TO THAT IDEA IS THE FOSTERING OF BLACK PRIDE AND
BLACK DIGNITY.



WE SHOULD BE ABLE TO MEASURE OUR PROGRESS IN TERMS
OF ERASING THE BLIGHT OF THE GHETTO. TO THE EXTENT THAT
BLACK CAPITALISM SUCCEEDS IN THIS COUNTRY, WE SHOULD SEE
MEASURABLE PROGRESS IN THE RISE OF BLACK ASPIRATIONS AS
WE MOVE FROM A STATE OF DEPENDENCE TO ONE OF INDEPENDENCE.

THE PRESIDENT HAS SAID, "WHAT WE NEED IS TO GET

PRIVATE ENTERPRISE INTO THE GHETTO, AND GET THE PEOPLE OF

THE GHETTO INTO PRIVATE ENTERPRISE -- NOT ONLY AS WORKERS,

BUT AS MANAGERS AND OWNERS. THEN THEY WILL HAVE THE

FREEDOM OF CHOICE THEY DO NOT HAVE TODAY; THEN THE ECONOMIC

IRON CURTAIN WHICH SURROUNDS THE BLACK GHETTOS OF THIS

COUNTRY WILL FINALLY BE BREACHED".

AT THIS CONFERENCE, AS YOU ADDRESS YOURSELVES TO THE CONDITIONS THAT CONCERN YOU, KEEP IN MIND THE WORDS OF W.E. B. Dubois who wrote, "... TEACH THE WORKERS TO WORK



AND THE THINKERS TO THINK: MAKE CARPENTERS OF CARPENTERS,
AND PHILOSOPHERS OF PHILOSOPHERS, AND FOPS OF FOOLS.

NOR CAN WE PAUSE HERE. WE ARE TRAINING NOT ISOLATED MEN
BUT A LIVING GROUP OF MEN, -NAY, A GROUP WITHIN A GROUP
AND THE FINAL PRODUCT OF OUR TRAINING MUST BE NEITHER A
PSYCHOLOGIST NOR A BRICKMASON, BUT A MAN."

BY CAREFULLY WEAVING AND WORKING AT A SYSTEM, WE CAN BRING FORTH A NEW DAY FOR ALL MINORITIES, NOT ONLY IN THE FIELD OF ARCHITECTURE, BUT ACROSS THE BOARD.

LIKE JACOB'S LADDER, EVERY ROUND GOES HIGHER, HIGHER. TOGETHER, LET US CONTINUE TO CLIMB.

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