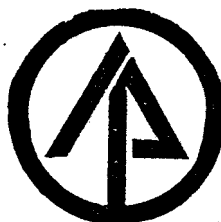


The original documents are located in Box 19, folder “International Paper Company - Corporate Affairs Program (2)” of the John Marsh Files at the Gerald R. Ford Presidential Library.

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INTERNATIONAL PAPER COMPANY
CORPORATE AFFAIRS MANUAL



June 2, 1975

CORPORATE AFFAIRS
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CORPORATE AFFAIRS
POLICY





CORPORATE POLICY GUIDE

INTERNATIONAL PAPER COMPANY

SUBJECT: Corporate Affairs

NUMBER: 25

EFFECTIVE: 4/1/74

SUPERSEDES: New

PAGE: 1 of 2

It is the policy of International Paper Company to participate in the process of good government wherever we operate through informed and effective working relationships with government at all levels. In so doing, our objectives are to fulfill our obligations as a responsible corporate citizen and to protect and promote the Company's interests in a manner consistent with the best interests of the countries and communities concerned. We call this function Corporate Affairs.

The social and economic consequences of political and government action vitally affect us as individuals and as a corporation. They influence the way we conduct the Company's business and the results achieved. Because the Company is forest based and ecologically visible, its operations, raw material supply and products—more than with most other companies and industries—are under increasing scrutiny and government regulation. The Company's size, diversification and geographic spread subject it to laws and regulations from hundreds of governments. Therefore, we consider the participation by employees of International Paper Company in the Company's Corporate Affairs activities to be a function of critical importance.

The proper performance of Corporate Affairs is a part of the job description of all managers and those they have designated as Corporate Affairs representatives. Managers are expected to encourage the participation of the other employees under their supervision also.

Company positions on selected U.S. federal, state and local government issues will be circulated from time to time, and local management and Corporate Affairs representatives will be requested to take specific action regarding them by our Washington Corporate Affairs office. Employees receiving such requests are expected to take the specified action and so notify the Washington Office, if they believe the position and the action are correct. Employees are not expected to advocate a Corporate Affairs position or take a requested action which is inconsistent with their own personal views. However, it is necessary that employees in such situations notify the Washington Corporate Affairs office of the disagreement and the reasons, so that the Company can take this into consideration in evaluating its position or requested action. We shall strive always to make our Corporate Affairs positions and actions morally right, economically sound, and good for the country, International Paper, our employees and their jobs.

Local management of operations of the Company or subsidiaries outside the United States are requested to advise the Corporate Affairs office through their line organization of positions they are taking on issues in their countries.





CORPORATE POLICY GUIDE

INTERNATIONAL PAPER COMPANY

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PAGE: 2 of 2

Responsibilities and procedures applicable to this policy are set forth in the Corporate Affairs Manual. Any questions of interpretation of this Company policy should be referred to the Corporate Affairs Department.

REFERENCE:

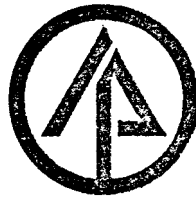
Corporate Affairs Manual.



CORPORATE AFFAIRS
PROCEDURES



CORPORATE AFFAIRS
ORGANIZATION



1. Washington Office
2. Corporate Affairs Representatives
by Region
3. Corporate Affairs Representatives
by Division

CORPORATE AFFAIRS

WASHINGTON OFFICE

R. W. Kittle, Vice President-Corporate Affairs

M. C. McGrath, Director-Corporate Affairs

T. H. Mutchler, Manager-Corporate Affairs Communications

B. M. Cullen, Legislative Analyst

C. L. Raulston, Administrator-State and Local Corporate Affairs

Patricia White, Secretary-R. W. Kittle

Elizabeth Austin, Secretary

Lonnye Hubler, Secretary

Susan Lane, Secretary

June 2, 1975

INTERNATIONAL PAPER COMPANY

CORPORATE AFFAIRS REPRESENTATIVES

REGIONAL COORDINATOR RESPONSIBILITIES

June 2, 1975

-7-



Regional Corporate Affairs Representative

R. H. Allen
Southern Kraft Division
P. O. Box 2328
Mobile, Alabama 36601

Representative

Location

T. T. Edwards	Bay Minette, Alabama
G. A. Gibbs	Bay Minette, Alabama
R. A. Givan	Dothan, Alabama
W. L. Hood	Mobile, Alabama
R. Forrest	Mobile, Alabama
J. A. Gallup	Mobile, Alabama
M. Cathey	Mobile, Alabama
T. B. Kennedy	Salem, Alabama

June 2, 1975

Regional Corporate Affairs Representative

R. L. Hart
Southern Kraft Division
Pine Bluff Mill
Pine Bluff, Arkansas 71601

Representative

Location

W. D. Brian	Camden, Arkansas
M. F. Scanlan, Jr.	Camden, Arkansas
J. Hall	Fort Smith, Arkansas
C. A. Belniak	Hot Springs, Arkansas
P. Anderson	Little Rock, Arkansas
R. Hunter	Malvern, Arkansas
J. H. Griggs	Russellville, Arkansas
I. Dryer	Springdale, Arkansas

Regional Corporate Affairs Representative

H. A. Berry, Jr.
Southern Kraft Division
P. O. Box 870
Texarkana, Texas 75501

Representative

Location

J. Healy	Amarillo, Texas
M. Angle	Beaumont, Texas
B. M. Goolsby	Dallas, Texas
S. F. Stringfellow	Dallas, Texas
W. R. Morrison	Dallas, Texas
R. J. Riley	Edinburg, Texas
J. R. Grayson	Houston, Texas
T. K. Finch	Nacogdoches, Texas
C. W. Gillette	Navasota, Texas
E. P. Stone	Texarkana, Texas
E. Todd	Wichita Falls, Texas



Regional Corporate Affairs Representative

K. P. Dexter
Southern Kraft Division
P. O. Box 2328
Mobile, Alabama 36601

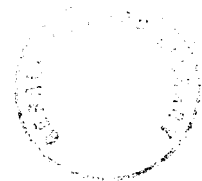
Representative

Location

E. R. Lake	Greenville, North Carolina
R. C. Bell	New Bern, North Carolina
H. C. Johnson	Raleigh, North Carolina
T. E. Gillespie, Jr.	Statesville, North Carolina
J. P. Smith	Statesville, North Carolina
J. Ralston	Wilmington, North Carolina

June 2, 1975

-11-



Regional Corporate Affairs Representative

J. T. Earnest
International Paper Company
P. O. Box 447
Camilla, Georgia 31730

Representative

Location

D. Engle	Atlanta, Georgia
R. Saunders	Atlanta, Georgia
G. H. Murphy	Atlanta, Georgia
S. E. Hooker, Jr.	Atlanta, Georgia
R. Gregory	Eatonton, Georgia
R. L. Pipkin	Richmond Hill, Georgia
W. F. Sponsler	Tucker, Georgia
G. H. Caldwell	Richmond Hill, Georgia

Regional Corporate Affairs Representative

J. T. Mann
Southern Kraft Division
P. O. Box 2487
Panama City, Florida 32401

Representative

Location

J. D. Sheffield	Auburndale, Florida
A. L. Hughes	Gainesville, Florida
T. Royal	Homestead, Florida
F. Snell	Panama City, Florida
J. Baker	Panama City, Florida

Regional Corporate Affairs Representative

John C. Witherspoon
Southern Kraft Division
Bastrop Mill
P. O. Box 312
Bastrop, Louisiana 71220

Representative

Location

F. Darsey	Amite, Louisiana
W. R. Gardner	Bastrop, Louisiana
H. B. Burchfield	DeRidder, Louisiana
R. W. Wangerstein	Natchitoches, Louisiana
C. C. Hornbeak	Springhill, Louisiana
R. C. Smith	Springhill, Louisiana

Regional Corporate Affairs Representative

R. D. Wilcox
Southern Kraft Division
633 N. State Street
Jackson, Mississippi 39201

Representative

Location

J. R. Ward	Brookhaven, Mississippi
G. T. Faure	Canton, Mississippi
J. S. Hodge	Grenada, Mississippi
C. Dellinger	Hattiesburg, Mississippi
P. W. Wilson	Moss Point, Mississippi
R. Marler	Natchez, Mississippi
D. R. Morris	Vicksburg, Mississippi
T. Ross	Wiggins, Mississippi

Regional Corporate Affairs Representative

J. R. Poole
Southern Kraft Division
Georgetown Mill
P. O. Box 528
Georgetown, South Carolina 29440

Representative

Location

H. W. Korb	Charleston, South Carolina
J. Melder	Columbia, South Carolina
P. A. Homier	Easley, South Carolina
C. E. Rhodes	Georgetown, South Carolina
H. L. Reid	Georgetown, South Carolina
A. Whitfield	Greenwood, South Carolina
J. McIver	Winnsboro, South Carolina

Regional Corporate Affairs Representative

G. L. O'Rielly
Long-Bell Division
P. O. Box 579
Longview, Washington 98632

Representative

Location

D. J. Mollahan	Burlingame, California
W. P. Douglass, Jr.	Burlingame, California
C. Annalla	Burlingame, California
A. G. Stewart	Compton, California
T. D. Klement	Huntington Beach, California
R. Oien	La Mirada, California
W. Hart	Los Angeles, California
H. B. Tonking, Jr.	Modesto, California
D. R. Johnson	San Jose, California
E. W. Carney	San Jose, California
J. Crane	San Jose, California
F. Ziegenheim	San Leandro, California
B. J. Pearson	Turlock, California
J. M. White	Weed, California
C. L. Foster	Gardiner, Oregon
G. Larson	Gardiner, Oregon
D. Mote	Grande Ronde, Oregon
H. E. Sanderson	Vaughn, California
M. G. Wooley	Chelatchie, Washington
H. G. Reents	Longview, Washington

Regional Corporate Affairs Representative

R. W. Knowland
Container Division
680 Hayward Street
Manchester, New Hampshire 03103

Representative

Location

R. L. Johnson	Putnam, Connecticut
E. F. Adlum	Boston, Massachusetts
T. R. Driscoll	Framingham, Massachusetts
J. H. Williams	Wakefield, Massachusetts
D. Miller	Westfield, Massachusetts
R. F. Sawyer	North Stratford, New Hampshire
W. Colwell	Cranston, Rhode Island
W. G. Blecharczyk	Providence, Rhode Island
R. W. Wood	Woodstock, Vermont

Regional Corporate Affairs Representative

B. F. Pike
Northern Division
Androscoggin Mill
Chisholm, Maine 04222

Representative

Location

F. Beal	Ashland, Maine
R. Hoisington	Chisholm, Maine
M. R. Wing	Chisholm, Maine
W. Sylvester	Clayton Lake, Maine
G. Merchant	Mattawamkeag, Maine
J. W. Garrity	Presque Isle, Maine
M. McLean	Rumford, Maine

Regional Corporate Affairs Representative

D. C. Hartley
Northern Division
Ticonderoga Mill
Ticonderoga, New York 12833

Representative

Location

G. Holland	Corinth, New York
R. F. Gibbons	Geneva, New York
R. Murphy	North Tonawanda, New York
R. R. Eastment	Speculator, New York
J. B. Morris	Sterling Forest, New York
T. Shea	Tallman, New York
H. G. Otley	Ticonderoga, New York
R. L. Edmunds	Whippany, New Jersey

C. L. Raulston, Administrator
State & Local Corporate Affairs
1620 Eye Street, N. W.
Washington, D. C. 20006

<u>Representative</u>	<u>Location</u>
W. Eckenbrecht	Chicago, Illinois
C. F. Emmert	Chicago, Illinois
J. J. Maher	Chicago, Illinois
J. R. Tisdale	Chicago, Illinois
C. F. Klement	Chicago, Illinois
S. Simmons	Litchfield, Illinois
D. C. Stevens	Northlake, Illinois
K. E. Palmer	Peoria, Illinois
F. L. Bohlke	Clinton, Iowa
J. Vasicko	Anderson, Indiana
R. G. Swentor	Kansas City, Kansas
W. Leisher	Kansas City, Kansas
D. H. Dees	Kansas City, Kansas
P. Long	Shawnee Mission, Kansas
D. Miller	Wichita, Kansas
W. L. Cox	Baltimore, Maryland
R. R. Hornsby	Hanover, Maryland
F. E. Pratt	Howell, Michigan
R. P. Pearce	Kalamazoo, Michigan
R. M. Ross	Arden Hills, Minnesota
G. A. Husnik	Minneapolis, Minnesota
D. Keller	Columbia, Missouri
L. Carter	Hannibal, Missouri
J. White	Joplin, Missouri
S. E. MacNulty	St. Louis, Missouri
R. M. Mills, Jr.	Omaha, Nebraska
J. Mewhinney	Edison, New Jersey
R. E. Hilliard	Whippany, New Jersey
R. L. Edmunds	Whippany, New Jersey
T. J. Pioreschi	Danville, New Jersey
H. P. Steel, Jr.	Cincinnati, Ohio
R. W. Dalehite	Mason, Ohio
P. Rariden	Medina, Ohio
H. Iverson	Wilmington, Ohio
D. L. Maeger	Wooster, Ohio

C. L. Raulston, Administrator
State & Local Corporate Affairs
1620 Eye Street, N. W.
Washington, D. C. 20006

<u>Representative</u>	<u>Location</u>
W. W. Southall	Ardmore, Oklahoma
D. Tatum	Edmond, Oklahoma
B. Brown	Kingfisher, Oklahoma
F. Roberts	Lawton, Oklahoma
P. Currie	Midwest City, Oklahoma
P. Erickson	Oklahoma City, Oklahoma
R. M. Sawyer	Tulsa, Oklahoma
C. Poarch	Watonga, Oklahoma
T. Kennedy	Woodward, Oklahoma
J. C. Palmer	Aldan, Pennsylvania
W. Breen	Blue Bell, Pennsylvania
C. Green	Lewisburg, Pennsylvania
J. Davis	Philadelphia, Pennsylvania
M. R. Brooks	Youngwood, Pennsylvania
R. O. Gullans	West Chester, Pennsylvania
J. Hill	Murfreesboro, Tennessee
M. Meredith	Memphis, Tennessee
E. Jennings	Nashville, Tennessee
J. Rowley	Richmond, Virginia
C. W. Kurth	Fond du Lac, Wisconsin

INTERNATIONAL PAPER COMPANY
CORPORATE AFFAIRS REPRESENTATIVES

by

DIVISION WITH REPORTING RESPONSIBILITIES

June 2, 1975

-23-

A. Oetken, Vice President - Manufacturing, New York

SOUTHERN KRAFT DIVISION

E. E. Ellis, Jr.
F. O. Fowler
W. I. Morrow
V. F. Crabtree, Jr.
R. M. Nonnemacher

Staff

R. H. Allen
K. P. Dexter

Location

Mobile, Alabama
Mobile, Alabama

Representative

Manufacturing

R. L. Hart (Regional)	Pine Bluff, Arkansas
J. T. Mann (Regional)	Panama City, Florida
J. Baker	Panama City, Florida
M. F. Scanlan, Jr.	Camden, Arkansas
J. R. Poole (Regional)	Georgetown, South Carolina
J. C. Witherspoon (Regional)	Bastrop, Louisiana
H. B. Burchfield	DeRidder, Louisiana
R. C. Smith	Springhill, Louisiana
R. D. Wilcox (Regional)	Vicksburg, Mississippi
J. R. Ward	Natchez, Mississippi
R. Marler	Natchez, Mississippi
P. W. Wilson	Moss Point, Mississippi
D. R. Morris	Vicksburg, Mississippi
T. Ross	Wiggins, Mississippi
T. K. Finch	Nacogdoches, Texas
E. P. Stone	Texarkana, Texas
C. W. Gilette	Navasota, Texas
R. Hunter	Malvern, Arkansas
J. White	Joplin, Missouri
R. Gregory	Eatonton, Georgia
H. A. Berry, Jr. (Regional)	Texarkana, Texas

Woodlands

G. A. Gibbs	Troy, Alabama
W. L. Hood	Monroeville, Alabama
C. A. Belniak	Hot Springs, Arkansas
J. H. Griggs	Russellville, Arkansas
A. L. Hughes	Jacksonville, Florida
F. Snell	Panama City, Florida
J. T. Earnest (Regional)	Camilla, Georgia
J. Melver	Winnsboro, South Carolina

SOUTHERN KRAFT DIVISION (cont.)

<u>Representative</u>	<u>Location</u>
R. L. Pipkin	Richmond Hills, Georgia
G. H. Caldwell	Richmond Hills, Georgia
F. Darsey	Amite, Louisiana
R. W. Wangerstein	Natchitoches, Louisiana
C. Dellinger	Hattiesburg, Mississippi
G. T. Faure	Canton, Mississippi
J. S. Hodge	Grenada, Mississippi
J. Ralston	Wilmington, North Carolina
R. C. Bell	New Bern, North Carolina
E. R. Lake	Raleigh, North Carolina
H. W. Korb	Georgetown, South Carolina
J. McIver	Winnsboro, South Carolina
M. Angle	Beaumont, Texas
A. Whitfield	Greenwood, South Carolina
W. W. Southall	Ardmore, Oklahoma
C. E. Rhodes	Georgetown, South Carolina

E. B. Pettiss, Vice President - Containerboard & Kraft Paper
Business, New York

CONTAINER DIVISION

R. J. Mitchell

Representative

Location

R. W. Knowland (Regional)	Manchester, New Hampshire
T. T. Edwards	Bay Minette, Alabama
R. Forrest	Mobile, Alabama
S. J. Mollahan	Burlingame, California
W. Hart	Los Angeles, California
H. B. Tonking, Jr.	Modesto, California
E. W. Carney	San Jose, California
R. L. Johnston	Putnam, Connecticut
J. D. Sheffield	Auburndale, Florida
D. C. Stevens	Northlake, Illinois
R. G. Swentor	Kansas City, Kansas
C. C. Hornbeak	Springhill, Louisiana
J. W. Garrity	Presque Isle, Maine
R. R. Hornsby	Hanover, Maryland
F. E. Pratt	Howell, Michigan
R. M. Ross	Arden Hills, Minnesota
S. E. MacNulty	St. Louis, Missouri
R. E. Hilliard	Whippany, New Jersey
R. L. Edmunds	Whippany, New Jersey
T. J. Pioreschi	Danville, New Jersey
T. F. Gibbons	Geneva, New York
T. Shea	Tallman, New York
T. E. Gillespie, Jr.	Statesville, North Carolina
J. P. Smith	Statesville, North Carolina
R. W. Dalehite	Mason, Ohio
D. L. Maeger	Wooster, Ohio
J. C. Palmer	Aldan, Pennsylvania
M. R. Brooks	Youngwood, Pennsylvania
R. O. Gullans	West Chester, Pennsylvania
H. L. Reid	Georgetown, South Carolina
J. L. Hill	Murfreesboro, Tennessee
B. M. Goolsby	Dallas, Texas
R. J. Riley	Edinburg, Texas
J. R. Grayson	Houston, Texas
C. W. Kurth	Fond du Lac, Wisconsin

J. J. Stephens, Vice President - Wood Products Resources Group,
New York

LONG-BELL DIVISION

E. H. Jenkins
R. K. Hood
F. L. Patrick

Staff

G. L. O'Rielly

Location

Longview, Washington

Representative

J. Hall	Ft. Smith, Arkansas
P. Anderson	Little Rock, Arkansas
I. Dryer	Springdale, Arkansas
R. Oien	La Mirada, California
J. M. White	Weed, California
W. F. Sponsler	Tucker, Georgia
J. Vasicko	Anderson, Indiana
W. Leisher	Kansas City, Kansas
P. Long	Shawnee Mission, Kansas
D. Miller	Wichita, Kansas
D. Keller	Columbia, Missouri
L. Carter	Hannibal, Missouri
J. Mewhinney	Edison, New Jersey
D. Tatum	Edmond, Oklahoma
B. Brown	Kingfisher, Oklahoma
F. Roberts	Lawton, Oklahoma
P. Currie	Midwest City, Oklahoma
P. Erickson	Oklahoma City, Oklahoma
R. M. Sawyer	Tulsa, Oklahoma
C. Poarch	Watonga, Oklahoma
T. Kennedy	Woodward, Oklahoma
C. L. Foster	Gardiner, Oregon
H. E. Sanderson	Vaughn, Oregon
M. Meredith	Memphis, Tennessee
E. Jennings	Nashville, Tennessee
J. Healy	Amarillo, Texas
J. D. Casey	Wichita Falls, Texas
M. G. Wooley	Chelatchie, Washington
D. Mote	Longview, Washington
H. G. Reents	Longview, Washington

A. Oetken, Vice President — Manufacturing, New York

NORTHERN DIVISION

T. C. Payne

Representative

Location

B. F. Pike (Regional)	Chisholm, Maine
F. Beal	Ashland, Maine
M. R. Wing	Chisholm, Maine
W. Sylvester	Clayton Lake, Maine
G. Holland	Corinth, New York
R. Murphy	North Tonawanda, New York
R. R. Eastment	Speculator, New York
D. C. Hartley (Regional)	Ticonderoga, New York
H. G. Otley	Ticonderoga, New York
G. Larson	Gardiner, Oregon

Woodlands

R. Hosington	Chisholm, Maine
G. Merchant	Mattawamkeag, Maine
M. McLean	Rumford, Maine
R. F. Sawyer	North Stratford, New Hampshire
R. W. Wood	Woodstock, Vermont

W. Dodenhoff, Vice President — White Paper & Consumer Packaging
Business, New York

SINGLE SERVICE DIVISION

B. L. Riley

Representative

A. G. Stewart
B. J. Pearson
D. H. Dees
T. R. Driscoll
R. P. Pearce
G. A. Husnik
H. C. Johnson
J. Davis
W. R. Gardner

Location

Compton, California
Turlock, California
Kansas City, Kansas
Framingham, Massachusetts
Kalamazoo, Michigan
Minneapolis, Minnesota
Raleigh, North Carolina
Philadelphia, Pennsylvania
Bastrop, Louisiana

W. Dodenhoff, Vice President — White Paper & Consumer Packaging
Business, New York

FOLDING CARTON & LABEL DIVISION

F. J. Guiliano

Representative

Location

C. F. Emmert	Chicago, Illinois
J. J. Maher	Chicago, Illinois
K. E. Palmer	Peoria, Illinois
F. L. Bohlke	Clinton, Iowa
W. L. Cox	Baltimore, Maryland
J. H. Williams	Wakefield, Massachusetts
H. P. Steel, Jr.	Cincinnati, Ohio
W. Breen	Blue Bell, Pennsylvania
T. D. Klement	Huntington Beach, California
F. Ziegenheim	San Leandro, California

A. Oetken, Vice President — Manufacturing, New York

KRAFT PAPER BUSINESS

E. B. Pettiss
D. P. Brennan
K. R. Schrader

Representative

W. D. Brian
D. R. Johnson
P. Rariden
M. Cathey
C. F. Klement
J. Rowley
H. J. Iverson

Location

Camden, Arkansas
San Jose, California
Medina, Ohio
Mobile, Alabama
Chicago, Illinois
Richmond, Virginia
Wilmington, Ohio

C. S. Flenniken, President and Chief Executive Officer —
Canadian International Paper Company, Montreal

INTERNATIONAL PAPER SALES COMPANY

J. H. Whalen

Representative

Location

G. H. Murphy
J. R. Tisdale
S. F. Stringfellow

Atlanta, Georgia
Chicago, Illinois
Dallas, Texas
Boston, Massachusetts

F. D. Quinn, Vice President — Consumer & Non-Woven Products,
New York

NON-WOVEN CONSUMER PLASTICS DIVISION

G. Hartman
D. Lewis

Representative

Location

S. Simmons
C. Green
W. Colewell
W. J. Blecharczyk
P. A. Homier

Litchfield, Illinois
Lewisburg, Pennsylvania
Cranston, Rhode Island
Providence, Rhode Island
Easley, South Carolina

W. Dödenhoff, Vice President - White Paper & Consumer Packaging
Business, New York

PAPER GROUP

J. B. Malloy
G. H. Kohl

Representative

E. H. Hooker
W. R. Morrison
E. F. Adlum
H. P. Douglass, Jr.
W. Eckenbrecht

Location

Atlanta, Georgia
Dallas, Texas
Boston, Massachusetts
Burlingame, California
Chicago, Illinois

W. Dodenhoff, Vice President --White Paper & Consumer Packaging
Business, New York

BLEACHED PACKAGING BOARD DIVISION

D. J. Brinskele

Representative

R. Saunders

Location

Atlanta, Georgia
New York, New York
Chicago, Illinois

E. B. Pettiss, Vice President — Container & Kraft Paper
Business, New York

INTERNATIONAL-STANLEY CORPORATION

J. B. Malloy

Representative

Location

R. M. Mills, Jr.

Omaha, Nebraska

ROYAL ENGINEERING COMPANY

J. B. Malloy

Representative

Location

T. Royal

Homestead, Florida

A. F. Perkins, Vice President — Physical Distribution, New York

ATLANTA & ST. ANDREWS BAY RAILROAD

Representative

Location

R. A. Givan

Mobile, Alabama

G. A. Nesty, Vice President — Research

CORPORATE RESEARCH

Representative

Location

J. B. Morris

Sterling Forest, New York