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4/25/75

THE WHITE HOUSE
WASHINGTON

Max F) Bill Walker,

Talked to Sen. Fannin.

Very friendly but still
not convinced. Is sending
a memo. Let me see it.

THE WHITE HOUSE

WASHINGTON

April 22, 1975

MEMORANDUM FOR THE PRESIDENT

FROM: MAX L. FRIEDERSDORF *M.L.F.*

SUBJECT: Senator Paul Fannin

Focal point of the objection in the Senate to Bill Walker as Deputy Special Trade Representative now seems to be with Senator Paul Fannin who objects to Bill as basically unqualified and lacking experience for the post.

Follow-ups with Senator Curtis following your conversation with him last Thursday night indicate that Senator Curtis will support Bill because of your personal request.

However, we have been unable to budge Senator Fannin and both Don Rumsfeld and Bill Walker concur that the only possible way to move Fannin is by a Presidential phone call. My reading is the same and I don't believe that Senator Fannin will support Bill unless you personally request him to do so.

I, therefore, recommend you call Senator Fannin in Bill's behalf at your earliest convenience, making the point that Bill is your personal choice and that Bill did not pick off this "plum" in his position as personnel director, a viewpoint that Fannin has raised.

THE WHITE HOUSE

WASHINGTON

April 24, 1975

MEMORANDUM FOR THE PRESIDENT

THROUGH: DONALD RUMSFELD

FROM: WILLIAM N. WALKER 

SUBJECT: Talking Points, Telephone Conversation with Paul Fannin

1. Background. You should know that Dean Burch and Jim Falk met yesterday with Fannin for about forty-five minutes. They report that he is quite firm in his opposition to me because of what, he believes, is inadequate experience. He believes the position should go to an experienced trade negotiator. Senator Dewey Bartlett and Bill Timmons called separately to convey essentially the same message.
2. Suggested Points to Make:
 - A. That Walker is your personal choice. He did not seek the job, but you selected him. (Fannin is apparently concerned that I misused my position as Personnel Director to get this job.)
 - B. You understand his concerns about my qualifications, but the success record of professional negotiators has not been good and you want a fresh, tough-minded individual. Walker has a good general grounding in international business and economic matters and you are convinced he will be a very tough negotiator.
 - C. Fannin is such a strong and loyal supporter of the Administration that you do not want a disagreement with him, but you are committed to Walker and you very much want his support.

THE WHITE HOUSE

WASHINGTON

April 25, 1975

ADMINISTRATIVELY CONFIDENTIAL

MEMORANDUM FOR: MAX FRIEDERSDORF
BILL WALKER

FROM: JERRY H. JONES 

The attached was returned in the President's outbox with the following notation:

-- Talked to Sen. Fannin. Very friendly
but still not convinced. Is sending a memo.
Let me see it.

Please follow-up with the appropriate action.

Thank you.

cc: Don Rumsfeld